

C=Cooperative; JV=Joint venture; Pr=Privately-held company; Pu=Publicly-traded company; S=Subsidiary; *=Sales estimate

In Millions

COMPANY	LOCATION	DAIRY EXECUTIVE	TYPE	PARENT CO./SUBSIDIARIES	FY END	SALES '09	SALES '08
1. Dean Foods Co.	Dallas, TX	Gregg Engles, Chairman/CEO	Pu	Divisions: Fresh Dairy Direct, WhiteWave-Morningstar, Alpro (total sales include international sales from Alpro unit).	12/31/09	\$11,158	\$12,454
<p>Brands: Alta Dena, Apro (international), Arctic Splash, Atlanta Dairies, Barber's, Berkeley Farms, Borden (licensed), Broughton, Brown Cow, Brown's Dairy, Bud's Ice Cream, Chug, Country Charm, Country Churn, Country Delite, Country Fresh, Country Love, Creamland, Dairy Fresh, Dean's, Dipzz, Fieldcrest, Foremost (licensed), Gandy's, Garelick Farms, Hershey's (licensed), Horizon Organic, Hygeia, International Delight, Jilbert, Knudsen, Land O'Lakes (licensed), Land-O-Sun, Lehigh Valley Dairy Farms, Liberty, Louis Trauth, Maplehurst, Mayfield, McArthur, Meadow Brook, Meadow Gold, Mile High Ice Cream, Model Dairy, Mountain High, Nature's Pride, Nurture, Nuttybuddy, Oak Farms, The Organic Cow, Over the Moon, Pet (licensed), Pog (licensed), Price's, Provamel (international), Purity, Rachel's Organic, Reiter, Robinson, Saunders, Schenkel's All Star, Schepps, Shenandoah's Pride, Silk, Stroh's, Swiss Dairy, Swiss Premium, TG Lee, Tuscan, Turtle Tracks, Verifine, Viva. Products: Fresh Direct Dairy-Branded milk, cultured, juice/drinks, water, creamers, whipping cream, ice cream mix, ice cream, novelties; WhiteWave-Morningstar-Organic dairy, creamers, soy milk; private label and ESL ice cream mix, whipping creams, aerosol whipped cream, specialty milk, yogurt, sour cream, cottage cheese. Plants (96+5 Int'l): Alabama: Birmingham-FDD (2 plants), Decatur-WWM; California: Buena Park-FDD (2 plants), City of Industry (3 plants)-FDD/2, WWM/1, Fullerton-WWM, Gustine-WWM, Hayward-FDD, Riverside-FDD, Tulare-WWM; Colorado: Delta-FDD, Denver-FDD, Englewood-FDD, Greeley-FDD; Connecticut: Newington-WWM; Florida: Miami-FDD, Orange City-FDD, Orlando-FDD, Jacksonville-WWM; Georgia: Baxley-FDD; Braselton-FDD; Hawaii: Hilo-FDD, Honolulu-FDD; Idaho: Boise-FDD; Illinois: Harvard-FDD, Huntley-FDD, O'Fallon-FDD, Rockford-WWM; Indiana: Decatur-FDD, Huntington-FDD, Rochester-FDD; Iowa: LeMars-FDD; Kentucky: Louisville-FDD, Murray-WWM, Newport-FDD; Louisiana: New Orleans-FDD, Shreveport-FDD; Maine: Bangor-FDD; Maryland: Frederick-WWM; Massachusetts: Franklin-FDD, Lynn-FDD, Mendon-FDD; Michigan: Ewart-FDD, Grand Rapids-FDD, Livonia-FDD, Marquette-FDD; Minnesota: Thief River Falls-FDD, White Bear Lake-WWM, Woodbury-FDD; Montana: Billings-FDD, Great Falls-FDD; Nevada: Las Vegas-FDD, Reno-FDD; New Jersey: Bridgeton-WWM, Burlington-FDD; New Mexico: Albuquerque-FDD; New York: Friendship-WWM, Rensselaer-FDD; North Carolina: High Point-FDD, Winston-Salem-FDD; North Dakota: Bismarck-FDD; Oklahoma: Tulsa-FDD; Ohio: Marietta-FDD, Springfield-FDD, Toledo-FDD; Pennsylvania: Erie-FDD, Landsdale-FDD, Lebanon-FDD, Schuylkill Haven-FDD, Sharpsville-FDD; South Carolina: Florence-FDD, Spartanburg-FDD; South Dakota: Sioux Falls-FDD; Tennessee: Athens-FDD, Nashville-FDD; Texas: Dallas-FDD (2 plants), El Paso-FDD, Houston-FDD, Lubbock-FDD, McKinney-FDD, San Antonio-FDD, Sulphur Springs (2 plants)-WWM Waco-FDD; Utah: Cedar City-WWM, Orem-FDD, Salt Lake City-FDD; Virginia: Mt. Crawford-WWM, Richmond-FDD, Springfield-FDD; Wisconsin: DePere-FDD, Richland Center-WWM Sheboygan-FDD, Waukesha-FDD. International-Alpro: Belgium: Wevelgem; France: Issenheim; Netherlands: Landgraaf; United Kingdom: Aberystwyth, Kettering. WhiteWave additionally owns two organic dairy farms (Idaho, Maryland), leases third (New Mexico).</p>							
2. Saputo Inc.	Saint-leonard, Quebec, Canada	Lino Saputo Jr. President/CEO	Pu	Dairy Products Division	3/31/09	\$5,684	\$4,390
<p>Brands: Saputo, Armstrong, Alexis de Portneuf, Bari, Baxter, Cheese Heads, Cogruet, Dairy Oh!, Dairyland, Danscorella, De Lucia, Dragone, DuVillage 1860, Frigo Cheese Heads, Gardenia, Kingsey, La Paulina, Lorraine, Lugano, Milk 2 Go/Lair's Go, Molfino, Neilson, Nutrilait, Ricrem, Stella, Treasure Cave, Vachon, HOP&GO!, Hostess, Igor and Rondeau. Products: Cheese, milk, yogurt, dairy ingredients and snack-cakes. Plants (43): United States (13): California: South Gate (mozzarellas, string), Tulare-3 plants (1-mozzarella, provolone, whey products; 2-mozzarella, whey products, 3-mozzarella); Maryland: Hancock (mozzarella, provolone); South Dakota: Big Stone (cheese); Wisconsin: Almena (asiago, mozzarella, parmesan, provolone, ricotta, romano), Black Creek (asiago, brick, cheddar, co-jack, colby, edam, fontina, monterey jack, mozzarella, muenster, provolone, whey products), Fon du Lac (blue/gorgonzola, mozzarella), Lena (mozzarella, provolone, ricotta, string), Monroe (whey products), New London (swiss, whey products), Reedsburg (mozzarella), Waupun (cheddar, co-jack, colby, fontina, monterey jack, mozzarella, muenster, hispanic-style cheeses, parmesan, provolone). International: Canada-26, Argentina-2, Germany-1, United Kingdom-1.</p>							
3. Kraft Foods North America Inc.	Northfield, IL	George Zoghbi, President/Cheese & Dairy	Pu/S	P-Altria Group Inc.	12/31/09	\$4,000	\$4,800
<p>Brands: Kraft Singles, Kraft Natural Cheese, Philadelphia, Velveeta, Cheez Whiz, Breakstone's, Knudsen, Cracker Barrel, Polly-O, Athenos. Products: Cheese, sour cream, whey products. Plants (12): Arkansas: Bentonville (cheddar); California: Tulare (parmesan, cheddar); Illinois: Champaign (processed cheese); Minnesota: New Ulm (processed cheese, snacks); Missouri: Springfield (cream cheese, natural, processed and shredded cheese); New York: Campbell (mozzarella, ricotta, string cheese), Lowville (cream cheese), Walton (cottage cheese, sour cream); Pennsylvania: Lehigh Valley (natural and processed cheese); Wisconsin: Beaver Dam (cream cheese, dips), Waupaca (specialty cheese), Wausau (grated and shredded cheeses).</p>							
4. Schreiber Foods Inc.	Green Bay, WI	Mike Haddad, President/CEO	Pr		10/3/09	\$3,600	\$3,500
<p>Brands: Schreiber, School Choice, Cooper, Clearfield Deli, La Feria, Menu, Mosiac, American Heritage, Pauly, Raskas, Ready-cut. Products: Cheese, cream cheese, blends, yogurt, yogurt drinks, sour cream, specialty cheeses. Plants (16 + 6 Int'l): Arizona: Tempe; Georgia: Gainesville; Missouri: Carthage, Clinton-2 plants, Monett, Mount Vernon; Nebraska: Ravenna; Tennessee: Nashville; Pennsylvania: Shippensburg; Texas: Stephenville; Utah: Logan, Smithfield; Wisconsin: Green Bay, Richland Center, West Bend (cheese production at majority of U.S. locations; yogurt and cream cheese at select facilities). International: Brazil, China, Germany, India, Baramati, Mexico, Uruguay.</p>							
5. Agropur Cooperative	Longueuil, Quebec, Canada	Serge Riendeau, Chairman; Pierre Claprood, CEO	C	JV: Ultima Foods Inc. (Canadian operations); La Lacteo (Argentina)	10/31/09	\$2,600	\$2,800
<p>Brands: Natrel, Québon, Sealtest, Island Farms, Schroeder Milk, Trego Foods, Oka, L'Extra, Vaudreuil, Champfleury, Rondoux, Yoplait, La Lacteo. Products: Cheeses, butter, milk, specialty milk, yogurt. Plants (25): Canada (21): Alberta: Lethbridge; British Columbia: Chilliwack, Delta, Victoria; Ontario: Brantford, Don Mills, Ottawa, Woodstock, Sudbury; Quebec: Amqui, Beauceville, Drummondville, Granby (2 plants), Notre-Dame-du-Bon-Conseil, Oka, Plessisville, Quebec City, Saint-Bruno, Saint-Hyacinthe, Saint-Laurent. United States (4): Minnesota: St. Paul; Wisconsin: Little Chute, Luxemburg, Weyauwega.</p>							
6. Kroger Co. Dairy Operations	Cincinnati, OH	William Boehm, President of Manufacturing	S	The Kroger Co.	12/31/09	\$2,375*	\$2,500*
<p>Brands: Kroger, Private Selection. Products: Milk, ice cream, novelties, cultured, juice/drinks. Plants (20): Arizona: Tolleson-Tolleson Dairy; California: Compton-Compton Creamery, Riverside-Riverside Creamery; Colorado: Denver-Jackson Ice Cream; Georgia: Atlanta-Centennial Farms Dairy, Marietta-Southern Ice Cream Specialties; Indiana: Indianapolis-Crossroad Farms Dairy, Pace Dairy; Kansas: Hutchinson-Jackson Dairy; Kentucky: Winchester-Winchester Dairy Farms; Michigan: Livonia-Michigan Dairy; Minnesota: Pace Dairy; Ohio: Cincinnati-Springdale Ice Cream, Newark-Tamarack Farms Dairy; Oregon: Portland-Swan Island Dairy; Pennsylvania: Conestoga-Turkey Hill Dairy; Tennessee: Murfreesboro-Heritage Farms Dairy; Texas: Fort Worth-Vandervoort's Dairy; Utah: Layton-Layton Dairy; Virginia: Lynchburg-Westover Dairy.</p>							

