

100 dairy

	COMPANY	LOCATION	DAIRY EXECUTIVE	TYPE	PARENT CO./SUBSIDIARIES	FY END	SALES '04	SALES '03
1.	Dean Foods Co. www.deanfoods.com	Dallas, TX	Gregg Engles, Chairman/CEO	Pu	S-Dean Dairy Group, White Wave Foods, Dean Specialty Foods Group	12/31/04	10,146	8,260
<p>Brands: Adohr Farms, Alta Dena, Barbe's, Barbers, Berkeley Farms, Borden (licensed), Broughton, Brown's, Chug, Coffee Rich, Country Delite, Country Fresh, Creamland, Cremora, Dairy Fresh, Dean's, Farm Rich, Folgers Jakada (licensed), Foremost, Frostbite, Garelick Farms, Gandy's, Hershey's (licensed), Horizon Organic, Hygeia, International Delight, Land O'Lakes Dairy Ease, Lehigh Valley, Louis Trauth, Marie's, Mayfield, McArthur, Meadowbrook, Meadow Gold, Melody Farms, Mocha Mix, Model, Mountain High, Nature's Pride, Naturally Yours, Oak Farms, Organic Cow of Vermont, PET (licensed), Price's, Purity, Reiter, Robinson, Second Nature, Schenkel's All Star, Schepps, Shenandoah's Pride, Silk, Stroh's, Viva, Sun Soy, Swiss, TG Lee, Tuscan, Verifine, Viva, Wengert's, White Wave. Plants (105): (by state): Alabama: Barber Dairy, Birmingham (milk); Mayfield Dairy Farms, Birmingham (novelties); Milk Products of Alabama, Decatur, (milk, ice cream and shake mixes); California: Dean Foods, Buena Park (multiple products); City of Industry; Gustine; Alta Dena Dairy, City of Industry (milk, juice/drinks ice cream); Fullerton Cultured Specialties, Fullerton (yogurt); Berkeley Farms, Hayward (milk, cream, fresh whipped cream) Swiss Dairy, Riverside (juice/drinks); Tulare Cultured Specialties, Tulare (cultured); Colorado: Meadow Gold, Englewood, Denver, Delta, Greeley (multiple products); Mile High Ice Cream, Denver (ice cream); Robinson Dairy, Denver (multiple products); Connecticut: Kohler, Newington; Florida: McArthur Dairy, Miami (fluid); TG Lee, Orange City (juice/drinks, yogurt); TG Lee, Orlando (milk); Ryan Foods, Jacksonville. Georgia: PET Dairy, Baxley, (milk); Mayfield Dairy Farms, Braselton (milk); Hawaii: Meadow Gold Dairy, Hilo (juice/drinks, milk); Meadow Gold Dairy, Honolulu (multiple products); Idaho: Meadow Gold Dairy, Boise (multiple products); Illinois: Dean Foods, Belvidere (novelties, ice cream) Dean Foods, Chemung (multiple products); Dean Foods, Huntley (milk); PET Dairy, O'Fallon (multiple products); Dean Foods, Rockford (cultured), Morningstar, Thornton; Indiana: Schenkel's All Star Dairy, Huntington (fluid); Dean Foods, Rochester (multiple products); Kentucky: Dean Foods, Louisville (multiple products); Ryan Foods Co., Murray; Louis Trauth Dairy, Newport (multiple products); Louisiana: Brown's Dairy, New Orleans (fluid); Foremost Dairy, Shreveport (multiple products); Maryland: Morningstar Foods, Frederick; Massachusetts: Garelick Farms, Franklin (milk, juice); Garelick Farms, Lynn (multiple products); Garelick Farms, Mendon (water); Maine: Garelick Farms, Bangor (water, milk, juice); Michigan: Liberty Dairy, Ewart (fluid); Melody Farms, Detroit; Melody Farms, Lansing; Country Fresh, Flint (multiple products); Country Fresh, Grand Rapids (multiple products); Country Fresh, Livonia (fluid and frozen); Minnesota: Land O'Lakes, Thief River Falls (multiple products); Kohler, White bear Lake; Land O'Lakes, Woodbury (fluid); Montana: Meadow Gold Dairy, Billings (fluid); Meadow Gold Dairy, Great Falls (fluid, ice cream); Meadow Gold Dairy, Kalispell (milk, cultured, ice cream); Nebraska: Meadow Gold Dairy, Lincoln (fluid, cultured); New Jersey: Garelick Farms, Burlington (fluid); Tuscan Dairy, Union (fluid); New Mexico: Creamland Dairies, Albuquerque (milk, ice cream); Nevada: Meadow Gold (new in 2005, fluid, cultured); Model Dairy, Reno (fluid); New York: Morningstar Foods, New Delhi; Garelick Farms, Rensselaer (fluid); North Carolina: PET Dairy, Hickory (frozen dessert); Dairy Fresh, Winston-Salem (frozen desserts, fluid); North Dakota: Land O'Lakes, Bismark (fluid); Ohio: Reiter Dairy, Akron (ice cream, milk); Broughton Foods, Marietta (cultured); Reiter Dairy, Springfield (fluid); Frostbite, Toledo (novelties, ice cream); Oklahoma: Borden, Tulsa (cultured and fluid); Pennsylvania: Fairmont Products, Belleville (cultured and ice cream); Meadow Brook Dairy, Erie (milk); Lehigh Valley Dairies, Lansdale (fluid); Wengert's Dairy, Lebanon (fluid); Lehigh Valley Dairies, Schuylkill Haven (fluid); Dean Foods, Sharpsville (fluid); South Carolina: PET Dairy, Florence (fluid); PET Dairy, Spartanburg (frozen, fluid); South Dakota: Land O'Lakes, Sioux Falls (fluid); Tennessee: Mayfield Dairy Farms, Athens (fluid, frozen); PET Dairy, Kingsport (fluid); Country Delite, Nashville (fluid); Purity Dairy, Nashville (fluid); Texas: Oak Farms, Dallas (multiple products); Schepps Dairy, Dallas (fluid); Price's Creameries, El Paso (fluid); Oak Farms, Houston (fluid); Gandy's Dairy Products, Lubbock (fluid); Southwest Ice Cream Specialties, McKinney (frozen); Oak Farms, San Antonio (fluid); Sulphur Springs Cultured Specialties (cultured); Morningstar, Sulphur Springs; Oak Farms, Waco (fluid) Utah: Meadow Gold Dairy, Orem (frozen) Meadow Gold Dairy, Salt Lake City (fluid); Virginia: Dean Mt. Crawford; PET Dairy, Portsmouth (fluid) Shenandoah's Pride, Springfield (fluid); Wisconsin: Verifine Dairy Products, Sheboygan (fluid); Dean, Richland Center. Plants closed recently: Meadow Gold Dairy, Pocatello, Idaho; Barbe's Dairy, Westwego, La.; PET Dairy, Wilkesboro N.C.; Koehler Sulphur Springs, Texas.</p>								
2.	Kraft Foods North America Inc. www.kraftfoods.com	Northfield IL	Roger K. Deromedi CEO; Kevin Ponticelli, group v.p. & pres. U.S. cheese sector	Pu		12/31/04	4,700*	4,450^
<p>Brands: Kraft, Philadelphia, Velveeta, Cheez Whiz, Breakstone's, Knudsen, Cracker Barrel, Polly-O, Churny, Athenos Products: Cheese, sour cream Plants (16): Arkansas: Bentonville (cheddar). California: Tulare (parmesan, cheddar), Visalia (sour cream, cottage cheese). Idaho: Rupert (cream cheese, string cheese). Illinois: Champaign (processed cheese). Minnesota: New Ulm (processed cheese, snacks). Missouri: Springfield (cream cheese, natural, processed and shredded cheese). New York: Campbell (mozzarella, ricotta, string cheese), Lowville (cream cheese), Walton (cottage cheese, sour cream). Pennsylvania: Lehigh Valley (natural and processed cheese). Wisconsin: Beaver Dam (cream cheese, dips), Waupaca (specialty cheese), Wausau (grated and shredded cheeses).</p>								
3.	Land O'Lakes Inc. www.landolakes.com	Arden Hills, MN	Chris Policinski, Exec. VP & COO	C		12/31/04	3,956	2,975
<p>Brands: LAND O LAKES, Lake to Lake, Alpine Lace, New Yorke Products: Cheese, butter, cultured Plants (13): California: Orland (cheese), Tulare (2) (cheese, butter, cultured) (cheese); Minnesota: Melrose (Cheese); Oak Center (Dry Cheese); Pine Island (dry cheese); Ohio: Kent (butter); Pennsylvania: Carlisle (butter); Wisconsin: Denmark (cheese), Greenwood (cheese), Kiel (cheese), Madison (butter), Spencer (Processed cheese).</p>								
4.	Saputo Inc. www.saputo.com	Saint-leonard (Quebec) Canada	Lino Saputo, Jr. Pres./CEO	Pu	Cheese Div., (USA) Cheese Div. (Canada), Milk Div.	3/31/05	3,009	2,749
<p>Brands: Saputo, Stella, Frigo, Dragone, Dairyland, Baxter, Armstrong, Caron, Cayer, Frigo Cheese Head, orrainnchon, Jos. Luis, Ah Caramel!, Passion Flakie, Hop & Go, May West, Granny's, Nutrilait Products: Cheese, novelties, milk, cultured, dry products Plants (48 in North America): 33 in Canada, 14 U.S. (one in Argentina).</p>								

