

dairy 100

Key Codes on the Table

C=Cooperative Pu=Public company Pr=Private company
P=Parent company S=Subsidiary T= Tie in rank

More on Methodology

While sales figures represent the most recently completed fiscal year, company descriptions, facilities descriptions and personnel reflect recent changes where possible. Some entries will include an explanation of recent changes.

Where did they go?

Two companies previously listed were acquired by larger firms since last year. Turner Holdings LLC, became part of No. 17 Prairie Farms. Giant Foods, (or at least one of its two manufacturing facilities), became part of the Maryland and Va. Milk Cooperative. In addition, the Yofarm Co. became part of the newly formed Breyers Yogurt Co. O-At-Ka Milk is now a division of the merged Upstate Niagara Cooperative taking the place of Upstate Farms. CoolBrands International has been reorganized and has divested most of its manufacturing capabilities. Joining the Dairy 100 for the first time are Cloverland Farms Dairy, Humboldt Creamery, Sartori Foods and Schroeder Milk Co. More recently Cass Clay was acquired by Associated Milk Producers Inc., and Crystal Cream and Butter Co., by HP Hood. Those changes will appear in next year's listing.

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COMPANY	LOCATION	DAIRY EXECUTIVE	TYPE	PARENT CO./SUBSIDIARIES	FY END	SALES '06	SALES '05
1. Dean Foods Co.	Dallas, TX	Gregg Engles, Chairman/CEO	Pu	S-Dean Dairy Group, WhiteWave Foods	12/31/06	10,099	10,175
Brands: Alta Dena, Arctic Splash, Barbers, Barbe's, Berkeley Farms, Borden (licensed), Broughton, Brown Cow, Brown's Dairy, Bud's Ice Cream, Chug, Country Charm, Country Churn, Country Delite, Country Fresh, Country Love, Creamland, Dairy Fresh, Dean's, Dipzz, Foremost (licensed), Fieldcrest, Garelick Farms, Gandy's, Hershey's (licensed), Horizon Organic, Hygeia, International Delight, Kohler, Land O'Lakes (licensed), Land-O-Sun, Lehigh Valley, Louis Trauth, Maplehurst, Mayfield, McArthur, Meadowbrook, Meadow Gold, Melody Farms, Mile High, Mountain High, Nature's Pride, Oak Farms, Over the Moon, PET (licensed), Price's, Purity, Reiter, Robinson, Saunders, Sealtest (licensed), Schenkel's All Star, Schepps, Shenandoah's Pride, Silk, Skinny Cow, Sealtest (licensed), Stroh's, Swiss, Swiss Premium, TG Lee, Tuscan, Turtle Tracks, Verifine, Viva, Wengert's, White Wave. Plants (105): (by state): Alabama: Barber Dairy, Birmingham; Mayfield Dairy Farms, Birmingham; Morningstar, Decatur; California: Dean Foods, Buena Park; City of Industry; Morningstar, Gustine; Alta Dena Dairy, City of Industry; Fullerton Cultured Specialties, Fullerton; Berkeley Farms, Hayward; Swiss Dairy, Riverside; Tulare Cultured Specialties, Tulare; Colorado: Meadow Gold, Englewood, Denver, Delta, Greeley; Morningstar, Boulder; Mile High Ice Cream, Denver; Robinson Dairy, Denver; Connecticut: Morningstar, Newington; Florida: McArthur Dairy, Miami; TG Lee, Orange City; TG Lee, Orlando; Morningstar, Jacksonville; Georgia: Land-O-Sun, Baxley; Mayfield Dairy Farms, Braselton; Hawaii: Meadow Gold Dairy, Hilo; Meadow Gold Dairy, Honolulu; Idaho: Meadow Gold Dairy, Boise; Illinois: Midwest Ice Cream, Belvidere; Northern Illinois Milk (Dean's Brand) Chemung; Northern Illinois Milk, Huntley; PET Dairy, O'Fallon; Northern Illinois Milk, Rockford; Indiana: Morningstar, Thornton; Schenkel's All Star Dairy, Huntington; Dean Foods of Indiana, Rochester; Kentucky: Dean Milk, Louisville; Morningstar, Murray; Trauth Dairy, Newport; Louisiana: Brown's Velvet Dairy, New Orleans; Foremost Dairy, Shreveport; Maryland: Morningstar Foods, Frederick; Massachusetts: Garelick Farms, Franklin; Garelick Farms, Lynn; Miscoe Springs Water Mendon; Maine: Garelick Farms, Bangor; Michigan: Liberty Dairy, Ewart; Melody Farms, Detroit; Country Fresh, Flint; Country Fresh, Grand Rapids; Country Fresh, Livonia; Jilbert's Dairy, Marquette; Minnesota: Land O'Lakes, Thief River Falls; Kohler, White Bear Lake; Land O' Lakes, Woodbury; Montana: Meadow Gold Dairy, Billings; Meadow Gold Dairy, Great Falls; Meadow Gold Dairy, Kalispell; Nebraska: Meadow Gold Dairy, Lincoln; New Jersey: Morningstar, Bridgeton; Garelick Farms, Burlington; Nevada: Meadow Gold; Model Dairy, Reno; New York: Morningstar Foods, New Delhi; Garelick Farms, Rensselaer; Friendship Dairies, Friendship (acquired 2007); North Carolina: Land-O-Sun Hickory; Dairy Fresh, Winston-Salem; Dairy Fresh, High Point; North Dakota: Land O'Lakes, Bismark; Ohio: Broughton Foods, Marietta; Reiter Dairy, Springfield; Frostbite, Toledo; Oklahoma: Borden, Tulsa; Pennsylvania: Fairmont Products, Belleville; Meadow Brook Dairy, Erie; Lehigh Valley Dairies, Lansdale; Wengert's Dairy, Lebanon; Lehigh Valley Dairies, Schuylkill Haven; Dean Foods, Sharpville; South Carolina: Land-O-Sun, Florence; Land-O-Sun, Spartanburg; South Dakota: Land O'Lakes, Sioux Falls; Tennessee: Mayfield Dairy Farms, Athens; Land-O-Sun, Kingsport; Country Delite, Nashville; Purity Dairy, Nashville; Texas: Oak Farms, Dallas; Schepps Dairy, Dallas; Price's Creameries, El Paso; Oak Farms, Houston; Gandy's, Lubbock; Southwest Ice Cream Specialties, McKinney; Oak Farms, San Antonio; Sulphur Springs Cultured Specialties; Morningstar, Sulphur Springs; Oak Farms, Waco; Utah: Cedar City, Morningstar; Meadow Gold Dairy, Orem; Meadow Gold Dairy, Salt Lake City; Virginia: Morningstar, Mt. Crawford; Land-O-Sun, Portsmouth Shenandoah's Pride, Springfield; Wisconsin: Verifine Dairy Products, Sheboygan; Morningstar, Richland Center.							