dairy 100

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7. Prairie Farms Dairy Inc.	Carlinville, IL	Ed Mullins, CEO/EVP	C	JV: Hiland Dairy Foods, Roberts Dairy, Turner Dairy, Muller-Pinehurst, Madison Farms Butter	9/30/09	\$2,302	\$2,924
<p>Brands: Prairie Farms, Southern Belle, LuVel, Swiss Valley, Hiland, Roberts, Turner, Muller Pinehurst, Coleman, Belfonte, North Star. Products: Milk, ice cream, novelties, cultured products. Plants (20): Illinois: Carlinville (milk), Carbondale (cultured), Decatur, (frozen dessert, ice cream), Granite City (milk, ice cream mix); O'Fallon (ice cream, ice cream mix); Olney (milk); Peoria (milk); Quincy (cultured); Springfield (ice cream mix); Indiana: Anderson (milk, juice/drinks, ice cream mix); Ft. Wayne (milk, cultured, ice cream mix, drinks); Holland (milk, juice/drinks); Lafayette (novelties); Iowa: Dubuque (milk, juice/drinks); Kentucky: Somerset (milk, juice/drinks); Michigan: Battle Creek (milk, juice/drinks); Mississippi: Kosciusko (milk, juice/drinks, ice cream mix); Missouri: Hazelwood (milk, juice/drinks, sour cream); Jefferson City (milk, juice/drinks, cultured, ice cream, ice cream mix); St. Louis (novelties). JV Facilities: Hiland Dairy Foods (DFA): Arkansas: Fayetteville (milk, juice); Ft. Smith (milk, drinks); Kansas: Wichita (milk, drinks, cultured); Missouri: Kansas City (ice cream, cultured); Springfield (milk, juice/drinks, ice cream mixes); Oklahoma: Chandler (milk, juice/drinks, ice cream mix, cultured); Norman, (milk, juice/drinks, ice cream mix, sour cream, dips); Roberts Dairy (DFA): Iowa: Iowa City (milk); Missouri: Kansas City (milk, juice/drinks); Nebraska: Norfolk (ice cream), Omaha (milk, sour cream, dips); Turner Dairy (Prairie Farms/Hiland): Arkansas: Little Rock (milk, juice/drinks); Kentucky: Fulton (milk, juice/drinks, ice cream mix); Tennessee: Memphis (milk, juice/drinks, ice cream mix); Muller Pinehurst (Midwest Dairymen's Co-op): Illinois: Rockford (milk, drinks, ice cream, ice cream mix); Madison Farms (Land O'Lakes): Missouri: St. Louis (butter, butter oil).</p>							
8. Land O'Lakes Inc.	Arden Hills, MN	Steve Dunphy, EVP/COO, Value-Added; Alan Pierson, EVP/COO, Industrial	C		12/31/09	\$3,208	\$4,136
<p>Brands: Land O'Lakes, Alpine Lace, New Yorker, Naturally Slender. Products: Cheese, butter. Plants (9): California: Orland (cheese), Tulare (cheese, butter, cultured); Minnesota: Melrose-JV DFA (cheese), Pine Island (dried cheese/seasonings); Ohio: Kent (spreads); Pennsylvania: Carlisle (butter); Wisconsin: Kiel (cheese), Spencer (processed cheese), Denmark (cheese).</p>							
9. HP Hood LLC	Lynnfield, MA	John Kaneb, Chairman/President/CEO	Pr/S	P-Catamount Co. S-Crowley Foods, Kemps LLC	12/31/09	\$2,200	\$2,200
<p>HP Hood LLC Brands: Hood, Simply Smart, Kemps, Crowley, Heluva Good, Calorie Countdown, Axelrod, Hagan, Green's, Maggio, Rosenberger's, Penn Maid. Licensed Brands: Baileys (coffee creamers), Hershey's (milk & milkshakes), Lactaid, Southern Comfort, Pillsbury, Blue Diamond Almond Breeze, FiberOne. Products: Milk, ice cream, novelties, cultured, beverages, creamers, milk shakes. Plants (22): H.P. Hood: California: Sacramento (aseptic and UHT fluid products); Connecticut: Suffield (ice cream, novelties, frozen desserts); Maine: Portland (milk); Massachusetts: Agawam (milk, juices, drinks); New Hampshire: Concord (fluid); New York: Arkport (cultured), Binghamton (fluid), LaFargeville (cultured), Oneida (UHT fluid products), Sodus (Heluva Good cheese), Vernon (cultured), Wolcott (Heluva Good cheese and spreads); Pennsylvania: Hatfield (Rosenberger's fluid), Philadelphia (UHT products); Virginia: Winchester (UHT fluid products); Vermont: Barre (milk). Kemps: Minnesota: Duluth (fluid), Farmington (cultured), Minneapolis (fluid), Rochester (fluid, frozen); South Dakota: Rapid City (milk, juice, sour cream, cottage cheese); Wisconsin: Cedarburg (fluid).</p>							
10. Lala USA	Dallas, TX	Steve McCormick, CEO	Pr	P-Grupo Lala (Mexico) S-National Dairy	12/31/09	\$2,200*	New
<p>Brands: National Dairy-Borden, Meadow Gold, Cream O' Weber, Coburn, Dairy Fresh, Dairymens, Flav-O-Rich, Goldenrod, H. Meyers, Promised Land, Sinton, Velda Farms and others; Farmland Dairies-Parmlat, Farmland, Clinton, Welsh Farms, Skim Plus. Products: Milk, cultured, ice cream, ice cream mix, aseptic and ESL milk, juice/drinks, protein-based drinks. Plants (21): Alabama: Cowarts-Dairy Fresh (milk, juice/drinks), Pritchard-Dairy Fresh (milk); Colorado: Colorado Springs-Sinton (milk, buttermilk, cottage cheese, creams, dips, juices/drinks, milkshake mix, sour cream); Florida: Miami-Velda Farms (milk, cream, eggnog, juice/drinks), Winter Haven-Velda Farms (milk, cream, juice/drinks); Georgia: Decatur-Georgia Soft Serve (frozen dessert mixes); Kentucky: Madisonville-U.C. Milk/dba Goldenrod (milk, frozen dessert & milkshake mixes), London-Flav-O-Rich (milk, cream, frozen desert/milkshake mixes, juices/drinks); Louisiana: LaFayette-Borden (milk, buttermilk), Baker-Dairy Fresh (milk, juice/drinks, eggnog); Mississippi: Hattiesburg-Dairy Fresh (milk, juice/drinks, buttermilk); Nebraska: Omaha-Gilsa Dairy (yogurt); New Jersey: Wallington-Farmland Dairies (milk, ESL milk and cream, juices, ice cream mix); Ohio: Cleveland-Dairymen's (milk, cottage cheese, dips, cream, sour cream, yogurt, frozen dessert mixes), Cincinnati-H. Myer (milk, juice/drinks, water); South Carolina: North Charleston-Coburg (milk, buttermilk, cream, frozen dessert/milkshake mixes, juice/drinks); Texas: Austin-Borden (milk, cream, juice/drinks, milkshake mixes), Conroe-Borden (milk, cream, juice/drinks, milk drinks, frozen dessert & milkshake mixes), Dallas-Borden (milk, cream, juice/drinks, milkshake mixes), Floresville-Promised Land (milk, eggnog); Utah: Salt Lake City-Cream O' Weber (milk, cream, buttermilk, frozen dessert/milkshake mixes, juice/drinks).</p>							
11. Leprino Foods Co.	Denver, CO	James Leprino, Chairman	Pr		10/31/09	\$2,150*	\$2,500*
<p>Brands: Proprietary brands. Products: Mozzarella, provolone, pizza cheese, cheese blends, reduced fat cheddar and Monterey jack, light mozzarella, whey protein concentrate, whey and lactose. Plants (9): California: Lemoore East (cheese), Lemoore West (cheese), Tracy (cheese); Colorado: Ft. Morgan (cheese); Michigan: Allendale (cheese), Remus (cheese); Nebraska: Ravenna (cheese); New Mexico: Roswell (cheese); New York: Waverly (cheese).</p>							
12. Dairy Farmers of America	Kansas City, MO	Rick Smith, President/CEO	C	S-Prairie Farms (fluid JVs not included in DFA sales figures)	12/31/09	\$2,090	\$1,989
<p>Brands: Borden Cheese, Cache Valley Cheese, Cache Valley Butter, Borden Butter, Keller's Butter, Hotel Bar Butter, Sport Shake. Products: Cheese, butter, dried products, canned & bottled drinks, whey. Plants (20): California: Hughson (NFDM, SMP, buttermilk powder, butter), Turlock (mozzarella, condensed whey), Ventura (bottled dairy beverages); Colorado: Fort Morgan (condensed milk, cream, NFDM); Indiana: Goshen (butter, cream, condensed products, NFDM); Michigan: Adrian (cream, condensed products, NFDM); Minnesota: Winthrop (dried whey, milkfat, buttermilk powder, NFDM, butter, sweetened condensed milk); Zumbrota (cheeses, whey, dried products); Missouri: Cabool (infant/adult nutrition formulas); Monett (cheddar, liquid condensed whey); Springfield (bottled dairy beverages); Pennsylvania: Mechanicsburg (bottled dairy beverages), Middlebury Center (NFDM, WMP, cream powders, cheese powders, milk powder blends, condensed milk & sweetened milk products, cream), New Wilmington (Italian cheeses, whey); Reading (NFDM, WMP, cream powders, cheese powders, milk powder blends, condensed milk & sweetened milk products, cream); West Middlesex (Italian cheeses, dry whey); Texas: Schulenburg (shelf-stable dips); Winnsboro, (butter, AMF, NFDM, SMP, buttermilk); Utah: Beaver (condensed milk, cream, natural cheeses); Wisconsin: Plymouth (natural and processed cheeses).</p>							