(* Dairy Foods estimate.) (^ Figure adjusted from last year's table.)

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5.	Schreiber Foods Inc www.sficorp.com	Green Bay, WI	Larry Ferguson, Pres./CEO	Pr		9/30/04	2,700*	2,200*
<p>Brands: Schreiber, School Choice, Clearfield Deli, La Feria, American Heritage, Pauly Products: Cheese, cream cheese, butter, blends Plants (16): Tempe, Ariz. (cheese); Carthage, Clinton (2), Monett & Mount Vernon, Mo. (all cheese); Logan & Smithfield, Utah (cheese); Green Bay, Wis. (2 plants-one cheese, one butter), Wisconsin Rapids, Wis. (cheese); Gainesville, Ga.(cheese); Shippensburg, Pa.; Stevensville Texas (cream cheese). Acquired from Level Valley in 2004: West Bend, Wis.; Antioch, Tenn. Closed in 2004 : St. Louis (cream cheese) and Pittsburgh (cheese).</p>								
6.	HP Hood LLC www.hphood.com	Chelsea, MA	John Kaneb, Chairman, Pres./CEO	Pr/Su	P-Catamount Co.; Subsidiary divisions are Crowley Foods, Kemps LLC	12/31/04	2,200	1,007
<p>Brands: Hood, Kemps, Crowley, Heluva Good, Axelrod, Hagan, Green's, Maggio, Rosenberger's, Penn Maid. Licensed brands: Lactaid, Coffee-Mate, Nesquik, AriZona, Southern Comfort, Stonyfield Farms, Pillsbury. Products: Milk, ice cream, novelties, cultured, beverages Plants (24): HOOD: Agawam, Mass. (milk, juices, drinks); Barre, Vt. (milk); Concord, N.H.(fluid); Oneida, N.Y. (UHT fluid products); Portland, Maine (milk) Suffield, Conn. (ice cream, novelties, frozen desserts); Vernon, N.Y. (cultured); Winchester, Va. (UHT fluid products); KEMPS: Cedarburg Wis. (fluid) Duluth, Minn. (fluid); Farmington, Minn. (cultured); Minneapolis (fluid); Rapid City, S.D. (Milk, juice, sour cream, cottage cheese); Rochester, Minn. (2-fluid products, frozen dairy products); CROWLEY FOODS: Albany, N.Y. (fluid); Arkport, N.Y. (cultured); Binghamton, N.Y. (fluid); Bristol, Tenn. (Sour cream, yogurt, cottage cheese, dips); Hatfield, Pa. (Rosenberger's fluid); LaFargeville, N.Y. (cultured); Philadelphia (UHT products); Sodus N.Y. (Heluva Good cheese); Wolcott, (Heluva Good cheese and spreads). Lancaster, Pa. closed in July 2005.</p>								
7.	Kroger Co. Dairy Operations www.kroger.com	Cincinnati, OH	Geoffrey Covert, pres. manufacturing	S	The Kroger Co.	2/2/04	2,100*	2,000*
<p>Brands: Kroger, Private Selection Products: Milk, ice cream, novelties, cultured, cheese Plants (18): Centennial Farms Dairy, Atlanta; Compton Creamery, Compton, Calif.; Crossroad Farms Dairy, Indianapolis; Heritage Farms Dairy, Murfreesboro, Tenn.; Jackson Dairy, Hutchinson, Kan.; Jackson Ice Cream, Denver; Layton Dairy, Layton, Utah; Michigan Dairy, Livonia, Mich.; Riverside Creamery, Riverside, Calif.; Southern Ice Cream Specialties, Marietta, Ga.; Springdale Ice Cream, Cincinnati, Ohio; Swan Island Dairy, Portland, Ore; Tamarack Farms Dairy, Newark, Ohio; Tolleson Dairy, Tolleson, Ariz.; Turkey Hill Dairy, Conestoga, Pa.; Vandervoort Dairy, Fort Worth, Texas; Westover Dairy, Lynchburg, Va.; Winchester Dairy Farms, Winchester, Ky.</p>								
8.	Dairy Farmers of America www.dfamilk.com	Kansas City , MO	Gary Hanman, Pres./CEO	C	Fluid joint ventures not included in sales figures	12/31/04	2,092	1650*
<p>Brands: Borden, Breakstone, Mid-America Farms, Sport Shake Products: Cheese, milk, dried products, canned & bottled drinks, whey Plants (24): California: Corona (cheddar, monterey jack, mozzarella, whey, cut & shredded cheese), Hughson (balancing facility, NFDM, butter), Turlock (mozzarella, condensed whey), Ventura (bottled dairy beverages); Colorado: Ft. Morgan (balancing facility, condensed milk); Indiana: Goshen (balancing facility, butter, cream, condensed products); Kentucky: Louisville (balancing facility, NFDM, cream); Louisiana: Franklinton (balancing facility, NFDM, cream, butter); Minnesota: Winthrop (dried whey, milkfat, NFDM, butter); Zumbrota (cheeses, whey, dried products); Missouri: Cabool (infant formulas, adult nutrition formulas); Monett (cheddar, reduced mineral whey); Springfield (bottled dairy beverages); New Mexico: Lovington (cheddar, dried whey), Portales (balancing facility, condensed milk, NFDM, cream); Pennsylvania: Mechanicsburg (bottled dairy beverages), New Wilmington (Italian cheeses, whey); West Middlesex (analog cheese, shredded cheese); Texas: El Paso (balancing facility, butter, condensed milk, NFDM, buttermilk); Schulenburg (cheese sauces, shelf-stable dips and sauces); Sulphur Springs (cultured buttermilk, cream, condensed milk); Tennessee: Greeneville (balancing facility, condensed milk, whey); Utah: Beaver (balancing facility, condensed milk, cream); Smithfield (Swiss, cheddar, dried whey); Wisconsin: Plymouth (process cheeses).</p>								
9.	Leprino Foods Co. www.leprinofoods.com	Denver, CO	James Leprino, Chairman	Pr		10/30/04	1,950*	1,750*
<p>Brands: Proprietary Brands Products: Mozzarella, provolone, pizza cheese, cheese blends, whey protein concentrate, whey and lactose. Plants (9): Lemoore East, Lemoore West & Tracy, Calif.; Ft. Morgan, Colo.; Allendale & Remus, Mich.; Ravenna, Neb. (whey only); Roswell, N.M.; Waverly, N.Y. Norfolk, Neb. plant closed 2003.</p>								
10.	Parmalat Canada www.parmalat.ca	Toronto, Canada	Marc Caira, Pres./CEO	S	P-Parmalat Finanziaria SpA (Italy)	12/25/04	1,900	1,700
<p>Brands: Astro, Balderson, Beatrice, Black Diamond, Lactantia, Parmalat, Yo-Burst Products: Cheese, cultured, milk, juice, butter, ingredients Plants (27): Alberta: Calgary (milk), Lethbridge (cultured); Manitoba: Grunthal (cheese), Winnipeg (milk); Ontario: Belleville (cheese), Brampton (aseptic products, milk, creamers, juices), Mitchell (butter, cream cheese, evaporated products), Niagara on the Lake (cultured), St. Claude (butter, skim milk powder), Sudbury (milk), Thornloe (cheese), Thunder Bay (milk), Toronto (cultured), Winchester (butter, cheese, evaporated products); Quebec: Laverlochere (butter, evaporated products, cream cheese, powders), Marieville (cheese), Montreal (milk, creamers), St. Hyacinthe (milk, creamers), Victoriaville (butter, cheese, evaporated products, powders, margarine); (three Canadian & five American plants make cookies)</p>								

