

Key Codes on the Table

C=Cooperative Pu=Public company Pr=Private company
P=Parent company S=Subsidiary T=Tie in rank

More on Methodology

While sales figures represent the most recently completed fiscal year, company descriptions, facilities descriptions and personnel reflect recent changes where possible. Some entries will include an explanation of recent changes.

Where did they go?

Three companies depart the list this year, having been acquired early enough in 2007 to not be listed. Alto Dairy was purchased last year by Saputo, Cass Clay was acquired at in 2007 by Associated Milk Producers, and Crystal Cream and Butter was bought out early last year by HP Hood. Joining the list for the first time are BelGioso Cheese (No. 75), Ellsworth Creamery (84) and Roth Kase USA (96) all from Wisconsin. Next year Winn-Dixie will come off the list, having divested its dairy processing capabilities (some of it recently to Southeast Milk Inc.). Supervalu tells a similar story, with the final plant of the former Richfood Dairy having been sold to Dean Foods this year. Finally, Wilcox Dairy of Roy, Wash., has given up the dairy business for eggs, and its listing will be gone next year.

U.S. & Canadian Index (No. in parentheses is last year's rank)

A		Foster Farms Dairy 50 (48)	P	
Agri-Mark Inc. 29 (29)	Friendly Ice Cream Corp. 55 (56)	Parmalat Canada 12 (13)		
Agropur Cooperative 6 (9)	G		Perry's Ice Cream 97 (97)	
Anderson Erickson Dairy Co. 66 (71)	Glanbia Foods Inc. 23 (32)	Plains Dairy Products 95 (99)		
Associated Milk Producers Inc. 18 (22)	Good Humor-Breyers 14 (12)	Plainview Milk Products 79 (94)		
B		Gossner Foods Inc. 57 (65)	Prairie Farms Dairy Inc. 16 (17)	
Bareman Dairy Inc. 81 (82)	Grassland Dairy Products Inc. 28 (27)	Producers Dairy Foods 65 (67)		
Bel Brands U.S.A. 63 (62)	Great Lakes Cheese Co. 15 (15)	Publix Supermarkets 34 (34)		
BelGioso 75 (N)	Guida's Milk and Ice Cream 73 (77)	R		
Ben & Jerry's Homemade Inc. 53 (54)	H		Roberts Dairy 48 (T) (53)	
BGC Manufacturing (formerly SouthWest) 94 (95)	Heartland Dairy (formerly Santee) 58 (57)	Roth Käse USA 96 (N)		
Blue Bell Creameries LP 48 (T) (47)	HEB Dairy Div. 39 (36)	S		
Bongards Creameries Inc. 60 (60)	Hershey Creamery Co. 91 (90)	Safeway Dairy Div. 26 (T) (26)		
Bongrain N.A. 33 (30)	Hiland Dairy 45 (43)	Saputo Inc. 4 (3)		
Braum's Ice Cream Co. 85 (85)	Hilmar Cheese Co. 30 (28)	Sargento Inc. 32 (33)		
Breyer's Yogurt Co. (Formerly Yo Farm) 56 (59)	HP Hood LLC 8 (T) (6)	Sartori Foods 70 (73)		
Brewster Dairy Inc. 83 (83)	Humboldt Creamery 82 (81)	Schneider's Dairy 88 (87)		
C		I		Schreiber Foods Inc. 5 (5)
California Dairies Inc. 13 (21)	Instantwhip Foods Inc. 67 (68)	Schroeder Milk Co. 61 (63)		
Carvel Corp. 68 (69)	J		Shamrock Farms 59 (58)	
Century Foods International 74 (75)	Johanna Foods Inc. 71 (72)	Smith Dairy Products Co. 69 (70)		
Clover Farms Dairy Co. 72 (74)	Joseph Gallo Farms 86 (T) (91)	Stonyfield Farm, Inc. 51 (55)		
Cloverland Farms Dairy 78 (79)	K		Stremicks Heritage Foods 37 (39)	
ConAgra Foods Inc. 25 (23)	Kraft Foods North America Inc. 2 (2)	Super Store Industries 42 (41)		
D		Kroger Co. Dairy Operations 8 (T) (10)	Supervalu Fluid Dairy Inc. 98 (96)	
Dairy Farmers of America 11 (8)	L		Swiss Valley Farms Co. 40 (44)	
Dannon Co. Inc. 26 (T) (24T)	Lactalis America Group 31 (31)	T		
Darigold 20 (14)	Land O'Lakes Inc. 3 (4)	TCBY Systems LLC 99 (98)		
Davisco Foods Int'l Inc. 36 (35)	Leprino Foods Co. 7 (7)	Tillamook County Creamery 44 (46)		
Dean Foods Co. 1 (1)	M		U	
Dietrich's Milk Products Inc. 86 (T) (86)	Maryland and Virginia Milk 38 (40)	United Dairy Farmers Inc. 89 (88)		
Dreyer's Grand Ice Cream 10 (11)	Master Foods Inc. 46 (45)	United Dairy Inc. 62 (61)		
E		Michigan Milk Producers Assn. 64 (64)	Upstate Niagara Cooperative (formerly Upstate Farms) 35 (38)	
Ellsworth Creamery 84 (N)	Milkco Inc. 76 (T) (78)	W		
F		N		Wawa Dairies 93 (93)
F&A Dairy Products 80 (80)	National Dairy Holdings LP 17 (16)	Wells' Dairy Inc. 22 (19)		
Farmland Dairies LLC 47 (51)	Neilson Dairy Ltd. 43 (42)	Wilcox Dairy Farms LLC 76 (T) (76)		
Fieldbrook Foods 92 (91)	O		Winn-Dixie Dairy Products 52 (50)	
First District Assn. 41 (49)	Oakhurst Dairy 90 (89)	Y		
Fonterra USA 24 (24T)	Oberweis Dairy 100 (100)	Yoplait-Colombo 21 (18)		
Foremost Farms USA 19 (20)	Organic Valley/CROPP 54 (52)			