dairy 100

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13. Darigold Inc.	Seattle, WA	John Underwood, President/CEO	C/S	P-Northwest Dairy Assn.	3/31/09	\$2,000	\$2,200
Brands: Darigold. Products: Milk, cheese, cultured, butter. Plants (11): Idaho: Boise (milk, soy beverages, ultrapasteurized products), Caldwell (NFD, SMP, MPC, buttermilk powder, bulk cream, bulk butter); Jerome (NFD, SMP, MPC, ultrafiltered milk products, bulk cream, condensed products); Oregon: Medford (milk), Portland (ultrapasteurized products, soy beverages); Washington: Chehalis (NFD, SMP, MPC, WPC, buttermilk powder, other dry dairy ingredients, bulk cream); Issaquah (cultured, butter), Lynden (NFD, SMP, other dry dairy ingredients, bulk cream), Seattle (milk), Spokane (milk); Sunnyside (cheese, dry whey, WPC).							
14. Dreyer's Grand Ice Cream	Oakland, CA	Mike Mitchell, President/CEO	S	P-Nestle SA	12/31/09	\$2,000*	\$2,000+
Brands: Dreyer's, Edy's, Häagen-Dazs, Nestlé, Frosty Paws, Eskimo Pie, Delicias, The Skinny Cow. Products: Ice cream, novelties. Plants (5): California: Bakersfield (ice cream, sherbet, novelties, frozen desserts), Tulare (ice cream, novelties, frozen yogurt, sorbet); Indiana: Fort Wayne (ice cream, novelties); Maryland: Laurel (ice cream, frozen desserts, novelties); Utah: Salt Lake City (ice cream, sherbet, frozen desserts).							
15. Unilever Ice Cream	Englewood Cliffs, NJ	John LeBoutillier, chairman, U.S. Ice Cream Leadership Team	S	P-Unilever	12/31/09	\$1,925*	\$1,900*
Brands: Breyers, Popsicle, Klondike, Good Humor. Products: Ice cream, novelties. Plants (7): Florida: Clearwater (novelties); Indiana: Huntington (ice cream); Maryland: Hagerstown (novelties), slated to close mid-2010; Massachusetts: Framingham (ice cream); Missouri: Sikeston (ice cream, novelties); Nevada: Henderson (ice cream, novelties). Canada: Ontario: Simcoe (ice cream, frozen desserts, novelties).							
16. Parmalat Canada Inc.	Toronto, Canada	Alnashir "Nash" Lakha, President/CEO	S	P-Parmalat SpA (Italy)	12/31/09	\$1,900	\$2,000
Brands: Astro, Balderson, Beatrice, Black Diamond, Cheestrings Ficello, Lactantia, Parmalat, Sensational Soy, BioBest. Products: Milk, cream, cheese, butter, cream cheese, cultured products (yogurt, sour cream, cottage cheese), specialty ingredients, margarine, soy beverages, milk powders, evaporated products, sweetened whole condensed milk. Plants (18): Alberta: Calgary (milk, cream, milk shake/ice cream mixes), Lethbridge (yogurt, sour cream, cottage cheese); Manitoba: Grunthal (cheese), St. Claude (butter, milk powders, evaporated products), Winnipeg (milk, cream, milk shake/ice cream mixes); Ontario: Belleville (cheese), Brampton/Toronto (milk, cream, milk shake/ice cream mixes, soy beverages), Mitchell (butter, cream cheese, evaporated products, milk powders, SWC), Niagara on the Lake (yogurt, sour cream), Sudbury (milk, milk shake/ice cream mixes), Thunder Bay (milk, cream), Rakely/Toronto (yogurt, sour cream), Winchester (butter, cheese, evaporated products, milk powders); Quebec: Laverlochere (butter, evaporated products, milk powders), Marieville (cheese), Montreal (milk, cream, milk shake/ice cream mixes), St. Hyacinthe (milk, cream), Victoriaville (butter, cheese, evaporated products, milk powders, margarine).							
17. Great Lakes Cheese Co.	Hiram, OH	Gary Vanic, President	Pr	S-Empire Cheese Inc.	1/2/10	\$1,800	\$2,150
Brands: Great Lakes, Rico Mia, America's Accent. Products: Cheese, processed cheese, whey products. Plants (7): New York: Adams (cheddar, monterey jack, WPC, WPI, other whey products), Cuba-Empire Cheese (mozzarella, provolone, whey products); Ohio: Hiram (cut/wrap); Utah: Filmore (cut/wrap); Wisconsin: LaCrosse (processed cheese), Plymouth (cut/wrap), Wausau (cut/wrap).							
18. California Dairies Inc.	Visalia, CA	Richard Cotta, President/CEO	C	S-Challenge Dairy, Los Banos Foods	12/31/09	\$1,410	\$2,039
Brands: California Dairies, Challenge, Danish. Products: Milk, cheese, butter, powder, condensed milk. Plants (7): California: Artesia (milk, cream, condensed milk, powder), Fresno (milk, powder, butter), Los Banos (milk, cream, cheese), Tipton (milk, powder, butter, UF products), Turlock (butter, powder, cream), Visalia-2 plants (butter, powder, cream, condensed).							
19. Associated Milk Producers Inc.	New Ulm, MN	Ed Welsh, President/CEO	C	JV-Franklin Foods (HP Hood)	12/31/09	\$1,400	\$1,700
Brands: AMPI, State Brand, Cass-Clay, private label. Products: Cheese, butter, shelf stable pudding, shelf stable cheese sauce, milk, ice cream, dips, sour cream, cottage cheese, juice/drinks, whey powders, whey products, lactose; branded yogurt is co-packed. Plants (14): Iowa: Arlington (NFD, M), Mason City (instant milk), Sanborn (cheese); Minnesota: Dawson (cheese, shelf stable pudding, shelf stable cheese sauce), Duluth-Franklin Foods/JV HP Hood (bottled milk), New Ulm (butter), Paynesville (cheese), Rochester (cheese); North Dakota: Fargo-Cass Clay (milk, ice cream, dips, sour cream, cottage cheese, juice/drinks); South Dakota: Freeman (NFD, M), Hoven (cheese); Wisconsin: Blair (cheese), Jim Falls (cheese), Portage (processed cheeses, cut/wrap natural cheeses).							
20. Fonterra North America	Rosemont, IL	Martin Bates, President/COO	S	P-Fonterra JV-DairiConcepts LLC (Dairy Farmers of America)	7/31/09	\$1,300	\$1,300
Brands: Mainland, Anchor. Products: Cheese, milk proteins, cheese ingredients, probiotics, organics. Plants (10): Iowa: Allerton (whey powder); Minnesota: Dalbo (hard Italian cheeses); Missouri: El Dorado Springs (whey powders); New Mexico: (NFD, M, MPC); Pennsylvania: Hummelstown (flavor systems); South Dakota: Pollock (hard Italian cheeses); Wisconsin: Bruce (whey powder dry/blend facility); Chili (grated Italian cheeses), Greenwood (grated Italian cheeses).							
21. Yoplait USA	Minneapolis, MN	Becky O'Grady, President	S	P-General Mills Inc.	5/30/10	\$1,299	\$1,274
Brands: Yoplait (Original, Light, Thick & Creamy, Greek, Fiber One, Whips, Yoplus, GoGurt, Yoplait Kids, Trix, Delights and Splitz). Products: Cultured. Plants (4): California: Carson (yogurt, yogurt drinks); Massachusetts: Methuen (yogurt, yogurt drinks); Michigan: Reed City (yogurt, yogurt drinks); Tennessee: Murfreesboro (yogurt, yogurt drinks).							
22. Grassland Dairy Products Inc.	Greenwood, WI	Dallas Wuethrich, President	Pr	S-Graf Creamery, Greenwood Milk Products, West Point Dairy	12/31/09	\$1,199	\$1,125
Brands: Grassland, Fall Creek, Wuethrich, Country Cream, private label. Products: Barrel cheeses, butter, butter oil, butter blends, cream, condensed milks/buttermilks, milk, UF milk, whey, powders. Plants (5): Nebraska: West Point (butter, cream, condensed sweet buttermilk, buttermilk powder, condensed skim milk, NFD, M); Utah: Hyrum (butter, cream, condensed sweet buttermilk, buttermilk powder); Wisconsin: Greenwood-2 plants (1-butter, butter oil, AMF, butter blends, condensed skim milk, NFD, M, condensed sweet buttermilk, buttermilk powder, cream; 2-milk, UF milk, MPC, whey, WPC, barrel cheeses), Zachow (butter, cream, condensed buttermilk, buttermilk powder).							