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11.	Good Humor-Breyers Ice Cream www.icecreamusa.com	Green Bay, WI	Eric Walsh, President	S	P-Unilever Plc	12/31/04	1,600	1,300
Brands: Breyers, Popsicle, Klondike, Good Humor Products: Ice cream, novelties Plants (7): Clearwater, Fla. (novelties); Huntington, Ind. (ice cream); Hagerstown, Md. (novelties); Framingham, Mass. (ice cream); Sikeston, Mo. (ice cream and novelties); Henderson, Nev. (ice cream & novelties) Simcoe, Ontario (ice cream, frozen desserts and novelties)								
12.	Dreyer's Grand Ice Cream Holdings Inc. www.dreyersinc.com	Oakland, CA	T. Gary Rogers, Chairman, CEO	Pu		12/31/04	1,548	1,148*
Brands: Dreyer's, Edy's, Häagen-Dazs, Nestlé, Starbucks Products: Ice cream, novelties Plants (7): Bakersfield, City of Commerce, and Tulare, Calif.; Fort Wayne, Ind.; Houston; Snelgrove, Utah; Laurel, Md.								
13.	Foremost Farms USA Cooperative www.foremostfarms.com	Baraboo, WI	David Fuhrmann, Pres.	C		12/31/04	1,431	1,167
Brands: Golden Guernsey, Foremost, Morning Glory Products: Cheese, cultured, milk, whey products, fruit juice Plants (20): Iowa: Waukon (whey protein concentrate, whey protein isolates); Minnesota: Preston (dry blends, whey protein concentrate); Wisconsin: Alma Center (mozzarella, whey), Appleton (mozzarella & whey), Chilton (Italian cheeses, whey), Clayton (mozzarella, whey), De Pere (milk, cultured), Lancaster (cheeses, whey), Madison (juices, sports drinks), Marshfield (cheese, whey), Milan (mozzarella, whey), Plover (whey), Reedsburg (butter, butter blends, condensed skim), Richland Center (mozzarella, whey), Rothschild (whey, permeate, lactose), Sparta (powders, condensed, blends, cream, whey), Waukesha (milk, ice cream mix), Waumandee (cheeses, whey), Wilson (mozzarella, whey)								
14.	National Dairy Holdings LP	Dallas, TX	Allen Meyer, Chairman/CEO	Pr	50% owned by Dairy Farmers of America	12/31/04	1,412	1,310^
Brands: Borden, Meadow Gold, Cream O' Weber, Dairy Fresh, Flav-O-Rich, Siniton, Velda and others Plants (20): Alabama, Dairy Fresh, Cowarts, Greensboro, Pritchard; Colorado Sinton, Colorado Springs; Florida: Velda Farms, Miami & Winter Haven (fluid); Kentucky: Goldenrod, Madisonville (fluid) Flav-O-Rich, London, (fluid); Louisiana: Borden LaFayette, (fluid) Dairy Fresh, Baker; Mississippi: Dairy Fresh, Hattiesburg; Ohio: Dairymen's, Cleveland (fluid); H. Myer, Cincinnati (fluid); South Carolina: Coburg, N. Charleston (fluid); Tennessee: Chatanooga Dairy, Chatanooga, Texas: Borden, Austin, Conroe & Dallas (all fluid); Utah: Cream O' Weber, Salt Lake City (fluid); Virginia: Valley Rich, Roanoke (fluid) 18 plants sold to HP Hood in 2004								
15.	Agropur Cooperative	Granby Quebec, Canada	R. Claude Menard, CEO	C	Ultima Foods Inc. (joint venture)	11/1/04	1,395	1,387
Brands: Oka, Vaudrevil, Ultra' milk, Sealtest, Natrel Ultra' Milk, Natrel Nutrition 24, Yoplait, * Source Products: Cheeses, butter, milk, specialty milk, yogurt Plants (19): Alberta: Lethbridge; British Columbia: Chilliwack; Ontario: Brantford, Bright Cheese House, Ottawa, Toronto, Sudbury; Quebec: Amqui, Beauceville, Granby (2), Notre Dame du Bon Conseil, Oka, Plessisville, Quebec, Saint-Alexandre, Saint-Bruno, Sainte-Hyacinthe, Saint-Laurent U.S.A.: Middlebury (Indiana) *Yoplait is sold under a distribution agreement.								
16.	Great Lakes Cheese Co. www.greatlakescheese.com	Hiram, OH	Gary Vanic, President	Pr	S-Empire Cheese Inc.	12/31/04	1,375	965
Brands: Great Lakes, Rico Mia, America's Accent Products: Cheese Plants (7): Adams & Cuba, N.Y. (cheese manufacturing); Hiram, Ohio (cheese packaging); LaCrosse, Wis. (processing cheese); Plymouth, Wis. (packaging); Filmore UT, (cheese packaging); Wausau, Wis., (packaging)								
17.	WestFarm Foods www.westfarm.com	Seattle, WA	John Underwood, CEO	C/S	P-Northwest Dairy Assn. S-Olympic Foods; Dairy Export Co.	3/31/05	1,300	1,100
Brands: Darigold Products: Milk, cheese, cultured Plants (10): Idaho: Boise (milk, soy products), Caldwell (powders); Jerome (dry/condensed products). Oregon: Medford (milk), Portland (milk); Washington: Chehalis (powders); Issaquah (cultured), Lynden (NFDM, condensed products), Seattle (milk, ice cream), Sunnyside (cheese, whey, dry products) (Los Angeles ice cream plant sold in 2004 to Humboldt Creamery)								