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COMPANY	LOCATION	DAIRY EXECUTIVE	TYPE	PARENT CO./SUBSIDIARIES	FY END	SALES '07	SALES '06
1. Dean Foods Co.	Dallas, TX 75201	Gregg Engles, Chairman/CEO	Pu	S-Dean Dairy Group, WhiteWave Foods	12/31/2007	\$11,821	10,099
Brands: Alta Dena, Arctic Splash, Barbers, Barbe's, Berkeley Farms, Borden (licensed), Brown Cow, Brown's Dairy, Bud's Ice Cream, Chug, Country Charm, Country Churn, Country Delite, Country Fresh, Country Love, Creamland, Dairy Fresh, Dean's, Dipzz, Fieldcrest, Foremost (licensed), Friendship Dairies, Garelick Farms, Gandy's, Hershey's (licensed), Horizon Organic, Hygeia, International Delight, Kohler, Land O'Lakes (licensed), Land-O-Sun, Lehigh Valley, Louis Trauth, Maplehurst, Mayfield, McArthur, Meadowbrook, Meadow Gold, Melody Farms, Mile High, Mountain High, Nature's Pride, Oak Farms, Over the Moon, PET (licensed), Price's, Purity, Reiter, Robinson, Saunders, Sealtest (licensed), Schenkel's All Star, Schepps, Shenandoah's Pride, Silk, Skinny Cow (licensed), Sealtest (licensed), Stroh's, Swiss, Swiss Premium, TG Lee, Tuscan, Turtle Tracks, Verifine, Viva, Wengert's, White Wave. Plants (103): (by state): Alabama: Barber Dairy, Birmingham; Mayfield Dairy Farms, Birmingham; Morningstar, Decatur; California: Dean Foods, Buena Park; City of Industry; Whitewave; Gustine; Alta Dena Dairy, City of Industry; Fullerton Cultured Specialties, Fullerton; Berkeley Farms, Hayward; Swiss Dairy, Riverside; Tulare; Colorado: Delta, Meadow Gold, Englewood, Denver, Delta, Greeley; Mile High Ice Cream, Denver; Robinson Dairy, Denver; Connecticut: Morningstar, Newington; Florida: McArthur Dairy, Miami; TG Lee, Orange City; TG Lee, Orlando; Jacksonville; Georgia: Baxley; Mayfield Dairy Farms, Braselton; Hawaii: Meadow Gold Dairy, Hilo; Meadow Gold Dairy, Honolulu; Idaho: Meadow Gold Dairy, Boise; Illinois: Midwest Ice Cream, Belvidere; Chemung; Northern Illinois Milk, Huntley; PET Dairy, O'Fallon; Northern Illinois Milk, Rockford; Indiana: Thornton; Schenkel's All Star Dairy, Huntington; Dean Foods of Indiana, Rochester; Iowa: Le Mars (acquired from Well's Dairy); Kentucky: Dean Milk, Louisville; Murray; Trauth Dairy, Newport; Louisiana: Brown's Velvet Dairy, New Orleans; Shreveport; Maryland: Massachusetts: Garelick Farms, Franklin; Garelick Farms, Lynn; Mendon; Maine: Garelick Farms, Bangor; Michigan: Evar; Flint; Grand Rapids; Livonia; Marquette; Minnesota: Land O'Lakes, Thief River Falls; Kohler, White Bear Lake; Land O' Lakes, Woodbury; Montana: Meadow Gold Dairy, Billings; Meadow Gold Dairy, Great Falls; Meadow Gold Dairy, Kalispell; Nebraska: Meadow Gold