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						SALES '09	SALES '08
23. Foremost Farms USA	Baraboo, WI	David Fuhrmann, President	C		12/31/09	\$1,141	\$1,617
Brands: Foremost, 1950 127 Brand, PZ-44, Reddi-Sponge, Teklac, Daritek, Nutritek, Fast Flo. Products: Cheese, butter, bulk fluid milk, whey products. Plants (17): Iowa: Waukon (WPC, milk protein hydrolysate); Minnesota: Preston-2 plants (dry blends, WPC, contract blending); Wisconsin: Alma Center (mozzarella, LMPS mozzarella, condensed whey), Appleton (mozzarella, LMPS mozzarella, reduced-fat mozzarella, direct shred mozzarella condensed WPC, dry permeate), Chilton (mozzarella, LMPS mozzarella, provolone, smoked provolone, string cheese, condensed WPC, condensed permeate), Clayton (mozzarella, LMPS mozzarella, provolone, condensed WPC, condensed permeate), Lancaster (milled cheddar, milled marbled cheddar, condensed whey, condensed WPC, condensed permeate), Marshfield (milled colored cheddar, milled white cheddar, low fat cheddar, colby, farmers cheese, monterey jack, condensed whey), Milan (mozzarella, LMPS mozzarella, reduced-fat mozzarella, provolone, smoke flavored provolone, condensed WPC, condensed permeate), Plover (whole whey powder, edible lactose, reduced-minerals whey, reduced-minerals WPC, WPC), Reedsburg (butter, condensed skim milk, condensed buttermilk, sweet cream), Richland Center (mozzarella, LMPS mozzarella, condensed whey permeate, condensed WPC, whole whey powder, condensed permeate), Rothschild (dry permeate, pharmaceutical lactose, edible lactose), Sparta (WMP, Grade A NDM, Grade A Cream, condensed whole milk, condensed skim milk, WPC, cultured milk powder), Waumandee (milled cheddar, colby jack, monterey jack, mozzarella, muenster, condensed whey, condensed permeate, condensed WPC), Wilson (mozzarella, condensed whey, condensed WPC, condensed permeate). (Branded fluid milk operations sold to Dean Foods, 2009).							
24. The Dannon Co.	White Plains, NY	Gustavo Valle, President/CEO	S	P-Groupe Danone S.A.	12/31/09	\$1,100	\$1,100
Brands: Activia, DanActive, Danimals, Dannon, Dan-o-nino, Light & Fit. Products: Cultured yogurt, dairy drinks. Plants (3): Ohio: Minster (yogurt, dairy drinks); Texas: Fort Worth (yogurt, dairy drinks); Utah: West Jordan (yogurt, dairy drinks).							
25. Glanbia Foods	Twin Falls, ID	Jeff Williams, President/CEO	S	P-Glanbia Plc (Ireland) S-Southwest Cheese LLC (DFA, other co-ops)	1/2/10	\$1,064	\$1,580
Brands: None. Products: Cheese, whey protein concentrates, milk calcium, whey protein isolate, lactose, lactoferrin. Plants (4): Idaho: Gooding (cheese, whey), Richfield (whey), Twin Falls (cheese); New Mexico: Clovis-Southwest Cheese LLC (cheese, whey products).							
26. Wells' Dairy Inc.	LeMars, IA	Michael C. Wells, President/CEO	Pr		12/31/09	\$1,002	\$1,017
Brands: Blue Bunny, Weight Watchers (licensed). Products: Ice cream, novelties, frozen desserts. Plants (3): Iowa: LeMars (packaged ice cream, frozen novelties), LeMars (frozen novelties); Utah: St. George (packaged ice cream).							
27. Hilmar Cheese Co.	Hilmar, CA	John Jeter, President/CEO	Pr		12/31/09	\$1,000	\$1,200
Brands: None. Products: Cheese, whey protein concentrate, lactose. Plants (2): California: Hilmar (cheese, whey proteins, lactose); Texas: Dalhart (cheese, whey proteins).							
28. Safeway Dairy Division	Pleasanton, CA	Jerry Tidwell, Senior VP	S	P-Safeway Inc.	1/1/10	\$950*	\$1,000*
Brands: Lucerne, O Organics, Eating Right, Creamery Fresh, JerseyMaid. Products: Milk, cultured, ice cream, novelties, juice/drinks. Plants (13): Arizona: Tempe (milk, juice/drinks), Phoenix (ice cream, novelties, frozen dessert mixes); California: City of Commerce/Los Angeles (milk, cultured, cultured drinks, juice/drinks), San Leandro (milk, juice/drinks); Colorado: Denver (milk, cultured, juice/drinks); Oregon: Clackamas (milk, cultured, juice/drinks); Washington: Bellevue-2 plants (1-milk, water, cultured; 2-ice cream, novelties); Alberta: Edmonton-2 plants (both milk, cultured, ice cream); British Columbia: Vancouver (milk); Manitoba: Winnipeg-2 plants (both milk, ice cream, cheese).							
29. Davisco Foods International	LeSueur, MN	Mark Davis, CEO	Pr		12/31/09	\$900	\$1,000
Brands: None. Products: Cheese, whey powders, custom ingredients. Plants (5): Idaho: Jerome (cheddar, Italian cheeses, shredded cheeses, WPI, WPC, DPW, SDW); Minnesota: LeSueur-2 plants (1-cheddar, Italian cheeses, lactose, WPI, WPC, lactose; 2-custom processing); South Dakota: Lake Norden-2 plants (1-mozzarella, hard Italian cheeses, lactose, WPC, 2-custom processing).							
30. Sargento Foods Inc.	Plymouth, WI	Louis P. Gentine, Chairman/CEO	Pr		12/31/09	\$900	\$900
Brands: Sargento, MooTown, Portionables. Products: Cheese - slices, shreds and shredded blends, snacks, sauces. Plants (5): South Dakota: North Sioux City (IQF sauces); Washington: Bellingham (IQF sauces); Wisconsin: Hilbert (processed cheese, sauces), Kiel (snacks, shredded natural cheese), Plymouth (slices, shreds, snacks).							
31. Super Store Industries	Stockton, CA	Jay Simon, President/CEO	S	P-Raley's, Save Mart Supermarkets	12/31/09	\$825	\$675
Brands: Sunnyside Farms, Bay View Farms. Products: Milk, cheese, ice cream, novelties, cultured, juice, soy, drinks, water. Plants (2): California: Fairfield (milk, cream, juices/drinks, water), Turlock (ice cream, cultured, juices).							
32. ConAgra Foods Inc.	Omaha, NE	Gary Rodkin, CEO	Pu		5/30/10	\$775*	\$800*
Brands: Dorman's, Healthy Choice, Reddi-wip, Blue Bonnet, Fleischmann's, Parkay, Snack Pack, Squeeze 'n Go Hershey's. Products: Ice cream, whipped topping, margarine and spreads, pudding. Plants (4): Indiana: Indianapolis (table spreads); Iowa: Waterloo (aseptic pudding); Michigan: Holland (Reddi-wip real cream and whipped toppings); Missouri: St. Louis (liquid eggs).							
33. Lactalis American Group	Buffalo, NY	Frederick Bouisset, President/CEO	S	P-Groupe Lactalis S.A. (France) S-Sorrento Lactalis Inc., Lactalis Deli, Mozzarella Fresca	12/31/09	\$660*	\$750*
Brands: President, Sorrento, Precious, Rondele. Products: Cheese. Plants (5): California: Turlock (brie, feta); Idaho: Nampa (mozzarella, snacks); New York: Buffalo (mozzarella, provolone, ricotta); Wisconsin: Belmont (brie, feta), Merrill (cold pack cheese spreads).							
34. Agri-Mark Inc.	Methuen, MA	Paul Johnston, CEO	C	S-Cabot Creamery (sales figures include Cabot)	12/31/09	\$655	\$881
Brands: Cabot, McCadam. Products: Cheese, butter, milk, cultured, non-fat powder. Plants (4): Massachusetts: West Springfield (butter, cream, condensed products, NFD); New York: Chateaugay (cheddar, muenster, specialty cheese); Vermont: Cabot (cheddar, cultured), Middlebury (cheddar, whey protein).							

dairy 100

C=Cooperative; JV=Joint venture; Pr=Privately-held company; Pu=Publicly-traded company; S=Subsidiary; * =Sales estimate