(* Dairy Foods estimate.) (^ Figure adjusted from last year's table.)

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18.	Associated Milk Producers Inc. www.ampi.com	New Ulm, MN	Mark Furth, Gen. Mgr.	C		12/31/04	1,300	1,100
Brands: State Brand, private label Products: Cheese, butter, powder, whey Plants (13): Iowa: Arlington (NFDM, cream), Mason City (instant milk), Sanborn (cheese, condensed whey), Sibley (NFDM, cream); Minnesota: Dawson (2) (cheese & whey; aseptic cheese sauce and pudding), Duluth (milk), New Ulm (butter), Paynesville (cheese, condensed whey), Rochester (cheese, whey protein concentrate, lactose, ice cream mix); South Dakota: Freeman (NFDM, cream); Wisconsin: Blair (cheese, whey), Jim Falls (cheese, whey), Portage (cheese processing & packaging) Glencoe, Minn. closed in June 2004, Duluth plant a joint operation with HP Hood.								
19.	Prairie Farms Dairy Inc. www.prairiefarms.com	Carlinville, IL	Roger Capps, CEO	C	Several joint ventures, not included in sales figures	9/30/04	1,183	1,058
Brands: Prairie Farms, North Star, Pevely, Old Recipe Products: Milk, ice cream, novelties, cultured Plants (17): Illinois: Carbondale (cultured), Carlinville (milk), Decatur (ice cream), Granite City (milk), O'Fallon (ice cream), Olney (milk), Peoria (milk), Quincy (2) (milk, cultured), Springfield (ice cream mix); Indiana: Anderson (milk), Fort Wayne (milk, cultured), Holland (milk), Lafayette (novelties); Michigan: Battle Creek (milk); Missouri: St. Louis (2) (milk, ice cream, novelties)								
20.	Yoplait-Colombo www.generalmills.com/yoplait	Minneapolis, MN	Bob Waldron, President	S	P-General Mills Inc.	12/31/04	1,150*	1,055*
Brands: Yoplait, Colombo, Nourische Products: Cultured Plants (4): Carson, Calif.; Methuen, Mass.; Murphreesboro, Tenn.; Reed City, Mich. (all make yogurt and yogurt drinks)								
21.	California Dairies Inc. www.californiadairies.com	Artesia, CA	Gary Korsmeier, Pres./CEO	C	S-Challenge Dairy, Los Banos Foods	12/31/04	1,080	1,050
Brands: Danish, Challenge Products: Milk, cheese, butter, powder, condensed milk Plants (5): California-Artesia (milk, powder), Fresno (milk, powder, butter), Los Banos (milk, butter), Tipton (milk, powder, butter), Turlock (butter, powder)								
22.	ConAgra Foods Inc. www.conAgra.com	Omaha, NE	Bruce Rohde, Chairman/CEO	Pu		5/25/05	1,052*	1,002*
Brands: County Line, Dorman's, Healthy Choice, Reddi-wip, Blue Bonnet, Fleischmann's, Parkay, Snack Pack, Squeeze 'n Go Hershey's Products: Cheese, ice cream, whipped topping, margarine and spreads, pudding								
23.	Safeway Dairy Div. www.safeway.com	Pleasanton, CA	Lawrence Jackson, Sr. V.P., Supply Operations	S	P-Safeway Inc., S-Vons, Randall's, Dominick's, Carr-Gottstein, Genuardi's	12/31/04	950*	920*
Brands: Lucerne, Dairy Glenn, Safeway, Products: Milk, cultured, ice cream, novelties. Plants (17): Arizona-Tempe (milk); California- Los Angeles (2-milk, ice cream), San Leandro (milk); Colorado-Denver (2-milk, cheese); Maryland-Capital Heights (ice cream); Oregon-Clackamas (2-milk, cultured); Washington-Bellevue (2-milk, ice cream), Moses Lake (milk); Alberta-Edmonton (2-milk, cultured & ice cream); British Columbia-Vancouver (milk); Manitoba-Winnipeg (2-milk, ice cream & cheese)								
24.	Wells' Dairy Inc. www.wellsdairy.com	LeMars, IA	Gary Wells, CEO	Pr		12/31/04	850	830
Brands: Blue Bunny Products: Ice cream, novelties, cultured, milk Plants (5): LeMars, Iowa (2 ice cream & novelties, 1 milk & cultured); Omaha, Neb. (milk & cultured); Saint George, Utah								
25.	Fonterra USA www.fonterra.com	Lemoyne, PA	Don Learmonth, Pres.	S	P-Fonterra S-DairiConcepts LLC		785*	750
Products: Cheese, milk proteins, cheese ingredients Plants (6): Allerton, Iowa; Pollock, S.D. (both dairy ingredients); Greenwood Valley Cheese, Greenwood, Wis.; (following are part of DairiConcepts joint venture with DFA): Kansas City & Springfield, Mo., Hummelstown, Pa.								
26.	Hilmar Cheese Co. www.hilmarcheese.com	Hilmar, CA	John Jeter, Pres./CEO	Pr		12/31/04	780	560
Brands: None Products: Cheese, whey protein concentrate, lactose Plants (1): Hilmar, Calif. (cheese, whey protein concentrate, lactose)								