Dairy, Lincoln; Nevada: Reno; New Jersey: Garelick Farms, Burlington; New York: Friendship (acquired from Friendship Dairy 2007); New Delhi; Garelick Farms, Rensselaer; North Carolina: Land-O-Sun Hickory; Dairy Fresh, Winston-Salem; Dairy Fresh, High Point; North Dakota: Land O'Lakes, Bismark; Ohio: Broughton Foods, Marietta; Reiter Dairy, Springfield; Frostbite, Toledo; Oklahoma: Borden, Tulsa; Pennsylvania: Fairmont Products, Belleville; Meadow Brook Dairy, Erie; Lehigh Valley Dairies, Lansdale; Wengert's Dairy, Lebanon; Lehigh Valley Dairies, Schuylkill Haven; Dean Foods, Sharpville; South Carolina: Land-O-Sun, Florence; Land-O-Sun, Spartanburg; South Dakota: Land O'Lakes, Sioux Falls, Tennessee: Mayfield Dairy Farms, Athens; Land-O-Sun, Kingspor; Country Delite, Nashville; Purity Dairy, Nashville; Texas: Oak Farms, Dallas; Schepps Dairy, Dallas; Price's Creameries, El Paso; Oak Farms, Houston; Gandy's, Lubbock; Southwest Ice Cream Specialties, McKinney; Oak Farms, San Antonio; Sulphur Springs Cultured Specialties; Sulphur Springs; Oak Farms, Waco; Utah: Cedar City, Morningstar; Meadow Gold Dairy, Orem; Meadow Gold Dairy, Salt Lake City; Virginia: Morningstar, Mt. Crawford; Land-O-Sun, Portsmouth Shenandoah's Pride, Springfield; Wisconsin: Sheboygan; Richland Center.							
2. Kraft Foods North America Inc.	Northfield, IL	Irene Rosenfeld CEO; Kevin Ponticelli, group v.p. & pres. U.S. cheese sector	Pu/S	P-Altria Group Inc.	12/31/2007	\$4,600*	4,400
Brands: Kraft, Philadelphia, Velveeta, Cheez Whiz, Breakstone's, Knudsen, Cracker Barrel, Polly-O, Churny, Athenos Products: Cheese, sour cream Plants (16): Arkansas: Bentonville. California.: Tulare, Visalia. Idaho: Rupert. Illinois: Champaign. Minnesota: New Ulm. Missouri: Springfield. New York: Campbell, Lowville, Walton. Pennsylvania.: Lehigh Valley. Wisconsin: Beaver Dam, Waupaca), Wausau.							
3. Land O'Lakes Inc.	Arden Hills, MN	Steve Dunphy, executive v.p. and COO, Value-Added and Alan Pierson, executive v.p. and COO, Industrial	C		12/31/2007	\$4,176	3,241
Brands: LAND O LAKES, Lake to Lake, Alpine Lace, Kiel Select, New Yorker Products: Cheese, butter, cultured Plants (12): California: Orland (cheese), Tulare (cheese, butter, cultured); Minnesota: Melrose (joint venture with DFA); Oak Center; Pine Island; Ohio: Kent; Pennsylvania: Carlisle; Wisconsin: Clear Lake, Kiel, Madison, Spencer.							
4. Saputo Inc.	Saint-Leonard (Quebec) Canada	Lino Saputo, Jr. Pres./CEO	Pu	Cheese Div., (USA) Cheese Div. (Canada), Milk Div.	3/31/2008	\$4,000	3,765