2. Kraft Foods North America Inc.	Northfield, IL	Irene Rosenfeld CEO; Kevin Ponticelli, group v.p. & pres. U.S. cheese sector	Pu/S	P-Altria Group Inc.	12/31/06	4,325*	4,400
Brands: Kraft, Philadelphia, Velveeta, Cheez Whiz, Breakstone's, Knudsen, Cracker Barrel, Polly-O, Churny, Athenos Products: Cheese, sour cream Plants (16): Arkansas: Bentonville (cheddar). California.: Tulare (parmesan, cheddar), Visalia (sour cream, cottage cheese). Idaho: Rupert (cream cheese, string cheese). Illinois: Champaign (processed cheese). Minnesota: New Ulm (processed cheese, snacks). Missouri: Springfield (cream cheese, natural, processed and shredded cheese). New York: Campbell (mozzarella, ricotta, string cheese), Lowville (cream cheese), Walton (cottage cheese, sour cream). Pennsylvania.: Lehigh Valley (natural and processed cheese). Wisconsin: Beaver Dam (cream cheese, dips), Waupaca (specialty cheese), Wausou (grated and shredded cheeses).							
3. Saputo Inc.	Saint-leonard (Quebec) Canada	Lino Saputo, Jr. Pres./CEO	Pu	Cheese Div., (USA) Cheese Div. (Canada), Milk Div.	3/31/07	3,765	3,461
Brands: Saputo, Alexis de Portneuf, Armstrong, Baxter, Dairyland, De Lucia, Dragone, Du Village de Warwick, Frigo, Kinsey, La Paulina, Nutrilait, Princesse, Ricream, Sir Laurier d'Arthabaska, Stella, Treasure Cave. Products: Cheese, novelties, milk, cultured, dry products Plants (41 North America): 18 in Canada, 13 U.S. (3 overseas Plants).							
4. Land O'Lakes Inc.	Arden Hills, MN	Steve Dunphy, executive v.p. and COO, Officer, Value-Added and Alan Pierson, executive v.p. and COO, Industrial	C		12/31/06	3,400	3,901
Brands: LAND O LAKES, Lake to Lake, Alpine Lace, Kiel Select, New Yorker Products: Cheese, butter, cultured Plants (13): California: Orland (cheese), Tulare (2) (cheese, butter, cultured) (cheese); Minnesota: Melrose (Cheese, joint venture with DFA); Oak Center (Dry Cheese); Pine Island (dry cheese); Ohio: Kent (butter); Pennsylvania: Carlisle (butter); Wisconsin: Clear Lake, (aseptic products, joint venture with Bongrain SA. Denmark) (cheese), Kiel (cheese), Madison (butter), Spencer (processed cheese);							
5. Schreiber Foods Inc.	Green Bay, WI	Larry Ferguson, Pres./CEO	Pr		9/30/06	3,300*	3000*
Brands: Schreiber, School Choice, Cooper, Clearfield Deli, La Feria, Menu, Mosaic, American Heritage, Pauly, Raskas, Ready-cut. Products: Cheese, cream cheese, butter, blends, yogurt, sour cream and specialty cheeses Plants (18): Tempe, Ariz. (cheese); Carthage, Clinton (2), Monett & Mount Vernon, Mo. (all cheese); Logan & Smithfield, Utah (cheese); Green Bay, Wis. (2 Plants -one cheese, one butter), Richland Center, Wis. (yogurt), Westbend, Wis., (cream cheese), Wisconsin Rapids, Wis. (cheese); Gainesville, Ga. (cheese); Shippensburg, Pa.; Stepenville Texas (cream cheese); Ravenna, Neb. (cheese); Nashville, Tenn. Plus four international Plants .							
6. HP Hood LLC	Lynnfield, MA	John Kaneb, Chairman, Pres./CEO	Pr/Su	P-Catamount Co.; Subsidiary divisions are Crowley Foods, Kemps LLC	12/31/06	2,300	2,300
HP Hood LLC Brands: Hood, Kemps, Crowley, Heluva Good, Calorie Countdown, Axelrod, Hagan, Green's, Maggio, Rosenberger's, Penn Maid. licensed brands: Lactaid, Coffee-Mate, Nesquik, AriZona, Southern Comfort, Stonyfield Farm, Pillsbury. Products: Milk, ice cream, novelties, cultured, beverages Plants (23): HOOD: Agawam, Mass. (milk, juices, drinks); Arkport, N.Y. (cultured); Barre, Vt. (milk); Binghamton, N.Y. (fluid); Bristol, Va. (Sour cream, yogurt, cottage cheese, dips); Concord, N.H. (fluid); Hatfield, Pa. (Rosenberger's fluid); LaFargeville, N.Y. (cultured); Oneida, N.Y. (UHT fluid products); Philadelphia (UHT products); Portland, Maine (milk) Sodus N.Y. (Heluva Good cheese); Suffield, Conn. (ice cream, novelties, frozen desserts); Vernon, N.Y. (cultured); Wolcott, (Heluva Good cheese and spreads) Winchester, Va. (UHT fluid products). KEMPS: Cedarburg Wis. (fluid) Duluth, Minn. (fluid); Farmington, Minn. (cultured); Minneapolis (fluid); Rapid City, S.D. (Milk, juice, sour cream, cottage cheese); Rochester, Minn. (2-fluid products, frozen dairy products). Albany, N.Y. closed in 2007.							