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27.	Dannon Co. Inc. www.dannon.com	Tarrytown, NY	Juan Carlos Dalto, President	S	P-Groupe Danone S.A.	12/31/04	764	758
Brands: Dannon, Danimals, Sprinkl'ins, la Crème, Frusion, Light 'n Fit with Fiber, Light 'n Fit Creamy, Light 'n Fit Smoothie, Whipped, DanActive Products: Cultured Plants (3): Minster, Ohio; Fort Worth, Texas; West Jordan, Utah (all yogurt)								
28.	Agri-Mark Inc.	Methuen, MA	Tom Swartele, President	C	S-Cabot Creamery (sales figures include Cabot), Cheese	11/29/04	760	550
Brands: Cabot, McCadam Products: Cheese, butter, milk, cultured, non-fat powder Plants (4): West Springfield, Mass. (butter, cream, condensed products, NFD); Cabot, Vt. (cheddar, cultured); Middlebury, Vt. (cheddar, whey protein) Chateaugay, N.Y. (Cheddar, muenster and specialty cheese)								
29.	Lactalis USA/Sorrento Lactalis www.liusa.com	Buffalo, NY	Phillipe Surget, President	S	P-Groupe Lactalis S.A. (France)	12/31/04	750*	700*
Brands: President, Sorrento, Precious, Rondele Products: Cheese Plants (4): Buffalo (mozzarella, ricotta and provolone); Turlock, Calif. (brie, feta); Nampa, Idaho (mozzarella, snacks); Belmont, Wis. (brie, feta) San Jose, Calif. and Goshen, N.Y. plants sold.								
30.	Farmland Dairies LLC (formerly Parmalat USA) www.farmlanddairies.com	Wallington, NJ	Martin Margherio, Pres.	Pr	Subsidiaries Farmland LLC, Welsh Farms, Sunnyland Dairies and Atlanta Farms	12/31/04	620	610
Brands: Parmalat Milk Box, Parmalat Sunnysdale, Parmalat Atlanta Dairies, Farmland, Clinton, Welsh Farms, Kinnett, Peelers, Mathis Products: Milk, ultrapasteurized milk, ice cream, novelties Plants (2): Wallington, N.J. (milk, ESL milk); Grand Rapids, Mich. (UHT milk); (four facilities sold or closed during restructuring)								
31.	Winn-Dixie Dairy Products www.winn-dixie.com	Jacksonville, FL		S	P-Winn Dixie Stores Inc.	6/25/04	600*	750*
Brands: Winn-Dixie Products: Ice cream, cultured, milk Plants (5): Montgomery, Ala. (milk); Plant City, Fla. (milk, ice cream); Hammond, La. (milk); High Point, N.C. (milk, cultured); Greenville, S.C. (milk, ice cream) Miami plant closed in 2004								
32.	Bongrain N.A.	Mahwah, N.J.	Vrejij Kolandjian, President	S	P-Bongrain S.A.; S-Advanced Food Products (JV with Land O'Lakes)	12/31/04	550	540
Products: Cheese, cream cheese, cheese sauce, dips, spread, puddings, dairy beverages. Plants (7): BC USA subs.-City of Industry, Calif. (cheese); Los Angeles (cream cheese); Lena, Ill. (cheese); New Holland, Pa. (cream cheese); SFI Corp. subs.-Fairfield, N.J. (specialty cheeses); Adv. Food Prod. subs.-Visalia, Calif., New Holland, Pa., Clearlake, Wis. (cheese sauce, dips, puddings, spreads, dairy bevs)								
33.	Glanbia Foods Inc. www.glanbiausa.com	Twin Falls, ID	David Thomas, President	S	P-Glanbia Plc (Ireland) (subsidiary Glanbia Nutritionals is now a subsidiary of Plc)	12/31/04	550	492
Brands: None Products: Cheese, whey protein concentrates, milk calcium, whey protein isolate, lactoferrin Plants (4): Idaho-Gooding (2-cheese, whey); Richfield (whey); Twin Falls (cheese)								
34.	Davisco Foods Int'l Inc. www.daviscofoods.com	Eden Prarie, MN	Mark Davis, President	Pr			540*	520*
Products: Cheese, whey ingredients								
35.	Publix Super Markets www.publix.com	Lakeland, FL	Mike Smith, VP Manufacturing		Captive dairy	5/31/05	520*	505*
Brands: Publix Products: Milk, ice cream, cultured, juice, water, carbonated drinks Plants (3): Lakeland, Fla.; Deerfield Beach, Fla.; Dacula, Ga.								

(* Dairy Foods estimate.) (^ Figure adjusted from last year's table.)

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	COMPANY	LOCATION	DAIRY EXECUTIVE	TYPE	PARENT CO./SUBSIDIARIES	FY END	SALES '04	SALES '03
36.	Sargento Inc. www.sargentocheese.com	Plymouth, WI	Louis Gentine, Chairman	Pr		12/31/04	520	496
Brands: Sargento, Products: Cheese Plants (3): Hilbert, Wis. (processed cheese); Kiel, Wis. (snacks); Plymouth, Wis. (slices, shreds)								
37.	CoolBrands International www.coolbrandsinternational.com	Markham Ontario	David Stein, CEO/Co-Chair	Pu		8/31/04	511	335
Brands: Yogen-Fruz, Eskimo Pie, I Can't Believe It's Yogurt, Bressler's, Golden Swirl Products: Ice cream, ice cream mix, novelties								
38.	HEB Dairy Div. www.heb.com	San Antonio, TX	Tony Garcia, dir. of dairy operations	S	P-H. E. Butt Grocery Co.		470*	460*
Products: Milk, ice cream, cultured								
39.	Alto Dairy Cooperative www.altodairy.com	Waupun, WI	Larry Lemmenes, President	C		6/30/04	460	450
Brands: None Products: Cheese, whey products Plants (2): Alto & Black Creek, Wis. (both cheese)								
40.	Neilson Dairy Ltd. www.neilsondairy.com	Ontario	Judy McCrie, VP/Gen. Mgr.	S	P-George Weston Ltd.	12/31/04	375*	370*
Brands: TruTaste, Neilson, Udderly Cool Products: Milk, cultured, drinks Plants (3): Ontario-Georgetown, Oakville, Ottawa (all milk, juices, drinks)								
41.	Stremicks Heritage Foods www.heritage-foods.com	Santa Ana, CA	Lou Stremick, Pres./CEO	Pr		12/31/04	370	360
Brands: NesQuik, CoffeeMate, Nestea, Kern's Nectar Products: Milk, non-dairy creamers, drinks, ice cream mixes, soy, juices. Plants (3): California: Cedar City (rice & soy drinks, CoffeeMate, juices), Riverside (coffee creamer, juices); Santa Ana (UHT milk)								
42.	Hiland Dairy www.hilanddairy.com	Springfield, MO	L. G. Oller, Pres./Gen. Mgr.	Pr	P-Prairie Farms, Dairy Farmers of America	9/30/04	350*	345*
Brands: Hiland, Prairie Farms, store brands Products: Ice cream, cultured, milk Plants (6): Fayetteville, Ark. (milk); Fort Smith, Ark. (milk); Wichita, Kan. (milk, cultured); Springfield, Mo. (milk, ice cream); Oklahoma: Norman, Chandler (milk, cultured, ice cream)								
43.	Grassland Dairy Products Inc. www.grassland.com	Greenwood, WI	Dallas Wuethrich, President	Pr		12/31/04	345*	340*
Brands: Grassland, private labels Products: Butter, butter oil, butter blends, buttermilk, milk Plants (1): Greenwood								
44.	Swiss Valley Farms Co. www.swissvalley.com	Mt Joy, IA	Eugene Quast, CEO	C		9/30/04	342*	330*
Brands: Swiss Valley Products: Milk, cheese, cultured Plants (6): Illinois-Chicago (milk); Iowa-Cedar Rapids (cultured), Dubuque (milk), Luana (swiss cheese); Wisconsin-Mindoro (blue cheese), Platteville (swiss cheese)								
45.	Master Foods Inc	Hackettstown, NJ		Pr	P-Mars Inc. (formerly M&M Mars)	12/31/04	330*	320*
Brands: Dove, Snickers, Milky Way, M&M's, Dreyer's Edy's presents Products: Novelties, ice cream Plants (1): Burr Ridge, Ill. (novelties, ice cream)								
46.	First District Assn.	Litchfield, MN	Clinton Fall, President	C		9/30/04	322	240
Brands: Fieldgate Products: Milk, cheese, whey protein concentrate, lactose Plants (1): Litchfield								