COMPANY	LOCATION	DAIRY EXECUTIVE	TYPE	PARENT CO./SUBSIDIARIES	FY END	In Millions	
						SALES '09	SALES '08
35. Bongrain N.A.	New Holland, PA	Jean Chavet, President	S	P-Groupe Saporind Bongrain (France) Divisions: BC-USA, SFI-Corp, Adv. Food Prod.	12/31/09	\$570	\$600
Brands: Alouette, Andersen's, Chavrie, Holsberg, Il Villaggio, Ile de France, Saint André, Saladena, Cheese Sauce, Cream Dessert, Nutritional Drinks, Montrachet, Café Classics, Flor de Ronda. Products: Cheese, cream cheese, cheese sauce, dips, spread, puddings, dairy beverages. Plants (7): BC USA: California: City of Industry (cheese); Los Angeles (cream cheese); Illinois: Lena (cheese); Pennsylvania: New Holland (cream cheese); SFI Corp: New Jersey: Fairfield (specialty cheeses); Adv. Food Prod: California: Visalia (cheese sauce, dips, puddings, spreads, dairy beverages), Pennsylvania: New Holland; Wisconsin: Clearlake (cheese sauce, dips, puddings, spreads, dairy beverages).							
36. Publix Super Markets Inc.	Lakeland, FL	Mike Smith, VP Manufacturing	Pr		12/31/09	\$546*	\$580*
Brands: Publix, MorningSong. Products: Milk, ice cream, frozen yogurt, cultured, juice, water, carbonated soft drinks, other beverages. Plants (3): Florida: Deerfield Beach (milk, juice/drinks, water, carbonated beverage, ice), Lakeland (milk, juice/drinks/water, ice cream, yogurt, cottage cheese, sour cream, dips); Georgia: Dacula (fluid milk, juice, drinks, iced tea, water, and ice cream).							
37. Upstate Niagara Cooperative Inc.	Buffalo, NY	Bobby L. Hall, CEO	C	S-O-AT-KA Milk Products, Batavia, N.Y.	12/31/09	\$522	\$600
Brands: Upstate Farms, Bison, Intense Milk. Products: Milk, ice cream mix, cultured, juices, powders. Plants (4): New York: Batavia (milk-based beverages, powders, butter, evaporated milk), Buffalo (fluid dairy, juice, ice cream mix), Rochester (milk/cream, drinks), West Seneca (cultured).							
38. United Dairymen of Arizona	Tempe, AZ	Keith Murfield, CEO	C		9/30/09	\$496	\$747
Brands: Arizona Farms, Seal of Arizona. Products: Milk, powders, milk proteins, butter, condensed products, cream, lactose. Plant (1): Arizona: Tempe (milk, powder, proteins, butter, condensed, cream, lactose).							
39. H.E. Butt Grocery Co.	San Antonio, TX	Ken Jorgensen, Director of Dairy Operations	Pr		10/31/09	\$475	\$500
Brands: H-E-B, Hill Country Fare. Products: Milk, ice cream, cultured. Plants (3): Texas: Houston (milk, drinks, water), San Antonio-2 plants (both milk, beverages, cultured, ice cream, novelties, frozen desserts).							
40. Swiss Valley Farms Co.	Davenport, Iowa	Donald A. Boelens, CEO	C	S-Rochester Cheese	9/30/09	\$425	\$552
Brands: Swiss Valley Farms, Mindoro Blue, Mindoro Gorg. Products: Cheese. Plants (4): Iowa: Luana (Swiss cheese, cream cheese); Minnesota: Spring Valley-Rochester Cheese (cold-blended club cheeses, process cheeses, enzyme-modified cheeses); Wisconsin: Mindoro (blue cheese, gorgonzola), Platteville (Swiss cheese, baby Swiss cheese, gouda, macadam).							
41. Maryland and Virginia Milk Producers Cooperative Association Inc.	Reston, VA	Jay Bryant, CEO/Treasurer	C	S-Marva Maid, Maola Milk & Ice Cream Co.	12/31/09	\$423	\$532
Brands: Marva Maid, Maola Products: Milk, juice, ice cream mixes, condensed, cream, powder, butter. Plants (5): Maryland: Landover (milk, juice, water), Laurel (cream, butter, powder, condensed); North Carolina: New Bern (milk, juice, water); Virginia: Newport News (milk, juice, water), Strasburg (powder, condensed, cream, butter).							
42. Stremicks Heritage Foods	Santa Ana, CA	Lou Stremick, President/CEO	Pr		12/31/09	\$400	\$563
Brands: Stremicks Heritage, 8th Continent, Kern's Nectar & Teas; co-pack NesQuik, CoffeeMate. Products: Milk, yogurt-based beverages, non-dairy creamers, juice/drinks, rice/soy drinks. Plants (5): California: Riverside (coffee creamers, juices), Santa Ana (UHT milk); Missouri: Joplin (yogurt-based beverages, milk, other beverages, coffee creamers, soups); Utah: Cedar City (rice & soy drinks, creamers, juices); Mexico: Mexicali B.C. (nectars, clam and tomato juice).							
43. Ben & Jerry's Homemade Inc.	South Burlington, VT	Jostein Solheim, CEO	S	P-Unilever Plc	12/31/09	\$395*	\$390*
Brands: Ben & Jerry's. Products: Ice cream, novelties, frozen yogurt. Plants (2): Vermont: St. Albans (ice cream, novelties, frozen yogurt), Waterbury (ice cream, novelties, frozen yogurt).							
44. Tillamook County Creamery Association	Tillamook, OR	Harold Strunk, President/CEO	C	S-Columbia River Processing	12/31/09	\$384	\$449
Brands: Tillamook, Bandon. Products: Cheese, ice cream, whey products; butter, sour cream and yogurt, co-packed/licensing partners. Plants (2): Oregon: Boardman-Columbia River Processing (cheddar, colby, jack, liquid whey products), Tillamook (specialty cheddars, ice cream, powdered whey products).							
45. Foster Dairy Farms	Modesto, CA	Jeff Foster, President/CEO	Pr	S-Humboldt Creamery (purchased August 2009, sales incl.)	12/31/09	\$364	\$450
Brands: Foster Farms Dairy, Crystal, Humboldt. Products: Milk, ice cream, butter, cultured, juices/drinks, milk powders. Plants (3): California: Fresno (milk, juices/drinks, mixes); Fortuna-Humboldt Creamery (fluid, milk powders, ice cream), Modesto (milk, cultured, ice cream, butter, juices/drinks, mixes, powder).							
46. Organic Valley/CROPP Cooperative	La Farge, WI	George Siemon, CEO	C	S-Organic Meat Co., Organic Logistics	12/31/09	\$356	\$372
Brands: Organic Valley, Organic Prairie, Stonyfield Milk, private label. Products: Packaged milk, cheese, butter, spreads, cultured, powders, juice, soy beverages. Plants (2): Wisconsin: Chaseburg (butter), LaFarge (cheese cutting), co-pack relationships with 39 U.S. plants nationwide.							
47. Mars Ice Cream US	Burr Ridge, IL	Craig Hall, GM	Pr/S	P-Mars Chocolate NA (div. of Mars Inc.)	12/31/09	\$355*	\$350*
Brands: Dove, Snickers, Milky Way, Twix, M&M's. Products: Novelties, ice cream. Plant (1): Illinois: Burr Ridge (novelties, ice cream).							
48. Blue Bell Creameries	Brenham, TX	Paul Kruse, President/CEO	Pr		12/31/09	\$349*	\$330*