Brands: Dragone, Frigo, Frigo Cheeseheads, Gardenia, Lorraine, Lugano, Saputo, Stella, Treasure Cave. Products: Cheese, novelties, milk, cultured, dry products Plants (43 North America): 26 in Canada, 17 U.S. (plus 4 overseas plants).							
5. Schreiber Foods Inc.	Green Bay, WI	Larry Ferguson, Chairman	Pr		9/30/2007	\$3,300*	3,300*
Brands: Schreiber, School Choice, Cooper, Clearfield Deli, La Feria, Menu, Mosaic, American Heritage, Pauly, Raskas, Ready-cut Products: Cheese, cream cheese, butter, blends, yogurt, sour cream and specialty cheeses Plants (18): Tempe, Ariz.; Carthage, Clinton (2), Monett & Mount Vernon, Mo.; Logan & Smithfield, Utah; Green Bay, Wis. (2), Richland Center, Wis., Westbend, Wis., Wisconsin Rapids, Wis.; Gainesville, Ga.; Shippensburg, Pa.; Stephenville Texas; Ravenna, Neb.; Nashville, Tenn. Plus four international plants.							
6. Agropur Cooperative	Quebec, Canada	Pierre Claprod, CEO	C	Ultima Foods Inc. (joint venture)	11/1/2007	\$2,455	2,128
Brands: Oka, Vaudreuil, Ultra'milk, Sealtest, Natre Ultra'Milk, Natre Nutrition 24, Yoplait, * Source Products: Cheeses, butter, milk, specialty milk, yogurt Plants (19): Alberta: Lethbridge; British Columbia: Chilliwack; Delta; Victoria; Ontario: Brantford, Bright Cheese House, Don Mills, Ottawa, Woodstock, Sudbury; Quebec: Amqui, Beauceville, Granby (2), Oka, Plessisville, Quebec City, Saint-Bruno, Sainte-Hyacinthe, Saint-Laurent U.S.A. : Middlebury (Indiana) *Yoplait is sold under a distribution agreement. (plus three in Argentina)							
7. Leprino Foods Co.	Denver, CO	James Leprino, Chairman	Pr		10/30/2007	\$2,400*	2200*
Brands: Proprietary Brands Products: Mozzarella, provolone, pizza cheese, cheese blends, reduced fat Monterey Jack, lite mozzarella, whey protein concentrate, whey and lactose. Plants (9): Lemoore East, Lemoore West & Tracy, Calif.; Ft. Morgan, Colo.; Allendale & Remus, Mich.; Ravenna, Neb.; Roswell, N.M.; Waverly, N.Y.							
8 (T). HP Hood LLC	Lynfield, MA	John Kaneb, Chairman, Pres./CEO	Pr/Su	P-Catamount Co.; Subsidiary divisions are Crowley Foods, Kemps LLC	12/31/2007	\$2,300	2,300
HP Hood LLC Brands: Hood, Kemps, Crowley, Heluva Good, Calorie Countdown, Axelrod, Hagan, Green's, Maggio, Rosenberger's, Penn Maid. Licensed brands: Lactaid, AnZona, Southern Comfort, Stonyfield Farm, Pillsbury. Products: Milk, ice cream, novelties, cultured, beverage Plants (24): HOOD: Agawam, Mass.; Arkport, N.Y.; Barre, Vt.; Binghamton, N.Y.; Bristol, Va.; Concord, N.H.; Hatfield, Pa.; LaFargeville, N.Y.; Oneida, N.Y.; Philadelphia; Portland, Maine; Sodas N.Y.; Suffield, Conn.; Vernon, N.Y.; Wolcott, Winchester, Va.; Sacramento, Calif.. (KEMPS: Cedarburg Wis.; Duluth, Minn.; Farmington, Minn.; Minneapolis; Rapid City, S.D.; Rochester, Minn. (2).							