100 dairy

	COMPANY	LOCATION	DAIRY EXECUTIVE	TYPE	PARENT CO./SUBSIDIARIES	FY END	SALES '04	SALES '03
47.	Foster Farms Dairy www.fosterfarms.com	Livingston, CA	Ron Foster, CEO	Pr		12/31/04	315*	310*
Brands: Foster Farm Dairy Products: Milk, ice cream, butter, cultured, juices, milk powder Plants (2): California-Fresno (milk); Modesto (milk, powder & butter; cultured & ice cream)								
48.	Super Store Industries www.ssica.com	Stockton, CA	Dennis Winter, CEO	S	P-Raley's, Save Mart Supermarkets		309	285
Brands: Sunnyside Farms, Bay View Farms Products: Milk, cheese, ice cream, novelties, cultured, juice, soy, drinks, water Plants: Fairfield, Calif.; Turlock, Calif.								
49.	Tillamook County Creamery	Tillamook, OR	James McMullen, Pres./CEO	C		12/31/04	309	266
Brands: Tillamook, Bandon Products: Cheese, butter, ice cream, cultured, whey products Plants (2): Tillamook (all products) Boardman, Ore. (cheese)								
50.	Blue Bell Creameries LP www.bluebell.com	Brenham, TX	Paul Kruse, CEO and Pres.	Pr		12/31/04	305	290*
Brands: Blue Bell Products: Ice cream, novelties Plants (4): Sylacauga, Ala. (ice cream); Broken Arrow, Okla. (ice cream); Brenham, Texas (2-ice cream; novelties)								
51.	Maryland and Virginia Milk Producers Co-op.	Reston, VA	Jay Bryant, Gen. Mgr.	C	S-Valley Milk Products	12/31/04	300*	298*
Brands: Marva Maid Products: Milk, butter, juice, ice cream mixes Plants (3): Laurel, Md. (butter, powder, condensed); Newport News, Va. (milk); Strasburg, Va. (powder, condensed)								
52.	Roberts Dairy www.robertsdairy.com	Omaha, NE	Jeff Powell, Pres./Gen. Mgr.	Pr	P-Prairie Farms, Dairy Farmers of America; S-Hiland-Roberts Ice Cream	9/30/04	290*	280*
Brands: Roberts, Prairie Farms, store brands Products: Milk, ice cream, novelties, cultured products, juices & drinks Plants (5): Nebraska- Omaha (fluid, culture), Norfolk (ice cream) Missouri- Kansas City, Iowa City (both fluid); Des Moines, IA (fluid)								
53.	Ben & Jerry's Homemade Inc. www.benjerry.com	South Burlington, VT	Yves Couette, CEO	S	P-Unilever Plc	12/31/04	272*	260*
Brands: Ben & Jerry's Products: Ice cream, novelties, frozen yogurt Plants (2): St. Albans & Waterbury, Vt. (Springfield plant sold to Ellsworth Ice Cream in 2003)								
54.	Carvel Corp. www.carvel.com	Rocky Hill, CT	Craig Hall, COO	Pr	P-Celebration Foods	12/31/04	240*	237*
Brands: Carvel Products: Ice cream, ice cream cakes Plants (3): Commerce, Calif.; Marlborough, Mass.; Moorestown, N.J. (all ice cream, ice cream cakes, novelties)								
55.	Friendly Ice Cream Corp. www.friendlys.com	Wilbraham MAS	Donald N. Smith, Chairman/CEOPu		Primary business is ice cream shop restaurants	12/31/04	229*	226*
Brands: Friendly Ice Cream Products: Ice cream, novelties Plants (1): Wilbraham								
56.	Turner Holdings LLC www.turnerdairy.com	Fulton, KY	Steve & Jim Turner, Co-Presidents	Pr	S-Forest Hills Dairy, Coleman Dairy, Gold Star Dairy	12/31/04	218*	215*
Brands: Turner, Coleman Products: Milk, ice cream, novelties, cultured Plants (5): Little Rock, Ark. (2-fluid products); Fulton, Ky. (fluid products); Memphis, Tenn. (fluid products); Covington, Tenn. (cultured, ice cream)								

(* Dairy Foods estimate.) (^ Figure adjusted from last year's table.)