Brands: Blue Bell. Products: Ice cream, novelties. Plants (4): Alabama: Sylacauga (ice cream, novelties); Oklahoma: Broken Arrow (ice cream); Texas: Brenham-2 plants (ice cream, novelties).							

dairy 100

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COMPANY	LOCATION	DAIRY EXECUTIVE	TYPE	PARENT CO./SUBSIDIARIES	FY END	In Millions	
						SALES '09	SALES '08
49. First District Association	Litchfield, MN	Clinton Fall, President	C		9/30/09	\$327	\$495
Brands: Fieldgate. Products: Milk, cheese, whey protein concentrate, lactose. Plant (1): Minnesota: Litchfield (milk, cheese, WPC, lactose).							
50. Stonyfield Farm Inc.	Londonderry, NH	Gary Hirshberg, President/CEO	P	85% owned by Groupe Danone (France)	12/31/09	\$323	\$360
Brands: Stonyfield Farm, YoBaby, YoKids, YoToddler, Brown Cow, Oikos, O'Soy. Products: Yogurt, frozen yogurt, yogurt smoothies, ice cream, cultured soy, milk. Plants (2): New Hampshire: Londonderry (yogurt, frozen yogurt, yogurt smoothies, ice cream, cultured soy, milk); California: Antioch (yogurt).							
51. Bongards' Creameries Inc.	Bongards, MN	Keith Grove, President/CEO	C	Acquired Humboldt, TN, processed cheese plant from ACH, March 2010	12/31/09	\$275	\$379
Brands: Bongards, Perham Proteins, Perham Valley Cheese. Products: Cheese, processed cheese, whey products. Plants (2): Minnesota: Norwood (processed cheese), Perham (natural cheese, whey fractions); Tennessee: Humboldt (processed cheese).							
52. Friendly Ice Cream Corp.	Wilbraham, MA	Ned Lidvall, President/CEO	Pr	Manufactures for company's restaurant chain and retail sales	1/3/10	\$255	\$258
Brands: Friendly Ice Cream. Products: Ice cream, novelties, ice cream cakes/rolls/cupcakes. Plant (1): Massachusetts: Wilbraham (pre-pack containers, sundae cups, ice cream cakes/rolls/cupcakes).							
53. Gossner Foods Inc.	Logan, UT	Dolores Gossner Wheeler, President/CEO	Pr		9/30/09	\$230	\$275
Brands: Gossner, Imperial Valley, High Mountain, private label (cheeses); Gossner, Hershey, Borden, Moo Mates (milk). Products: Cheese, cream, aseptic milk and drinks, whey powder. Plants (4): California: El Centro (swiss cheese, muenster, cream); Idaho: Heyburn (swiss cheese, mini-horns, WPC, cream); Utah: Logan-2 plants (1-swiss cheese, muenster, cream, WPC; 2-aseptic milk, broth, formulated products, cream).							
54. Bel Brands USA	Elk Grove Village, IL	Lance Chambers, President/CEO	S	P-Fromageries Bel SA (France)	12/31/09	\$225*	\$200*
Brands: The Laughing Cow, Kaukauna, WisPride, Mini BabyBel, Price's Pimento Spreads, Boursin, Merkets and Owl's Nest. Products: Cheese, cheese spreads. Plants (2): Kentucky: Leitchfield (cheese, cheese products); Wisconsin: Little Chute (cheese, cheese products).							
55. Breyers Yogurt Co.	Naugatuck, CT	Jim Nolan, President/CEO	Pr	P-Healthy Food Holdings LLC (Catterton Partners investment group)	12/27/09	\$207	\$218
Brands: YoCrunch, Breyers Yogurt. Products: Yogurt. Plants (2): Connecticut: Naugatuck (YoCrunch yogurt); New York: North Lawrence (Breyers yogurt).							
56. United Dairy Inc.	Martin's Ferry, OH	Joseph L. Carson, President	Pr		12/31/09	\$205	\$216
Brands: United. Products: Milk, cultured, ice cream, novelties. Plants (3): Ohio: Martins Ferry (milk, drinks); Pennsylvania: Uniontown (milk, drinks, ice cream); West Virginia: Charleston (milk, drinks).							
57. Shamrock Farms	Phoenix, AZ	Kent McClelland, CEO	S	P-Shamrock Foods Co.	9/30/09	\$200*	\$225*
Brands: Shamrock Farms, Rockin' Refuel. Products: Milk, organic milk, whipping cream, sour cream, cottage cheese, creamers, ice cream, novelties. Plant (1): Arizona: Phoenix (milk, organic milk, whipping cream, sour cream, cottage cheese, creamers, ice cream, novelties).							
58. Producers Dairy Foods Inc.	Fresno, CA	Richard Shehadey, President	Pr		9/30/09	\$180	\$215
Brands: Producers Dairy. Products: Milk, ice cream, cultured, drinks. Plant (1): California: Fresno (milk, ice cream, cultured, drinks).							
59. Michigan Milk Producers Assn.	Novi, MI	Clay Galarneau, GM	C		9/30/09	\$179	\$275
Brands: None. Products: Milk, cream, butter, powder, condensed. Plants (2): Michigan: Constantine (milk, cream, powder, butter, condensed), Ovid (milk, cream, powder, butter, condensed).							
60. Smith Dairy Products Co.	Orrville, OH	Steve Schmid, President	Pr		9/30/09	\$160*	\$150*
Brands: Smith's, Ruggles, Festival, Whale of a Pail, Class Act. Products: Milk, organic milk, ice cream, cultured, juice/drinks, ice cream mix. Plants (3): Indiana: Richmond (milk, organic milk, soft-serve mix, UHT fluid products); Missouri: Pacific Valley (UHT ice cream & soft serve mix); Ohio: Orrville (milk, organic milk, ice cream, cultured, juices/drinks, ice cream mix).							
61. Anderson Erickson Dairy Co.	Des Moines, IA	Miriam Erickson Brown, President/CEO	Pr		12/31/09	\$150	\$160
Brands: Anderson Erickson, private label. Products: Milk, cultured, juices, ice cream mix. Plant (1): Iowa: Des Moines (milk, cultured, juices, ice cream mix).							
62. Sartori Foods Co.	Plymouth, WI	James Sartori, Pres.	Pr		12/31/09	\$147	\$140*
Brands: Sartori. Products: Cheese. Plants (3): Idaho: Blackfoot (Italian hard cheeses); Wisconsin: Antigo (Italian hard cheeses), Linden (blue vein cheese), Plymouth (specialty cheeses, Italian cheeses, and whey).							
63. Grande Cheese Co.	Lomira, WI	Wayne Matzke, President/CEO	Pr		12/31/09	\$143	\$160*
Brands: Grande, Piaci. Products: Italian cheeses, whey. Plants (6): Wisconsin: Brownsville (mozzarella, whey), Fond du Lac (cut and wrap, dice and shred, aging), Friendship (whey), Juda (mozzarella, ricotta), Rubicon (Italian specialty cheeses), Wycena (mozzarella).							
64. BelGioioso Cheese Inc.	Denmark, WI	Errico Auricchio, President	Pr		12/31/09	\$140*	\$150*
Brands: BelGioioso. Products: Specialty cheeses. Plants (5): Chase (Italian cheeses), Denmark-2 plants (mozzarella, provolone, ricotta, mascarpone, converting/packaging), Langes Corner (gorgonzola, specialties), Pulaski (mozzarella curd, specialties).							