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7. Leprino Foods Co.	Denver, CO	James Leprino, Chairman	Pr		10/30/06	2,200*	2,000*
Brands: Proprietary Brands Products: Mozzarella, provolone, pizza cheese, cheese blends, reduced fat Monterey Jack, lite mozzarella, whey protein concentrate, whey and lactose. Plants (9): Lemoore East, Lemoore West & Tracy, Calif.; Ft. Morgan, Colo.; Allendale & Remus, Mich.; Ravenna, Neb.; Roswell, N.M.; Waverly, N.Y.							
8. Dairy Farmers of America	Kansas City, MO	Rick Smith, Pres./CEO	C	Fluid joint ventures not included in sales figures	12/31/06	2,172	2,430
Brands: Borden, Breakstone, Mid-America Farms, Sport Shake Products: Cheese, milk, dried products, canned & bottled drinks, whey Plants (24): California: Corona (cheddar, monterey jack, mozzarella, whey, cut & shredded cheese), Hughson (balancing facility, NFDM, butter), Turlock (mozzarella, condensed whey), Ventura (bottled dairy beverages); Colorado: Ft. Morgan (balancing facility, condensed milk); Indiana: Goshen (balancing facility, butter, cream, condensed products); Louisiana: Franklinton (balancing facility, NFDM, cream, butter); Michigan: Adrian (balancing facility, cream, condensed products) Minnesota: Winthrop (dried whey, milkfat, NFDM, butter); Zumbrota (cheeses, whey, dried products); Missouri: Cabool (infant formulas, adult nutrition formulas); Monett (cheddar, reduced mineral whey); Springfield (bottled dairy beverages); Pennsylvania: Harleysville (butter); Mechanicsburg (bottled dairy beverages), New Wilmington (Italian cheeses, whey); Reading (balancing facility, NFDM, condensed products, cream); Middlebury Center (balancing facility, NFDM, condensed products, cream); West Middlesex (analog cheese, shredded cheese); Texas: Schulenburg (cheese sauces, shelf-stable dips and sauces); Sulphur Springs (cultured buttermilk, cream, condensed milk); Winnsboro, (butter, NFDM); Utah: Beaver (balancing facility, condensed milk, cream); Wisconsin: Plymouth (process cheeses).							
9. Agropur Cooperative	Quebec Canada	Pierre Clapood, CEO	C	Ultima Foods Inc. (joint venture)	11/1/06	2,128	2,012^
Brands: Oka, Vaudreuil, Ultra'Milk, Sealtest, Natrel Ultra'Milk, Natrel Nutrition 24, Yoplait,* Source Products: Cheeses, butter, milk, specialty milk, yogurt Plants (19): Alberta: Lethbridge; British Columbia: Chilliwack; Ontario: Brantford, Bright Cheese House, Ottawa, Toronto, Sudbury; Quebec: Amqui, Beauceville, Granby (2), Notre Dame du Bon Conseil, Oka, Plessisville, Quebec, Saint-Alexandre, Saint-Bruno, Sainte-Hyacinthe, Saint-Laurent U.S.A. : Middlebury (Indiana) *Yoplait is sold under a distribution agreement.							
10. Kroger Co. Dairy Operations	Cincinnati, OH	Geoffrey Covert, pres. manufacturing	S	The Kroger Co.		2,100*	2,100*
Brands: Kroger, Private Selection Products: Milk, ice cream, novelties, cultured, cheese Plants (18): Centennial Farms Dairy, Atlanta; Compton Creamery, Compton, Calif.; Crossroad Farms Dairy, Indianapolis; Heritage Farms Dairy, Murfreesboro, Tenn.; Jackson Dairy, Hutchinson, Kan.; Jackson Ice Cream, Denver; Layton Dairy, Layton, Utah; Michigan Dairy, Livonia, Mich.; Riverside Creamery, Riverside, Calif.; Southern Ice Cream Specialties, Marietta, Ga.; Springdale Ice Cream, Cincinnati, Ohio; Swan Island Dairy, Portland, Ore; Tamarack Farms Dairy, Newark, Ohio; Tolleson Dairy, Tolleson, Ariz.; Turkey Hill Dairy, Conestoga, Pa.; Vandervoort Dairy, Fort Worth, Texas; Westover Dairy, Lynchburg, Va.; Winchester Dairy Farms, Winchester, Ky.							
11. Dreyer's Grand Ice Cream Holdings Inc.	Oakland, CA	T. Gary Rogers, Chairman, CEO	Pu		12/31/06	1,900*	1,700
Brands: Dreyer's, Edy's, Häagen-Dazs, Nestlé, Starbucks Products: Ice cream, novelties Plants (7): Bakersfield, City of Commerce, and Tulare, Calif.; Fort Wayne, Ind.; Houston; Snelgrove, Utah; Laurel, Md.							
12. Good Humor-Breyers Ice Cream	Green Bay, WI	Eric Walsh, President	S	P-Unilever Plc	12/31/06	1,700	1700^
Brands: Breyers, Popsicle, Klondike, Good Humor Products: Ice cream, novelties Plants (7): Clearwater, Fla. (novelties); Huntington, Ind. (ice cream); Hagerstown, Md. (novelties); Framingham, Mass. (ice cream); Sikeston, Mo. (ice cream and novelties); Henderson, Nev. (ice cream & novelties) Simcoe, Ontario (ice cream, frozen desserts and novelties)							
13. Parmalat Canada	Toronto, Canada	Alnashir "Nash" Lakha, Pres./CEO	S	P-Parmalat Finanziaria SpA (Italy)	12/31/06	1,700	1,700
Brands: Astro, Balderson, Beatrice, Black Diamond, Lactantia, Parmalat, Sensational Soy Products: Milk, cream, cheese, butter, cream cheese, cultured products yogurt, sour cream, cottage cheese, specialty ingredients, margarine, soy beverages, milk powders, evaporated products, sweetened whole condensed milk Plants (18): Alberta (2): Calgary (fluid milk), Lethbridge (yogurt, sour cream, cottage cheese); Manitoba (3): Grunthal (cheese), St. Claude (butter milk powders, evaporated products, Winnipeg (milk, cream, ice cream mixes); Ontario (9): Belleville (cheese), Brampton (Toronto) (milk, cream, milk shake and ice cream mixes, soy beverages), Mitchell (butter, cream cheese, evaporated products, milk powders SWC), Niagara on the Lake (cultured), Sudbury (fluid milk), Thunder Bay (milk, cream), Rakely (Toronto) (cultured), Winchester (butter, cheese, evaporated products, milk powders); Quebec (5): Laverlochere (butter, evaporated products, milk powders), Marieville (cheese), Montreal (milk, cream and mixes), St. Hyacinthe (milk, cream), Victoriaville (butter, cheese, evaporated products, powders, margarine).							
14. Darigold Inc.	Seattle, WA	John Underwood, CEO	C/S	P-Northwest Dairy Assn. S-Dairy Export Co.	3/31/07	1,500	1,500
Brands: Darigold Products: Milk, cheese, cultured, butter Plants (10): Idaho: Boise (milk, soy products, ultrapasteurized products), Caldwell (powders, bulk cream); Jerome (powders, ultrafiltered milk products, bulk cream, condensed products). Oregon: Medford (milk), Portland (ultrapasteurized products); Washington: Chehalis (powders, bulk cream); Issaquah (cultured, butter), Lynden (powder, condensed products, bulk cream), Seattle (milk), Sunnyside (cheese, dry whey)							
15. Great Lakes Cheese Co.	Hiram, OH	Gary Vanic, President	Pr	S-Empire Cheese Inc.	12/31/06	1,400	1,375
Brands: Great Lakes, Rico Mia, America's Accent Products: Cheese Plants (7): Adams & Cuba, N.Y. (cheese manufacturing); Hiram, Ohio (cheese packaging); LaCrosse, Wis. (processing cheese); Plymouth, Wis. (packaging); Filmore UT, (cheese packaging); Wausau, Wis., (packaging)							