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8 (T). Kroger Co. Dairy Operations	Cincinnati, OH	William Boehm, pres. manufacturing	S	The Kroger Co.	2/1/2008	\$2,300	2,100
Brands: Kroger, Private Selection, Naturally Preferred. Products: Milk, ice cream, novelties, cultured, cheese Plants (20): Centennial Farms Dairy, Atlanta; Compton Creamery, Compton, Calif.; Crossroad Farms Dairy, Indianapolis; Heritage Farms Dairy, Murfreesboro, Tenn.; Jackson Dairy, Hutchinson, Kan.; Jackson Ice Cream, Denver; Layton Dairy, Layton, Utah; Michigan Dairy, Livonia, Mich.; Riverside Creamery, Riverside, Calif.; Southern Ice Cream Specialties, Marietta, Ga.; Springdale Ice Cream, Cincinnati, Ohio; Swan Island Dairy, Portland, Ore.; Tamarack Farms Dairy, Newark, Ohio; Tolleson Dairy, Tolleson, Ariz.; Turkey Hill Dairy, Conestoga, Pa.; Vandervoort Dairy, Fort Worth, Texas; Westover Dairy, Lynchburg, Va.; Winchester Dairy Farms, Winchester, Ky.; Pace Dairy, Crawfordsville, Ind.; Pace Dairy, Rochester, Minn.							
10. Dreyer's Grand Ice Cream	Oakland, CA	Tim Kahn, Pres./CEO	S	Nestle SA	12/31/2007	\$2,200*	1,700
Brands: Dreyer's, Edy's, Grand, Slow Churned, Dibs, Häagen-Dazs, Nestlé, Drumstick, Crunch, Butterfinger, Toll House, Carnation, Push-Up, Frosty Paws, Eskimo Pie, Fruit Bars, Starbucks and The Skinny Cow. Products: Ice cream, novelties Plants (6): Bakersfield, City of Commerce, and Tulare, Calif.; Fort Wayne, Ind.; Houston; Laurel, Md.							
11. Dairy Farmers of America	Kansas City, MO	Rick Smith, Pres./CEO	C	Fluid joint ventures not included in sales figures	12/31/2007	\$1,915	1,907
Brands: Borden, Breakstone, Mid-America Farms, Sport Shake Products: Cheese, dried products, canned & bottled drinks, whey Plants (24): California: Corona (cheddar, monterey jack, mozzarella, whey, cut & shredded cheese), Hughson (balancing facility, NFD, butter), Turlock (mozzarella, condensed whey), Ventura (bottled dairy beverages); Colorado: Ft. Morgan (balancing facility, condensed milk); Indiana: Goshen (balancing facility, butter, cream, condensed products); Louisiana: Franklinton (balancing facility, NFD, cream, butter); Michigan: Adrian (balancing facility, cream, condensed products) Minnesota: Winthrop (dried whey, milkfat, NFD, butter); Zumbrota (cheeses, whey, dried products); Missouri: Cabool (infant formulas, adult nutrition formulas); Monett (cheddar, reduced mineral whey); Springfield (bottled dairy beverages); Pennsylvania: Harleysville (butter); Mechanicsburg (bottled dairy beverages), New Wilmington							
12. Parmalat Canada	Toronto, Canada	Alshir "Nash" Lakha, Pres./CEO	S	P-Parmalat Finanziaria SpA (Italy)	12/31/2007	\$1,900	1,700
Brands: Astro, Balderson, Beatrice, Black Diamond, Lactantia, Parmalat, Sensational Soy Products: Milk, cream, cheese, butter, cream cheese, cultured products yogurt, sour cream, cottage cheese, specialty ingredients, margarine, soy beverages, milk powders, evaporated products, sweetened whole condensed milk Plants (18): Alberta (2): Calgary, Lethbridge; Manitoba (3): Grunthal, St. Claude, Winnipeg; Ontario (9): Belleville, Brampton (Toronto), Mitchell, Niagara on the Lake, Sudbury, Thunder Bay, Rakey (Toronto), Winchester; Quebec (5): Laverlochere, Marieville, Montreal, St. Hyacinthe, Victoriaville.							
13. California Dairies Inc.	Visalia, CA	Richard Cotta, Pres./CEO	C	S-Challenge Dairy, Los Banos Foods	12/31/2007	\$1,875	1,150