dairy 100

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						SALES '09	SALES '08
65. Instantwhip Foods Inc.	Columbus, OH	Douglas Smith, President	Pr		12/31/09	\$135*	\$150*
Brands: Instantwhip, YAMI Yogurt, Ambrosia® Gourmet Frozen Yogurt, private label, others. Products: Dairy and non-dairy whipped toppings, creamers, yogurt, sour cream milk, ice cream, mixes. Plants (9): Arizona: Phoenix; California: Brea, Oakland; Michigan: Rockwood; New York: Buffalo, Syracuse; Ohio: London; Pennsylvania: Bethlehem; Texas: San Antonio.							
66. Johanna Foods Inc.	Flemington, NJ	Robert Fachina, President/CEO	Pr		12/31/09	\$135*	\$143*
Brands: La Yogurt, Tree Ripe, Ssips, Sabor Latino, Earth Wise, Citrus Sunshine, Washington Natural. Products: Cultured, juices, aseptic juices, teas and drinks. Plants (2): New Jersey: Flemington; Washington: Spokane. Expansion of Flemington processing facility underway, 65,000-sq.-ft. expansion doubles yogurt processing capabilities, adds to cold storage and dry warehousing capacity.							
67. F&A Dairy Products	Fairacres, NM	Jeff Terranova, President	Pr		12/31/09	\$133	\$120*
Brands: F&A, private label. Products: Cheese. Plants (2): New Mexico: Las Cruces (mozzarella, muenster, asadero, provolone, dried cheeses, whey products); Wisconsin: Dresser (mozzarella, provolone, whey products).							
68. Fieldbrook Foods Corp.	Dunkirk, NY	Kenneth Johnson, President/CEO	Pr		12/27/09	\$130	\$124
Brands: Private label. Products: Ice cream, novelties. Plant (1): New York: Dunkirk (ice cream, novelties).							
69. Guida's Milk and Ice Cream	New Britain, CT	Michael Guida, President/CEO	Pr		12/31/09	\$130	\$140*
Brands: Guida's, private label. Products: Milk, organic milk, ice cream mix, cultured, juices, drinks, water. Plant (1): Connecticut: New Britain (milk, organic milk, ice cream mix, cultured, juices, drinks, water).							
70. Clover Farms Dairy Co.	Reading, PA	Richard L. Hartman, President	P		12/31/09	\$130*	\$140*
Brands: Clover Farms, private label. Products: Milk, juices/drinks. Plant (1): Pennsylvania: Reading (milk, juices/drinks).							
71. Century Foods International	Sparta, WI	Tom Miskowski, President	S	P-Hormel Foods Corp.	10/26/09	\$125*	\$140*
Brands: CenPrem. Products: Cheese, whey products, dry dairy ingredients, ready-to-drink and powder drinks, nutritional bars. Plants (4): Sparta-4 plants (cheese, whey products, dry dairy ingredients, ready-to-drink and powder drinks, nutritional bars).							
72. Milcko Inc.	Asheville, NC	Charles Gaither, President	S	P-Ingles Markets	12/31/09	\$125*	\$140*
Brands: Private label. Products: Milk, flavored milk, drinks, ice cream mix, water. Plant (1): North Carolina: Asheville (milk, flavored milk, drinks, ice cream mix, water).							
73. Brewster Dairy Inc.	Brewster, OH	Fritz Leeman, President	Pr		12/31/09	\$120*	\$120*
Brands: Private label. Products: Cheese. Plants (3): Idaho: Rupert (swiss cheese, skim milk cheese); Illinois: Stockton (swiss cheese, skim milk cheese); Ohio: Brewster (swiss cheese, skim milk cheese).							
74. Cloverland Farms Dairy	Baltimore, MD	James Cella, General Manager	Pr		12/26/09	\$117	\$137
Brands: Cloverland. Products: Milk, beverages, ice cream. Plant (1): Maryland: Baltimore (milk, beverages, ice cream).							
75. Kozy Shack Enterprises	Hicksville, NY	Robert Striano, President/CEO	Pr		12/27/09	\$105*	\$110*
Brands: Kozy Shack, Ready Grains, Simplywell, La Tradicional. Products: Refrigerated puddings, flan, gel snacks, soy puddings. Plants (2): California: Turlock (refrigerated puddings, gel snacks, flan); New York: Hicksville (refrigerated puddings, gel snacks, flan).							
76. Braum's Ice Cream Co.	Oklahoma City, OK	William H. Braum, President/Owner	S	P-W.H. Braum Inc. (chain of dairy stores)	12/31/09	\$103*	\$105*
Brands: Braum's. Products: Milk, ice cream, novelties, cultured. Plant (1): Oklahoma: Tuttle (milk, ice cream, novelties, cultured).							
77. Schneider's Dairy Inc.	Pittsburgh, PA	William J. Schneider, President	Pr		3/31/09	\$100	\$101
Brands: Schneider-Valley Farms Dairy, Schneider-Mong's Dairy. Products: Milk, cheese, drinks, ice cream mix. Plants (2): Pennsylvania: Pittsburgh (fluid, cultured, cheese, ice cream, juices/drinks/teas, mixes), Williamsport (fluid, cultured, cheese, ice cream, juices/drinks/teas, mixes).							
78. Bareman Dairy Inc.	Holland, MI	Stanley Bareman, President	Pr		9/30/09	\$98	\$122
Brands: Bareman's. Products: Milk, ice cream, novelties, cultured, juices, drinks. Plant (1): Michigan: Holland (milk, ice cream, novelties, cultured, juices, drinks).							
79. Ellsworth Cooperative Creamery	Ellsworth, WI	Paul Bauer, CEO/GM	C		12/31/09	\$96	\$134
Brands: None. Products: Cheese, whey powders. Plant (1): Wisconsin: Ellsworth (white cheddar, cheese curds, sweet whey powder).							
80. Hershey Creamery Co.	Harrisburg, PA	George Hugh Holder, President	Pu		12/31/09	\$95	\$94
Brands: Hershey's Ice Cream. Products: Ice cream, novelties. Plant (1): Pennsylvania: Harrisburg (ice cream, novelties).							
81. Oakhurst Dairy	Portland, ME	Stanley Bennett, President	Pr		12/31/09	\$91	\$110
Brands: Oakhurst. Products: Milk, organic milk, cream, cultured, juice/drinks. Plant (1): Maine: Portland (milk, organic milk, cream, cultured, juice/drinks).							
82. United Dairy Farmers Inc.	Cincinnati OH	A. Bradford Lindner, CEO	Pr		12/31/09	\$90*	\$100*
Brands: United Dairy Farmers, Home Made Brand, Crazy Kreams, Micro Shake. Products: Milk, ice cream, novelties, cultured. Plant (1): Ohio: Cincinnati (milk, ice cream, novelties, cultured).							
83. Plainview Milk Products	Plainview, MN	Dallas Moe, GM	C		9/30/09	\$86	\$119
Brands: Plainview. Products: Milk, cream, butter, powders. Plant (1): Minnesota: Plainview (milk, condensed skim milk, butter, NFDM, sweet cream buttermilk powder, WMP).							