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16. National Dairy Holdings LP	Dallas, TX	Allen Meyer, Chairman/CEO	Pr	50% owned by Dairy Farmers of America	12/31/06	1,360	1,415
Brands: Borden, Meadow Gold, Cream O' Weber, Dairy Fresh, Flav-O-Rich, Sinton, Velda and others Plants (19): Alabama: Dairy Fresh, Cowarts, Greensboro, Pritchard; Colorado: Sinton, Colorado Springs; Florida: Velda Farms, Miami & Winter Haven (fluid); Georgia: Decatur (ice cream mix); Kentucky: Goldenrod, Madisonville (fluid) Flav-O-Rich, London, (fluid); Louisiana: Borden LaFayette, (fluid) Dairy Fresh, Baker; Mississippi, Dairy Fresh, Hattiesburg; Ohio, Dairymen's, Cleveland (fluid); H. Myer, Cincinnati (fluid); South Carolina Coburg, N. Charleston (fluid); Texas Borden, Austin, Conroe & Dallas (all fluid); Utah, Cream O' Weber, Salt Lake City (fluid); (Chatanooga Dairy, Chattanooga, Tenn. closed in 2006).							
17. Prairie Farms Dairy Inc.	Carlinville, IL	Ed Mullins, CEO	C	Several joint ventures, not included in sales figures	9/30/06	1,341	1,220
Brands: Prairie Farms, North Star, Pevely, Old Recipe, Turner Products: Milk, ice cream, novelties, cultured Plants (24): Arkansas: Little Rock (2-fluid products); Illinois: Carbondale (cultured), Carlinville (milk), Decatur (ice cream), Granite City (milk), O'Fallon (ice cream), Olney (milk), Peoria (milk), Quincy (2) (milk, cultured), Springfield (ice cream mix); Indiana: Anderson (milk), Fort Wayne (milk, cultured), Holland (milk), Lafayette (novelties); Kentucky: Somerset (milk), Fulton, (Milk); Michigan: Battle Creek (milk); Mississippi: Kosciusko; Missouri: Jefferson City (milk) St. Louis (2) (milk, ice cream, novelties); Tennessee: Memphis, (fluid products); Covington, Tenn. (cultured, ice cream).							
18. Yoplait-Colombo	Minneapolis, MN	Bob Waldron, President	S	P-General Mills Inc.	12/31/06	1,300*	1,300
Brands: Yoplait, Colombo, Nouriche Products: Cultured Plants (4): Carson, Calif.; Methuen, Mass.; Murphreesboro, Tenn.; Reed City, Mich. (all make yogurt and yogurt drinks)							
19. Wells' Dairy Inc.	LeMars, IA	Gary Wells, CEO	Pr		12/31/06	1,280	1,100
Brands: Blue Bunny, Weight Watchers (licensed) Products: Ice cream, novelties, cultured, milk Plants (5): LeMars, Iowa (2 ice cream & novelties, 1 milk & cultured); Omaha, Neb. (milk & cultured); Saint George, Utah							
20. Foremost Farms USA Cooperative	Baraboo, WI	David Fuhrmann, Pres.	C		12/31/06	1,245	1,419
Brands: Golden Guernsey, Foremost, Morning Glory Products: Cheese, cultured, milk, whey products, fruit juice Plants (21): Iowa: Waukon (whey protein concentrate, whey protein isolates); Minnesota: Preston (dry blends, whey protein concentrate); Wisconsin: Alma Center (mozzarella, whey), Appleton (mozzarella & whey), Chilton (Italian cheeses, whey), Clayton (mozzarella, whey), De Pere (milk, cultured), Lancaster (cheeses, whey), Madison (juices, sports drinks), Marshfield (cheese, whey), Milan (mozzarella, whey), Plover (whey), Reedsburg (butter, butter blends, condensed skim), Richland Center (mozzarella, whey), Rothschild (whey, permeate, lactose), Sparta (powders, condensed, blends, cream, whey), Waukesha (milk, ice cream mix), Waumandee (cheeses, whey), Wilson (mozzarella, whey) *Six facilities closed in 2003 include Decorah, Appleton (1), Hillsboro, and Abotsford.							
21. California Dairies Inc.	Visalia, CA	Richard Cotta, Pres./CEO	C	S-Challenge Dairy, Los Banos Foods	12/31/06	1,150	980
Brands: Danish, Challenge Products: Milk, cheese, butter, powder, condensed milk. Plants (5): California-Artesia (milk, powder), Fresno (milk, powder, butter), Los Banos (milk, butter), Tipton (milk, powder, butter), Turlock (butter, powder)							
22. Associated Milk Producers Inc.	New Ulm, MN	Mark Furth, Pres./CEO	C	Acquired Cass Clay in May 2007	12/31/06	1,100	1,100
Brands: State Brand, private label Products: Cheese, butter, powder, whey Plants (13): Iowa: Arlington (NFD, cream), Mason City (instant milk), Sanborn (cheese, condensed whey), Sibley (NFD, cream); Minnesota: Dawson (2) (cheese & whey; aseptic cheese sauce and pudding), Duluth (milk), New Ulm (butter), Paynesville (cheese, condensed whey), Rochester (cheese, whey protein concentrate, lactose, ice cream mix); South Dakota: Freeman (NFD, cream); Wisconsin: Blair (cheese, whey), Jim Falls (cheese, whey), Portage (cheese processing & packaging) Glencoe, Minn.							
23. ConAgra Foods Inc.	Omaha, NE	Bruce Rohde, Chairman/CEO	Pu			1,060*	1,060*
Brands: County Line, Dorman's, Healthy Choice, Reddi-wip, Blue Bonnet, Fleischmann's, Parkay, Snack Pack, Squeez 'n Go Hershey's Products: Cheese, ice cream, whipped topping, margarine and spreads, pudding							
24. (Tie) Dannon Co. Inc.	White Plains, NY	Juan Carlos Dalto, President	S	P-Groupe Danone S.A.	12/31/06	1,000	795*
Brands: Activia, DanActive, Danimals, Dannon, Frusion, la Creme, Light & Fit. Products: Cultured Plants (3): Minster, Ohio; Fort Worth, Texas; West Jordan, Utah (all yogurt and dairy drinks)							
24. (Tie) Fonterra USA	Lemoyne, PA	Don Learmonth, Pres.	S	P-Fonterra S-DairiConcepts LLC		1,000	910
Products: Cheese, milk proteins, cheese ingredients Plants (6): Allerton, Iowa; Pollock, S.D. (both dairy ingredients); Greenwood Valley Cheese, Greenwood, Wis.; (following are part of DairiConcepts joint venture with DFA): Kansas City & Springfield, Mo., Hummelstown, Pa.							
26. Safeway Dairy Div.	Pleasanton, CA	Lawrence Jackson, Sr. V.P., Supply Operations	S	P-Safeway Inc., S-Vons, Randall's, Dominick's, Carr-Gottstein, Genuardi's	12/31/06	970*	960*
Brands: Lucerne, Dairy Glenn, Safeway, Products: Milk, cultured, ice cream, novelties. Plants (17): Arizona-Tempe (milk); California-Los Angeles (2-milk, ice cream), San Leandro (milk); Colorado-Denver (2-milk, cheese); Maryland-Capital Heights (ice cream); Oregon-Clackamas (2-milk, cultured); Washington-Bellevue (2-milk, ice cream), Moses Lake (milk); Alberta-Edmonton (2-milk, cultured & ice cream); British Columbia-Vancouver (milk); Manitoba-Winnipeg (2-milk, ice cream & cheese)							
27. Grassland Dairy Products Inc.	Greenwood, WI	Dallas Wuethrich, President	Pr		12/31/06	817*	375*
Brands: Grassland, private labels Products: Butter, butter oil, butter blends, buttermilk, milk Plants (3): Greenwood, Wis.; West Point, Neb., and Hiram, Utah. (acquired West Point Dairy)							