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	COMPANY	LOCATION	DAIRY EXECUTIVE	TYPE	PARENT CO./SUBSIDIARIES	FY END	SALES '04	SALES '03
57.	Santee Dairies Inc. www.heartlandfarms.com	City of Industry, CA	Paul Bikowitz, Pres./CO	Pr	P-Kroger, Stater Bros. (grocers)	12/31/04	217*	212*
Brands: Knudsen, Foremost, private labels Products: Milk, juices Plants (1): City of Industry								
58.	Shamrock Farms www.shamrockfarms.com	Phoenix, AZ	Norman McClelland, CEO	S	P-Shamrock Foods Co.	12/31/04	214*	211*
Brands: Shamrock Farms, Sunland Products: Milk, whipping cream, sour cream, cottage cheese, dairy and non-dairy creamers, ice cream and novelties Plants (1): Phoenix								
59.	Upstate Farms Cooperative Inc. www.upstatefarms.com	Buffalo, NY	Bob Hall, CEO	C	S-O-At-Ka Milk Products (sales not included) See below No. 63	6/30/05	193	190
Brands: Bison, Upstate Farms, Milk For Life, Intense Milk Products: Milk, ice cream, cultured, juices Plants (3): Buffalo, N.Y. (2-milk & ice cream; cultured), Rochester, N.Y. (milk)								
60.	Organic Valley/ CROPP Cooperative www.organicvalley.coop	La Farge, Wis.	George Siemon, CEO	C	S-Organic Meat Co., S-Organic Logistics	12/31/04	191	148
Brands: Organic Valley, Private Label Products: Packaged milk, cheese, butter, spreads, soft cheeses, powders and juice Plants (1): Chaseburg Creamery, Chaseburg, Wis., and co-pack relationships with 39 plants								
61.	Bongards Creameries Inc.	Norwood, MN	Tom Otto, Gen. Mgr.	C		12/31/04	187*	185*
Brands: Bongards Products: Cheese Plants (1): Norwood								
62.	Crystal Cream and Butter Co. www.crystal-milk.com	Sacramento, CA	Mike Newell, President	Pr		12/31/04	185	181*
Brands: Crystal, McColls, Vitafreeze, private labels Products: Milk, ESL products, ice cream, mixes, novelties, cultured, butter Plants (3): All in Sacramento								
63.	United Dairy Inc.	Martin's Ferry, OH	Joseph L. Carson, President	Pr		12/31/04	173	172
Brands: United Quality Chekd, United Valley Bell, Fike Products: Milk, cultured, ice cream, novelties Plants (3): Martins Ferry, Ohio; Charleston, W. Va.; Uniontown, Pa. (all products)								
64.	Stonyfield Farm, Inc. www.stonyfield.com	Londonderry, NH	Gary Hirshberg, President & CEO	P	80% owned by Groupe Danone, France.	2/31/04	172	144
Brands: Stonyfield Farm, Brown Cow Products: Yogurt, frozen yogurt, yogurt smoothies, ice cream, cultured soy and milk Plants (2): Londonderry; Antioch, Calif.								
65.	Instantwhip Foods Inc. www.instantwhip.com	Columbus, OH	Douglas Smith, President	Pr			168	165
Brands: Instantwhip, YAMI Yogurt, Ambrosia® Gourmet Frozen Yogurt, private label, others Products: Dairy and non-dairy whipped toppings, creamers, yogurt, sour cream milk, ice cream, mixes. Plants (9): Phoenix, Ariz.; Brea, Calif.; Oakland, Calif., Rockwood, Mich., Buffalo N.Y. Syracuse, N.Y., London, Ohio, Bethlehem, Pa., San Antonio, Texas.								
66.	Wilcox Dairy Farms LLC	Roy, WA	Jim Wilcox, Barrie Wilcox, co-CEOs	Pr		12/31/04	160	145
Brands: Wilcox, Curly's Products: Milk, Plants (3): Salem, Ore.; Cheney & Roy, Wash.								

100 dairy

	COMPANY	LOCATION	DAIRY EXECUTIVE	TYPE	PARENT CO./SUBSIDIARIES	FY END	SALES '04	SALES '03
67.	O-At-Ka Milk Products Cooperative Inc. www.oatkamilk.com	Batavia, NY	Mac McCampbell COO	S	Affiliated with Upstate Farms Co-op, Niagra Co-op, Dairylea Co-op	12/31/04	155	150
Brands: Gold Cow, Spring Farm Products: Milk, butter, condensed & dry milk products, canned evaporated milk, milk-based beverages, infant formula and other Nutritional Products Plants (1): Batavia								
68.	Smith Dairy Products Co. www.smithdairy.com	Orrville, OH	Steve Schmid, President	Pr		9/30/04	143*	140*
Brands: SMITH'S, Ruggles, Festival, Whale of a Pail, Moovers, Class Act Products: Milk, ice cream, cultured Plants (2): Richmond, Ind. (softserve mix, milk, UHT), Orrville, Ohio (milk, ice cream, cultured, juices, drinks)								
69.	Michigan Milk Producers Assn. www.michiganmilk.com	Constantine, MI	John Dilland, Gen. Mgr.	C		9/30/04	142	137
Brands: None Products: Milk, cream, butter, powder, condensed milk Plants (2): Constantine & Ovid, Mich. (all products at both locations)								
70.	Johanna Foods Inc. www.johannafoods.com	Flemington, NJ	Robert Facchina, Pres./CEO	Pr			139*	136*
Brands: La Yogurt, Tree Ripe, Ssips, Chiquita Coolers, Sabor Latino. Products: Cultured, juices, aseptic juices and drinks								
71.	Century Foods International www.centuryfoods.com	Sparta, WI	Rick Halverson National Sales Director	Pr		12/31/04	137	135
Brands: CenPrem, Lacey Delite, Ready Cheese, Nu-Century Whey, Isolac Products: Cheese, whey products, dry dairy ingredients, ready-to-drink and powder drinks, nutritional bars Plants (5): Arcadia, Wis., Sparta, Wis. (4 plants) (all products)								
72.	Producers Dairy Foods www.producersdairy.com	Fresno, CA	Richard Shehadey, President	Pr		9/30/04	136	118
Brands: Producers Products: Milk, ice cream, cultured, drinks Plants (1): Fresno								
73.	Anderson Erickson Dairy Co. www.aedairy.com	Des Moines, IA	Jim Erickson, CEO	Pr		12/31/04	130	130
Brands: Anderson Erickson, AE Farms, private label Products: Milk, cultured, juices Plants (1): Des Moines								
74.	Guida-Seibert Dairy Co.	New Britain, CT	Al Guida, Pres./CEO	Pr		8/31/04	130*	129*
Brands: Guida's Products: Milk, ice cream, ice cream mix, cultured, juices, drinks, water Plants (1): New Britain								
75.	Clover Farms Dairy Co.	Reading, PA	Richard L. Hartman, Pres.	P		12/31/04	128	115
Brands: Clover Farms, private labels Products: Milk, juices, teas, drinks Plants (1): Reading								
76.	Milkco Inc.	Asheville, NC	Charles Gaither, President	S	Ingles Markets		125	120
Brands: Private Label Products: Milk, flavored milk, drinks, ice cream mix, water Plants (1): Asheville								
77.	Gossner Foods Inc. www.gossner.com	West Logan, Utah	Dolores Gossner Wheeler, Pres./CEO	Pr		9/30/04	125	120
Brands: Gossner Foods, High Mountain, Imperial Valley, private labels Products: Cheese, aseptic milk and drinks, whey powder. Plants (3): El Centro, Calif.; Logan, Utah (2)								