dairy 100

C=Cooperative; JV=Joint venture; Pr=Privately-held company; Pu=Publicly-traded company; S=Subsidiary; * =Sales estimate

COMPANY	LOCATION	DAIRY EXECUTIVE	TYPE	PARENT CO./SUBSIDIARIES	FY END	In Millions	
						SALES '09	SALES '08
84. Wawa Beverage Co.	Wawa, PA	Craig Faragalli, Director	Pr	P-Wawa Inc. (convenience store chain)	12/31/09	\$85*	\$90*
Brands: Wawa. Products: Milk, juices/drinks. Plant (1): Pennsylvania: Wawa (fluid milk products, juices/drinks).							
85. Joseph Gallo Farms	Atwater, CA	Michael D. Gallo, CEO	Pr		12/31/09	\$85	\$110*
Brands: Joseph Farms. Products: Cheese, whey products. Plant (1): California: Atwater (cheese, whey products).							
86. Emmi-Roth Käse USA Ltd.	Monroe, WI	Fermo Jaeckle, CEO	S	P-Emmi AG (Switzerland)	12/31/09	\$82	\$90
Brands: Grand Cru, Buttermilk Blue, MezzaLuna, Landhaus, Van Gogh, Ostenborg, Kronenost. Products: Specialty cheese. Plants (3): Wisconsin: Monroe-3 plants (1-specialty cheese; 2,3-curing facilities) plus multiple production partner plants (cheese produced to spec, aged/packaged at Monroe facilities).							
87. Perry's Ice Cream Co. Inc.	Akron, NY	Robert Denning, President/CEO; Brian Perry, EVP	Pr		12/31/09	\$75	\$75
Brands: Perry's. Products: Ice cream, frozen yogurt, novelties, gelato. Plant (1): New York: Akron (ice cream, frozen yogurt, novelties, gelato).							
88. Plains Dairy LLC	Amarillo, TX	Dub Garlington, President	S	P-Affiliated Foods	9/30/09	\$75	\$85
Brands: Plains, private labels, Culligan water, Tampico (punch), Red Diamond (tea). Products: Milk, water, juice/drinks. Plant (1): Texas: Amarillo (milk, water, juice/drinks).							
89. BGC Manufacturing	Tyler, TX	Jim Pitner, VP Manufacturing	S	P-Brookshire Grocery Co.	10/1/09	\$73	\$88
Brands: Food Club, Value Time (Topco brands), Supreme Blend, Full Circle, Dairy Pride, Goldenbrook Farms. Products: Milk, cultured, ice cream/frozen desserts, drinks/water. Plants (4): Texas: Tyler-4 plants (1-milk, 2-cultured, 3-ice cream/frozen desserts, 4-drinks/water).							
90. Celebration Foods LLC	New Britain, CT	Tim Shanley, President/CEO	Pr	P-CF Foods Holding Company	12/31/09	\$73	\$71
Brands: Carvel, M&M's, Snickers, Oreo, Cinnabon. Products: Ice cream cakes, ice cream rolls (for supermarket channel). Plant (1): Connecticut: New Britain (ice cream cakes, ice cream rolls).							
91. Oberweis Dairy Inc.	Aurora, IL	Joe Oberweis, President	P		12/31/09	\$67	\$67
Brands: Oberweis. Products: Ice cream, milk, drinks. Plant (1): Illinois: North Aurora (ice cream, milk, drinks).							
92. TCBY Systems LLC	Salt Lake City, UT	Tim Casey, CEO	Pr	P-Group of private investors (previously Capricorn Investors)	1/2/10	\$66	\$75*
Brands: TCBY, Yovana yogurt. Products: Frozen yogurt, frozen yogurt novelties, yogurt. Plants: Various co-packing relationships.							
93. Clover Stornetta Farms	Petaluma, CA	Marcus Benedetti, President	Pr		12/31/09	\$65*	New
Brands: Clover Stornetta Farms, Clover Organic Farms, Clover Farmstead. Products: Milk, organic milk; cultured products under co-packing. Plant (1): California: Petaluma (milk, organic milk); cultured products processed via co-packing relationships.							
94. Yarnell Ice Cream Co.	Searcy, AR	Rogers Yarnell, Chairman; Christine Yarnell, CEO	P		12/31/09	\$65*	\$60*
Brands: Yarnell's, Guilt Free. Products: Ice cream, frozen yogurt, novelties. Plant (1): Arkansas: Searcy (ice cream, frozen yogurt, novelties).							
95. Berner Foods Inc.	Dakota, IL	Stephen Kneubuehl, CEO	Pr		12/31/09	\$60*	\$65*
Brands: Private Label. Products: Natural and process cheeses. Plants (2): Illinois: Dakota (process cheese), Rock City (natural cheese).							
96. Lifeway Foods	Morton Grove, IL	Julie Smolyansky, President/CEO	Pu		12/31/09	\$58	New
Brands: Lifeway, Helios, Fresh Made, Starfruit. Products: Kefir, cheese, milk, cream, butter. Plants (4): Illinois: Morton Grove (kefir, cheese), Skokie (cheese); Minnesota: Sauk Centre (kefir, milk, cream); Pennsylvania: Philadelphia (kefir, cheese, butter).							
97. Oregon Ice Cream Co. LLC	Vancouver, WA	Tom Gleason, CEO	P		12/31/09	\$54	New
Brands: Julie's Organic, Alden's Organic, Cascade Glacier, Jamba Novelties, private label. Products: Ice cream, novelties. Plant (1): Oregon: Eugene (ice cream, novelties).							
98. YoCream International	Portland, OR	John Hanna, CEO	Pu		10/31/09	\$51	\$43
Brands: YoCream, exclusive licensee of Hershey's, Hershey's Kisses, Reese's, York, Jolly Rancher, Twizzlers, Bubble Yum, Rockstar. Products: Frozen yogurt, ice cream, sorbet, frozen custard, smoothies, mixes, frozen non-dairy beverages, slushes, frozen drink mixes. Plant (1): Oregon: Portland (frozen yogurt, ice cream, sorbet, frozen custard, smoothies, mixes, frozen non-dairy beverages, slushes, frozen drink mixes).							
99. Thiel Cheese & Ingredients	Hilbert, WI	Wayne Casper, President/CEO	Pr		12/31/09	\$41	New
Brands: None. Products: Bulk processed cheese, cheese-based ingredients. Plants (1): Wisconsin: Hilbert (processed cheese, cheese-based ingredients).							
100. Kleinpeter Farms Dairy, LLC	Baton Rouge, LA	Jeff Kleinpeter, President; Sue Anne Kleinpeter Cox, Principal/CFO	Pr		12/31/09	\$39	New
Brands: Kleinpeter Farms. Products: Milk, ice cream, soft serve mix, juice/drinks, buttermilk; distributor of cottage cheese, dips, bottled water, cold brewed coffee, other ice cream brands. Plant (1): Louisiana: Baton Rouge (milk, ice cream, soft serve mix, juice/drinks, buttermilk).							