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COMPANY	LOCATION	DAIRY EXECUTIVE	TYPE	PARENT CO./SUBSIDIARIES	FY END	SALES '06	SALES '05
28. Hilmar Cheese Co.	Hilmar, CA	John Jeter, Pres./CEO	Pr		12/31/06	800	800
Brands: None Products: Cheese, whey protein concentrate, lactose Plants (1): Hilmar, Calif. (cheese, whey protein concentrate, lactose)							
29. Agri-Mark Inc.	Methuen, MA	Paul Johnston, CEO	C	S-Cabot Creamery (sales figures include Cabot), Cheese	11/29/06	682	753 [^]
Brands: Cabot, McCadam Products: Cheese, butter, milk, cultured, non-fat powder Plants (4): West Springfield, Mass. (butter, cream, condensed products, NFD); Cabot, Vt. (cheddar, cultured); Middlebury, Vt. (cheddar, whey protein) Chateaugay, N.Y. (Cheddar, muenster and specialty cheese)							
30. Bongrain N.A.	Mahwah, N.J.	Tom Swartele, President	S	P-Bongrain S.A.; S-Advanced Food Products (JV with Land O'Lakes)	12/31/06	635	635
Products: Cheese, cream cheese, cheese sauce, dips, spread, puddings, dairy beverages. Plants (7): BC USA subs.-City of Industry, Calif. (cheese); Los Angeles (cream cheese); Lena, Ill. (cheese); New Holland, Pa. (cream cheese); SFI Corp. subs.-Fairfield, N.J. (specialty cheeses); Adv. Food Prod. subs.-Visalia, Calif., New Holland, Pa., Clearlake, Wis. (cheese sauce, dips, puddings, spreads, dairy bevs)							
31. Lactalis America Group	Buffalo, NY	Frederick Bouisset, President/CEO	S	P-Groupe Lactalis S.A. (France). Am. subsidiaries Sorrento Lactalis, Lactalis USA	12/31/06	621	755
Brands: President, Sorrento, Precious Products: Cheese Plants (5): Lactalis USA (all brie and Feta): Turlock, Calif. (brie, feta); Belmont, Wis. (brie, feta); Merrill, Wis. (acquired 2005). Sorrento Lactalis: Buffalo (mozzarella, ricotta and provolone); ; Nampa, Idaho (mozzarella, snacks).							
32. Glanbia Foods Inc.	Twin Falls, ID	Jeffrey O.Williams, President	S	P-Glanbia Plc (Ireland)	12/31/06	590	625
Brands: None Products: Cheese, whey protein concentrates, milk calcium, whey protein isolate, lactose, lactoferrin Plants (5): Idaho-Gooding (2-cheese, whey); Richfield (whey); Twin Falls (cheese); New Mexico-Clovis (South West Cheese LLC, joint venture with DFA and other cooperatives).							
33. Sargento Inc.	Plymouth, WI	Louis Gentine, Chairman	Pr		12/31/06	580*	540*
Brands: Sargento Products: Cheese Plants (3): Hilbert, Wis. (processed cheese); Kiel, Wis. (snacks); Plymouth, Wis. (slices, shreds)							
34. Publix Supermarkets, Inc.	Lakeland, FL	Mike Smith, VP Manufacturing		PR Captive Dairy	12/31/06	575	575
Brands: Publix Products: Milk, ice cream, frozen yogurt, cultured, juice, water, carbonated soft drinks, other beverages Plants (3):Lakeland, Fla.; Deerfield Beach, Fla.; Lawrenceville, Ga.							
35. Davisco Foods Int'l Inc.	Eden Prairie, MN	Mark Davis, President	Pr			550*	550*
Products: Cheese, whey ingredients							
36. HEB Dairy Div.	San Antonio, TX	Tony Garcia, dir. of dairy operations	S	P-H. E. Butt Grocery Co.		495*	475*
Products: Milk, ice cream, cultured							
37. Alto Dairy Cooperative	Waupun, WI	Rich Scheuerman Pres./CEO	C		6/30/06	482	428 [^]
Brands: Black Creek Classic, Alto Bello Products: Cheese, whey products Plants (2): Waupun and Black Creek, Wis. (both cheese)							
38. Upstate Niagara Cooperative Inc. (Upstate Farms and Niagara-O-At-Ka have merged)	Buffalo, NY	Bob Hall, CEO	C	S-O-At-Ka Milk Products (sales now included.Merged 2006)	12/31/06	470	NA
Brands: Bison, Upstate Farms, Milk For Life, Intense Milk Products: Milk, ice cream, cultured, juices Plants (3): Buffalo, N.Y (2-milk & ice cream; cultured), Rochester, N.Y. (milk)							
39. Stremicks Heritage Foods	Santa Ana, CA	Lou Stremick, Pres./CEO	Pr		12/31/06	440	410
Brands: NesQuik, CoffeeMate, Nestea, Kern's Nectar Products: Milk, non-dairy creamers, drinks, ice cream mixes, soy, juices. Plants (5): California: Santa Ana (UHT milk) Riverside (coffee creamer, juices) Cedar City (rice & soy drinks, CoffeeMate, juices); Missouri:Joplin (yogurt-based beverages, milk, other beverages, coffee creamers, soups) Mexico - Mexicali B.C. (nectars, clam & tomato juice).							
40. Maryland and Virginia Milk Producers Co-op.	Reston, VA	Jay Bryant, Gen. Mgr.	C	S-Valley Milk Products	12/31/06	432	397
Brands: Maola, Marva Maid, Products: Milk, juice, ice cream mixes, condensed, cream, powder, butter. Plants (5): Laurel, Md. (cream, butter, powder, condensed); Landover Md. (milk), New Bern, N.C. (milk), Newport News, Va. (milk); Strasburg, Va. (powder, condensed, cream, butter).							

