

Herbein Knows Dairy

Dairy is by far the largest area of specialization at Herbein. In fact, with over 75 clients located throughout the United States, we are firmly established as the industry's top choice for financial services. Our experience in the industry spans all manufacturing concerns, including fluid, ice cream, butter, cheese, powder, yogurt and dairy ingredients.



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We service clients in large multi-plant and small niche dairies. Our experts attend and make technical presentations at the nation's largest dairy and food processing conferences and have over 35 years of experience in the dairy industry. This experience includes helping clients with state regulatory systems and the federal order system of USDA. We provide specialized services to the dairy industry, including:

- » Services
- » Accounting and Auditing
- » Business Succession Planning
- » Business Valuation
- » Cost Benchmarking
- » Cost Segregation
- » Dairy Industry Educational Seminars
- » Estate and Retirement Planning
- » Federal and State Milk Order Consulting
- » Litigation Support
- » Merger and Acquisition Assistance
- » Product Costing Comparisons
- » Product Shrinkage Control
- » Raw Milk Analysis
- » Tax Planning and Preparation



We Know Your Issues, Because We Listen

You love the dairy world, but it gets harder every year, every month, every day... wouldn't it be great to have a financial team that knows about issues like:



Rising Costs

The cost of doing business seems out of control. Commodities, fuel, labor, insurance... is there any cost that isn't rising? We can help clarify your financial picture, let you know how you stack up within the industry, and determine ways to minimize shrinkage. Your dairy can survive and thrive!



Economies of Scale

Our clients have seen firsthand how the co-operative route can help them remain independent while enjoying benefits such as lower costs, market access, etc. Buying cooperatives and milk cooperatives offer many opportunities for processors of all sizes, and Herbein's understanding of cooperatives can help with your decision.



Consolidation

With rampant national and international consolidation rocking the industry, many dairies are seeking alternatives, the days of mom and pop dairies may be fading into history. Do you have what it takes to compete with the global players... or should you position yourself to be acquired?



New Markets

The fluid milk market is mature, but that doesn't mean there are no new growth opportunities. We can help evaluate options - did you ever want to be in the ice cream business, make artisan cheese, or tap into the lucrative yogurt market? Even better, Herbein can help with cost accounting projects and Research and Development studies that can help manage costs and fund your innovation.

