

APV Invensys

The people behind the brand

In this world, experience matters. Companies in markets such as food and beverage, power, oil and gas, depend on suppliers on whom they can rely. There is no room for error in environments where downtime can lead to financial losses. This is why, across the world, APV teams provide an end-to-end approach, from developing deep understanding of the customer's business, through to designing solutions that meet these specific requirements and ensuring that the end result meets the exact purpose, not just at the time of installation, but for many years to come. Projects carried out by APV are wide-ranging, from assisting customers to enter new business areas, to simply helping them to reduce operating costs and improve processing speeds. What makes all this possible is the quality of the people behind the APV brand. Not only do they have the experience, but they are also instilled with an attitude of embracing challenges and never walking away from a problem. Since 1910, APV people have led the way, developing and bringing to market many of the technologies that are today's process industry standards.

What we offer

APV is a global supplier of high quality process engineering solutions and automation to the dairy, food, beverage, and healthcare industries. From engineered components to a complete, fully automated process plant, APV focuses on adding value to its customers' business performance and profitability. APV's range of manufactured products includes: heat exchangers (plate, tubular, scrape surface and steam infusion), Gaulin/Rannie homogenizers, pumps and valves for sanitary applications.

APV also offers a complete range of process technologies including: UHT/ESL systems, aseptic systems, membrane filtration systems, plate evaporators, butter packers/churns and batching/blending

systems. And, in addition to these technologies, APV offers a wide range of genuine aftermarket parts as well as lifetime maintenance services to keep your equipment up and running at peak performance and maximum operating efficiencies.

Maintenance Services

As far as APV's customers are concerned, installing a product, system or plant is just the beginning. The APV equipment in which they have invested has to perform to high standards for many years to come.

Engineering

Is one of the words most likely to be associated with APV, but the company's own definition encompasses far more than customers may realize. 'Engineering' in the APV context means looking at each customer project as an end-to-end process, from developing solutions that meet specific requirements, through to project management and on-going support. It also involves looking at the bigger picture and tailoring solutions for challenging situations, while maximizing the life of the equipment. APV works closely with customers to address internal plant issues and external market pressures.

Research & Development

The Research and Development team at APV likes a challenge. From the invention of the world's first plate heat exchanger (PHE) back in 1923, to the most up-to-date developments including the recent launch of the world's largest PHE, the company's R&D team enjoys taking on the seemingly impossible and finding answers.

Different markets, different challenges

APV experts are also well versed in dealing with the particular challenges that different industries face. For instance, in the dairy, food and beverage Industries, APV works with customers to address the increasingly important subject of



traceability, using APV automation skills. Whatever the situation, APV believes it has the ability, the means and the resources to satisfy clients' expectations, from point of delivery throughout the whole life of the relationship.

Delivering on Promises

Whatever time of day you are reading this article, it is pretty much guaranteed that somewhere in the world, there is a team of APV employees working on behalf of its customers. Through a global network of manufacturing facilities on six continents, APV has become the epitome of the 24/7 organization, focused on ensuring that customer requirements are met, every day of the year.

Industries Served

Did you know that APV serves all of the following industries?

- Dairy
- Brewery
- Beverage
- Processed Food
- Pharmaceutical
- Industrial
- Petrochemical • Energy
- Marine