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COMPANY	LOCATION	DAIRY EXECUTIVE	TYPE	PARENT CO./SUBSIDIARIES	FY END	SALES '06	SALES '05
41. Super Store Industries	Stockton, CA	Jay Simon, Pres./CEO	S	P-Raley's, Save Mart Supermarkets		400	309
Brands: Sunnyside Farms, Bay View Farms Products: Milk, cheese, ice cream, novelties, cultured, juice, soy, drinks, water Plants: Fairfield, Calif.; Turlock, Calif.							
42. Neilson Dairy Ltd.	Georgetown, Ontario Canada	Judy McCrie, VP/Gen. Mgr.	S	P-George Weston Ltd.	12/31/06	385*	375*
Brands: TruTaste, Neilson, Udderly Cool Products: Milk, cultured, drinks Plants (3): Ontario-Georgetown, Oakville, Ottawa (all milk, juices, drinks)							
43. Hiland Dairy	Springfield, MO	L. G. Oller, Pres./Gen. Mgr.	Pr	P-Prairie Farms, Dairy Farmers of America	9/30/06	350*	350*
Brands: Hiland, Prairie Farms, store brands Products: Ice cream, cultured, milk Plants (6): Fayetteville, Ark. (milk); Fort Smith, Ark. (milk); Wichita, Kan. (milk, cultured); Springfield, Mo. (milk, ice cream); Oklahoma: Norman, Chandler (milk, cultured, ice cream)							
44. Swiss Valley Farms Co.	Davenport, IA	Don Boelens, J. Gordon Toyne, Co-CEOs	C		9/30/06	345*	342*
Brands: Swiss Valley Products: Milk, cheese, cultured Plants (9): Iowa-Cedar Rapids (cultured), Dubuque (milk), Luana (swiss cheese); St. Olaf, (cheese cut and wrap); Wisconsin-Mindoro (blue cheese), Platteville (swiss cheese); Schullsburgh (cheese); Minnesota-Dalbo, (Cheese grating) Spring Valley (Process cheese).							
45. Master Foods Inc	Hackettstown, NJ		Pr	P-Mars Inc. (formerly M&M Mars)	12/31/06	340*	335*
Brands: Dove, Snickers, Milky Way, M&M's, Dreyer's Edy's presents Products: Novelties, ice cream Plants (1): Burr Ridge, Ill. (novelties, ice cream)							
46. Tillamook County Creamery Assn.	Tillamook, OR	Cliff Brady, Interim CEO	C		12/31/06	326	325
Brands: Tillamook, Bandon Products: Cheese, butter, ice cream, cultured, whey products Plants (2): Tillamook (all products) Boardman, Ore. (cheese)							
47. Blue Bell Creameries LP	Brenham, TX	Paul Kruse, CEO and Pres.	Pr		12/31/06	325	320
Brands: Blue Bell Products: Ice cream, novelties Plants (4): Sylacauga, Ala. (ice cream); Broken Arrow, Okla. (ice cream); Brenham, Texas (2-ice cream; novelties)							
48. Foster Farms Dairy	Livingston, CA	Ron Foster, CEO	Pr		12/31/06	317*	315*
Brands: Foster Farm Dairy Products: Milk, ice cream, butter, cultured, juices, milk powder Plants (2): California-Fresno (milk); Modesto (milk, powder & butter; cultured & ice cream)							
49. First District Assn.	Litchfield, MN	Clinton Fall, President	C		9/30/06	310	340
Brands: Fieldgate Products: Milk, cheese, whey protein concentrate, lactose Plants (1): Litchfield							
50. Winn-Dixie Dairy Products	Jacksonville, FL		C	P-Winn Dixie Stores Inc.		300*	400*
Brands: Winn-Dixie Products: Ice cream, cultured, milk Plants (2): ; Plant City, Fla. (milk, ice cream); Hammond, La. (milk);							
51. Farmland Dairies LLC (formerly Parmalat USA)	Wallington, NJ	Martin Margherio, Pres./CEO	Pr		12/31/06	300	300
Brands: Parmalat, Farmland, Clinton, Welsh Farms, Skim Plus Products: Milk, ultrapasteurized milk, ice cream mix Plants (2): Wallington, N.J. (milk, ESL milk, ice cream mix); Grand Rapids, Mich. (UHT milk).							
52. Organic Valley/CROPP Cooperative	La Farge, Wis.	George Siemon, CEO	C	S-Organic Meat Co., S-Organic Logistics	12/31/06	293	213
Brands: Organic Valley, Private Label Products: Packaged milk, cheese, butter, spreads, soft cheeses, powders, juice, soy beverages Plants (1): Chaseburg Creamery, Chaseburg, Wis., and co-pack relationships with 39 Plants							
53. Roberts Dairy	Omaha, NE	Jeff Powell, Pres./Gen. Mgr.	Pr	P-Prairie Farms, Dairy Farmers of America; S-Hiland-Roberts Ice Cream	9/30/06	290*	290*
Brands: Roberts, Prairie Farms, store brands Products: Milk, ice cream, novelties, cultured products, juices & drinks Plants (5) Nebraska-Omaha (fluid, culture), Norfolk (ice cream) Missouri-Kansas City, Iowa City (both fluid); Des Moines, IA (fluid)							
54. Ben & Jerry's Homemade Inc.	Burlington, VT	Yves Couette, CEO	S	P-Unilever Plc	12/31/06	278*	272*
Brands: Ben & Jerry's Products: Ice cream, novelties, frozen yogurt Plants (2): St. Albans & Waterbury, Vt.							
55. Stonyfield Farm, Inc.	Londonderry, NH	Gary Hirshberg, President & CEO	P	85% owned by Groupe Danone, France.	12/31/06	250	221
Brands: Stonyfield Farm, Brown Cow Products: Yogurt, frozen yogurt, yogurt smoothies, ice cream, cultured soy and milk Plants (2): Londonderry; Antioch, Calif.							