(* Dairy Foods estimate.) (^ Figure adjusted from last year's table.)

dairy 100

	COMPANY	LOCATION	DAIRY EXECUTIVE	TYPE	PARENT CO./SUBSIDIARIES	FY END	SALES '04	SALES '03
78.	Bel/Kaukauna U.S.A. www.kakunacheese.com	Little Chute, WI	Robert Gilbert, President	S	P-Fromageries Bel SA (France)	12/31/04	119	116
Brands: Laughing Cow, Kaukauna, Wispride, Mini Babybel, Price's Pimiento Spread, Merkets and Owl's Nest Products: Cheese, cheese spreads Plants (2): Leitchfield, Ky.; Little Chute, Wis. (both cheese & cheese products)								
79.	Giant Foods Inc.	Landover, MD	Dave Larson, VP Manuf. and Transp.	S	P-Ahold USA (grocery chain)	12/31/04	117*	115*
Brands: Super G Products: Milk, ice cream Plants (2): Landover (milk); Jessup, MD (ice cream)								
80.	F&A Dairy Products www.fadairy.com	Fairacres, MN	Jeff Terranova, Pres.	Pr		12/31/04	112	110
Products: Cheese Plants (2): Las Cruces, N.M.; Dresser, Wis. (both cheese)								
81.	Brewster Dairy Inc. www.brewstercheese.com	Brewster, OH	Fritz Leeman, President	Pr			105*	105*
Brands: Amish Classics Products: Cheese Plants (2): Stockton, Ill., Brewster, Ohio (both cheese)								
82.	Cass-Clay Creamery Inc. www.cassclay.com	Fargo, ND	Keith Pagel, President	Pr		12/31/04	102*	100*
Brands: Cass-Clay Products: Cheese, ice cream, cultured, milk Plants (3): Fargo, N.D. (milk, butter, ice cream, cheese, cultured); Mandan, N.D. (milk); Hoven, S.D. (cheese)								
83.	Braum's Ice Cream Co.	Oklahoma City, OK	William H. Braum, Owner & President	S	P-W. H. Braum Inc. (Main business is dairy stores/restaurants)		100*	100*
Brands: Braum's Products: Milk, ice cream, novelties, cultured Plants (1): Tuttle, Okla. (all products)								
84.	Bareman Dairy Inc.	Holland, MI	Stan Bareman, President	Pr		9/30/04	98	97
Products: Milk, ice cream, novelties, cultured, juices, drinks Plants (1): Holland								
85.	Oakhurst Dairy www.oakhurstdairy.com	Portland ME	Stanley Bennett, President	Pr		12/31/04	96	85
Brands: Oakhurst Products: Milk, cream, cultured, juices, and drinks Plants (1): Portland								
86.	Schneider's Dairy www.schneidersdairy.com	Pittsburgh, PA	William Schneider, pres.	Pr		3/31/04	94	92
Brands: Schneider Valley Farm, Mong Products: Milk, cheese, drinks, ice cream mix								
87.	United Dairy Farmers Inc. www.udfinc.com	Cincinnati OH	A. Bradford Lindner CEO,	Pr		12/31/04	93*	93*
Brands: United Dairy Farmers, Home Made Brand, Krazy Kreams, Micro Shake Products: Milk, ice cream, novelties, cultured Plants (1): Cincinnati								
88.	Dietrich's Milk Products Inc. www.dietrichsmilk.com	Reading, PA	Thomas W. Dietrich, Pres./CEO	Pr		12/31/04	91*	90*
Products: Powder, cream, skim milk, non-dairy dry whey, lactose Plants (2): Middlebury Center & Reading, Pa. (all products)								
89.	Hershey Creamery Co. www.hersheysicecream.com	Harrisburg, PA	George Hugh Holder, Pres.	Pu		12/31/04	89	89
Products: Ice cream, novelties Plants (1): Harrisburg								

100 dairy

	COMPANY	LOCATION	DAIRY EXECUTIVE	TYPE	PARENT CO./SUBSIDIARIES	FY END	SALES '04	SALES '03
90.	Fieldbrook Farms www.fieldbrookfarms.com	Dunkirk, NY	Kenneth Johnson, President, COO	Pr	S-Deering Ice Cream Co.	12/31/04	87*	86*
Products: Ice cream, novelties, whipped topping Plants (1): Dunkirk								
91.	Wawa Dairies www.wawa.com	Pike Wawa, PA	There du Pont, VP	Pr	P-Wawa Inc.		84*	82*
Brands: Wawa Products: milk, juices, drinks								
92.	Joseph Gallo Farms www.josphfarms.com	Atwater, TX	Michael D. Gallo, CEO			12/31/04	83	67
Products: Cheese, whey protien isolate Plants (1): Atwater								
93.	Plainview Milk Products	Plainview, MN	Dallas Moe, Gen. Mgr.	C		9/30/04	79*	79*
Products: Milk, butter, powder Plants (1): Plainview								
94.	SouthWest Dairy www.southwestdairy.com	Tyler, TX	Jim Pitner Mgr. of Manufacturing	S	P-Brookshire Grocery Co.	9/30/04	75	75
Brands: Goldenbrook, Organic Valley (co-packed) Products: Milk, ice cream, drinks, water, yogurt Plants (4): All in Tyler								
95.	Perry's Ice Cream Co. www.perrysicecream.com	Akron, N.Y.	Robert Denning, Pres./CEO, Brian Perry, EVP, Vice Chairman	Pr		12/31/04	73	73
Brands: Perry's, and private label Products: Ice cream, novelties Plants: (1) Akron								
96.	Richfood Dairy Div.	Richmond, VA	Jan tenPas III, VP/GM	S	P-SuperValu Inc.	2/24/04	72	70
Brands: Richfood, store brands Products: Milk, cream, drinks, soy Plants (1): Richmond								
97.	TCBY Systems LLC.	Salt Lake City, UT	Larry Hodges, Pres./CEO	Pr	P-Capricorn Investors (under Mrs. Fields Famous Brands)		68*	68*
Brands: TCBY Products: Ice cream & frozen yogurt, novelties								
98.	Plains Dairy Products www.plainsdairy.com	Amarillo, TX	Dub Garlington, President	S	P-Affiliated Foods	9/30/04	65	59
Brands: Plains, private label, Culligan water. Products: Milk, water, drinks, Tampico punch. Plants (1): Amarillo								
99.	Oberweis Dairy www.oberweisdairy.com	N. Aurora, IL	Bob Renaut, President & CEO	P		12/31/04	60	58
Brands: Oberweis Products: Ice cream, milk, cultured Plants (1): N. Aurora								
100.	The Yofarm Company www.yofarm.com	Naugatuck, CT	Thomas Dixcy	P		12/31/04	56	55
Brands: YoFarm, YoCrunch Products: Yogurt								

(* Dairy Foods estimate.) (^ Figure adjusted from last year's table.)