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COMPANY	LOCATION	DAIRY EXECUTIVE	TYPE	PARENT CO./SUBSIDIARIES	FY END	SALES '06	SALES '05
56. Friendly Ice Cream Corp.	Wilbraham, MA	Donald N. Smith, Chairman	Pu	Primary business is ice cream shop restaurants	12/31/06	240	232*
Brands: Friendly Ice Cream Products: Ice cream, novelties Plants (1): Wilbraham							
57. Heartland Farms Inc.	City of Industry, CA	Paul Bikowitz, Pres./CO	Pr	P-Stater Bros. (grocers)	12/31/06	218*	217*
Brands: Knudsen, Foremost, private labels Products: Milk, juices Plants (1): City of Industry							
58. Shamrock Farms	Phoenix, AZ	Kent McClelland, CEO	S	P-Shamrock Foods Co.	9/30/06	215*	211*
Brands: Shamrock Farms, Sunland Products: Milk, whipping cream, sour cream, cottage cheese, dairy and non-dairy creamers, ice cream and novelties Plants (1): Phoenix							
59. The Breyers Yogurt Company		Chuck Marcy, Pres./CEO	Pr	S-Healthy Food Holdings	12/31/06	211	NA
Brands: Breyers Light, Breyers FOB, Breyers Smooth and Creamy, Breyers Crème Saver, YoCrunch, YoCrunch Naturals Products: Yogurt Plants (2): North Lawrence N.Y., Naugatuck, Conn.							
60. Bongards Creameries Inc.	Norwood, MN	Tom Otto, Gen. Mgr.	C		12/31/06	200*	190
Brands: Bongards Products: Cheese Plants (1): Norwood							
61. United Dairy Inc.	Martin's Ferry, OH	Joseph L. Carson, President	Pr		12/31/06	181	177
Brands: United Quality Chekd, United Valley Bell, Fike Products: Milk, cultured, ice cream, novelties Plants (3): Martins Ferry, Ohio; Charleston, W. Va.; Uniontown, Pa. (all products)							
62. bel Brands U.S.A.	Little Chute, WI	Robert Gilbert, President	S	P-Fromageries Bel SA (France)	12/31/06	170	170^
Brands: Laughing Cow, Kaukauna, Wispride, Mini Babybel, Price's Pimiento Spread, Merks and Owl's Nest Products: Cheese, cheese spreads Plants (2): Leitchfield, Ky.; Little Chute, Wis. (both cheese & cheese products)							
63. Schroeder Milk Co.	Maplewood, MN	Robert Kirchoff, CEO	Pr		9/30/06	165	NL
Brands: Schroeder, private label Products: Milk, creams, sauces, drinks, soy, rice, broth Plants (1): Maplewood							
64. Michigan Milk Producers Assn.	Constantine, MI	John Dilland, Gen. Mgr.	C		9/30/06	160	144
Brands: None Products: Milk, cream, butter, powder, condensed milk Plants (2): Constantine & Ovid, Mich. (all products at both locations)							
65. Gossner Foods Inc.	West Logan, UT	Dolores Gossner Wheeler, Pres./CEO	Pr		9/30/06	160	125
Brands: Gossner Foods, High Mountain, Imperial Valley, private labels Products: Cheese, aseptic milk and drinks, whey powder. Plants (4): El Centro, Calif.; Logan, Utah (2); Burley, Idaho							
66. Crystal Cream and Butter Co.	Sacramento, CA	Kevin Nagle, President	Pr		12/31/06	155	140
Brands: Crystal, McColls, private labels Products: Milk, ESL products, ice cream, mixes, novelties, cultured, butter Plants (2): Both in Sacramento							
67. Producers Dairy Foods	Fresno, CA	Richard Shehadey, President	Pr		9/30/06	150	144
Brands: Producers Products: Milk, ice cream, cultured, drinks Plants (1): Fresno							
68. Instantwhip Foods Inc.	Columbus, OH	Douglas Smith, President	Pr			150*	168
Brands: Instantwhip, YAMI Yogurt, Ambrosio® Gourmet Frozen Yogurt, private label, others Products: Dairy and non-dairy whipped toppings, creamers, yogurt, sour cream milk, ice cream, mixes. Plants (9): Phoenix, Ariz.; Brea, Calif.; Oakland, Calif.; Rockwood, Mich.; Buffalo N.Y. Syracuse, N.Y., London, Ohio, Bethlehem, Pa., San Antonio, Texas.							
69. Carvel Corp.	Rocky Hill, CT	Steve Romaniello, Pres./CEO	Pr/Su	P-Focus Brands	12/31/06	148*	146
Brands: Carvel Products: Ice cream, ice cream cakes Plants (3): Commerce, Calif.; Marlborough, Mass.; Jessup, Md. (all ice cream, ice cream cakes, novelties)							
70. Smith Dairy Products Co.	Orrville, OH	Steve Schmid, President	Pr		9/30/06	145*	145*
Brands: SMITH'S, Ruggles, Festival, Whale of a Pail, Moovers, Class Act Products: Milk, ice cream, cultured Plants (2): Richmond, Ind. (softserve mix, milk, UHT), Orrville, Ohio (milk, ice cream, cultured, juices, drinks)							
71. Anderson Erickson Dairy Co.	Des Moines, IA	Jim Erickson, CEO	Pr		12/31/06	145	140
Brands: Anderson Erickson, AE Farms, private label Products: Milk, cultured, juices Plants (1): Des Moines							

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COMPANY	LOCATION	DAIRY EXECUTIVE	TYPE	PARENT CO./SUBSIDIARIES	FY END	SALES '06	SALES '05
72. Johanna Foods Inc.	Flemington, NJ	Robert Facchina, Pres./CEO	Pr			140*	139*
Brands: La Yogurt, Tree Ripe, Ssips, Chiquita Coolers, Sabor Latino. Products: Cultured, juices, aseptic juices and drinks							
73. Sartori Foods Co.	Plymouth, Wis.	James Sartori, Pres.	Pr		12/31/06	140	140
Brands: Antigo, Blackfoot, Glacier Point Products: Cheese Plants: (3) Blackfoot, Idaho (Italian cheeses), Wisconsin: Antigo (Italian cheeses), Linden (specialty cheese), Plymouth (specialty cheeses, Italian cheeses, and whey)							
74. Clover Farms Dairy Co.	Reading, PA	Richard L. Hartman, Pres.	P		12/31/06	138	136
Brands: Clover Farms, private labels Products: Milk, juices, teas, drinks Plants (1): Reading							
75. Century Foods International	Sparta, WI	Rick Halverson National Sales Director	Pr		12/31/06	135*	137
Brands: CenPrem, Lacey Delite, Ready Cheese, Nu-Century Whey, Isolac Products: Cheese, whey products, dry dairy ingredients, ready-to-drink and powder drinks, nutritional bars Plants (5): Arcadia, Wis., Sparta, Wis. (4 Plants) (all products)							
76. Wilcox Dairy Farms LLC	Roy, WA	Jim Wilcox, Barrie Wilcox, co-CEOs	Pr		12/31/06	130	160
Brands: Wilcox, Curly's Products: Milk Plants (3): Salem, Ore.; Cheney & Roy, Wash.							
77. Guida's Milk and Ice Cream	New Britain, CT	Al Guida, Pres./CEO	Pr		8/31/06	130*	130*
Brands: Guida's Products: Milk, ice cream, ice cream mix, cultured, juices, drinks, water Plants (1): New Britain							
78. Milkco Inc.	Asheville, NC	Charles Gaither, President	S	Ingles Markets		128	128
Brands: Private Label Products: Milk, flavored milk, drinks, ice cream mix, water Plants (1): Asheville							
79. Cloverland Farms Dairy	Baltimore, MD	Ralph Kemp, President	Pr		12/31/06	120	118
Brands: Cloverland Products: Milk, beverages, and ice cream. Plants (1): Baltimore							
80. F&A Dairy Products	Fairacres, MN	Jeff Terranova, Pres.	Pr		12/31/06	112	112
Products: Cheese Plants (2): Las Cruces, N.M.; Dresser, Wis. (both cheese)							
81. Humboldt Creamery	Fortuna, CA	Rich Ghilarducci, President/CEO	C		12/31/06	110	110
Brands: Humboldt Creamery Products: Milk, powdered milk, ice cream Plants: (2) Fortuna (fluid powdered and ice cream), Los Angeles (ice cream)							
82. Bareman Dairy Inc.	Holland, MI	Stan Bareman, President	Pr		9/30/06	108	98
Products: Milk, ice cream, novelties, cultured, juices, drinks Plants (1): Holland							
83. Brewster Dairy Inc.	Brewster, OH	Fritz Leeman, President	Pr			107*	105*
Brands: Amish Classics Products: Cheese Plants (3): Stockton, Ill., Brewster, Ohio, Rupert, Idaho							
84. Cass-Clay Creamery Inc.	Fargo, ND	Keith Pagel, President	Pr	Acquired by AMPI May 2007	12/31/06	103*	102*
Brands: Cass-Clay Products: Cheese, ice cream, cultured, milk Plants (3): Fargo, N.D. (milk, butter, ice cream, cheese, cultured); Mandan, N.D. (milk); Hoven, S.D. (cheese)							
85. Braum's Ice Cream Co.	Oklahoma City, OK	William H. Braum, Owner & President	S	P-W. H. Braum Inc. (Main business is dairy stores/restaurants)		100*	100*
Brands: Braum's Products: Milk, ice cream, novelties, cultured Plants (1): Tuttle, Okla. (all products)							

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COMPANY	LOCATION	DAIRY EXECUTIVE	TYPE	PARENT CO./SUBSIDIARIES	FY END	SALES '06	SALES '05
86. Dietrich's Milk Products Inc.	Reading, PA	Thomas W. Dietrich, Pres./CEO	Pr		12/31/06	98	91*
Products: Powder, cream, skim milk, non-dairy dry whey, lactose Plants (2): Middlebury Center & Reading, Pa. (all products)							
87. Schneider's Dairy	Pittsburgh, PA	William Schneider, pres.	Pr		3/31/06	96	94
Brands: Schneider Valley Farm, Mong Products: Milk, cheese, drinks, ice cream mix							
88. United Dairy Farmers Inc.	Cincinnati, OH	A. Bradford Lindner CEO,	Pr		12/31/06	93*	93*
Brands: United Dairy Farmers, Home Made Brand, Krazy Creams, Micro Shake Products: Milk, ice cream, novelties, cultured Plants (1): Cincinnati							
89. Oakhurst Dairy	Portland, ME	Stanley Bennett, President	Pr		12/31/06	92	94
Brands: Oakhurst Products: Milk, cream, cultured, juices, and drinks Plants (1): Portland							
90. Hershey Creamery Co.	Harrisburg, PA	George Hugh Holder, Pres.	Pu		12/31/06	91*	89
Products: Ice cream, novelties Plants (1): Harrisburg							
91. Fieldbrook Foods	Dunkirk, NY	Kenneth Johnson, President, COO	Pr	S-Deering Ice Cream Co.	12/31/06	89*	87*
Products: Ice cream, novelties, whipped topping Plants (1): Dunkirk							
92. Joseph Gallo Farms	Atwater, Calif.	Michael D. Gallo, CEO			12/31/06	85	83
Products: Cheese, whey protein isolate Plants (1) Atwater							
93. Wawa Dairies	Wawa, PA	There du Pont, VP	Pr	P-Wawa Inc.		84*	84*
Brands: Wawa Products: milk, juices, drinks							
94. Plainview Milk Products	Plainview, MN	Dallas Moe, Gen. Mgr.	C		9/30/06	80	85
Products: Milk, butter, powder Plants (1): Plainview							
95. BGC Manufacturing (formerly SouthWest Dairy)	Tyler, Texas; Sulphur Springs, TX	Jim Pitner V.P. of Manufacturing	S	P-Brookshire Grocery Co.	9/30/06	75*	75
Brands: Goldenbrook, Dairy Pride, LaLa (co-packed), Red Diamond, Tampico. Products: Milk, ice cream, drinks, water, yogurt Plants (4): All in Tyler							
96. Supervalu Fluid Dairy Inc. (formerly Richfoods)	Richmond, VA	Rich Eichelberger, VP/GM	S	P-SuperValu Inc.		74	74
Brands: Richfood, store brands Products: Milk, cream, drinks, soy Plants (1): Richmond							
97. Perry's Ice Cream	Akron, N.Y.	Robert Denning, Pres./CEO	Pr		12/31/06	73	73
Brands: Perry's Products: Ice cream, frozen yogurt, novelties							
98. TCBY Systems LLC.	Salt Lake City, UT	Larry Hodges, Pres./CEO	Pr	P-Capricorn Investors (under Mrs. Fields Famous Brands) S-Americana Foods		70*	68*
Brands: TCBY Products: Ice cream & frozen yogurt, novelties							
99. Plains Dairy LLC	Amarillo, TX	Dub Garlington, President	S	P-Affiliated Foods	9/30/06	65	66
Brands: Plains, private label, Culligan water. Products: Milk, water, drinks, Tampico punch Plants (1): Amarillo							
100. Oberweis Dairy	N. Aurora, IL	Bob Renaut, President & CEO	P		12/31/06	63*	65
Brands: Oberweis Products: Ice cream, milk, cultured Plants (1): N. Aurora							