Brands: Danish, Challenge Products: Milk, cheese, butter, powder, condensed milk Plants (6): California-Artesia (milk, powder), Fresno (milk, powder, butter), Los Banos (milk, cheese), Tipton (milk, powder, butter), Turlock (butter, powder); Visalia - (butter, powder)							
14. Good Humor-Breyers Ice Cream	Englewood Cliffs, NJ		S	P-Unilever Plc	12/31/2007	\$1,800*	1,700
Brands: Breyers, Popsicle, Klondike, Good Humor Products: Ice cream, novelties Plants (7): Clearwater, Fla. (novelties); Huntington, Ind. (ice cream); Hagerstown, Md. (novelties); Framingham, Mass. (ice cream); Sikeston, Mo. (ice cream and novelties); Henderson, Nev. (ice cream & novelties) Simcoe, Ontario (ice cream, frozen desserts and novelties)							
15. Great Lakes Cheese Co.	Hiram, OH	Gary Vanic, Pres./CEO	Pr	S-Empire Cheese Inc.	12/31/2007	\$1,775	1,775
Brands: Great Lakes, Rico Mia, America's Accent Products: Cheese Plants (7): Adams & Cuba, N.Y. (cheese manufacturing); Hiram, Ohio (cheese packaging); LaCrosse, Wis. (processing cheese); Plymouth, Wis. (packaging); Filmore UT, (cheese packaging); Wausau, Wis., (packaging)							
16. Prairie Farms Dairy Inc.	Carlinville, IL	Ed Mullins, CEO	C	Several joint ventures, not included in sales figures	9/30/2007	\$1,639	1,341
Brands: Prairie Farms, North Star, Pevely, Old Recipe, Turner Products: Milk, ice cream, novelties, cultured Plants (23): Arkansas: Little Rock (2-fluid products); Illinois: Carbondale (cultured), Carlinville (milk), Decatur (ice cream), Granite City (milk), O'Fallon (ice cream), Olney (milk), Peoria (milk), Quincy (cultured), Springfield (ice cream mix); Indiana: Anderson (milk), Fort Wayne (milk, cultured), Holland (milk), Lafayette (novelties); Kentucky: Somerset (milk), Fulton, (Milk); Michigan: Battle Creek (milk); Mississippi: Kosciusko; Missouri: Jefferson City (milk) St. Louis (2) (milk, ice cream, novelties); Tennessee: Memphis, (fluid products); Covington, Tenn. (cultured, ice cream).							
17. National Dairy Holdings LP	Dallas, TX	Brian Haugh, Chairman/CEO	Pr	Majority owned by Dairy Farmers of America	12/31/2007	\$1,606	1,415
Brands: Borden, Meadow Gold, Cream O' Weber, Dairy Fresh, Flav-O-Rich, Sinton, Velda and others Plants (18, all fluid): Alabama: Dairy Fresh, Cowarts, Pritchard; Colorado: Sinton, Colorado Springs; Florida: Velda Farms, Miami & Winter Haven; Georgia: Decatur; Kentucky: Goldenrod, Madisonville, Flav-O-Rich, London; Louisiana: Borden LaFayette, Dairy Fresh, Baker; Mississippi, Dairy Fresh, Hattiesburg; Ohio, Dairyman's, Cleveland; H. Myer, Cincinnati; South Carolina Coburg, N. Charleston; Texas Borden, Austin, Conroe & Dallas; Utah, Cream O' Weber, Salt Lake City.							
18. Associated Milk Producers Inc.	New Ulm, MN	Mark Furth, Pres./CEO	C	Acquired Cass Clay in May 2007	12/31/2007	\$1,600	1,100
Brands: State Brand, Cass Clay private label Products: All dairy products Plants (15): Iowa: Arlington; Mason City; Sibley; Sandborn; Minn.: Dawson; Duluth; New Ulm; Paynesville; Rochester; N. Dakota: Fargo; South Dakota: Hoven; Freeman; Wisconsin: Blair; Jim Falls; Portage.							

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19. Foremost Farms USA Cooperative	Baraboo, WI	David Fuhrmann, President	C		12/31/2007	\$1,590	1,245
Brands: Golden Guernsey, Foremost, Morning Glory Products: Cheese, cultured, milk, whey products, fruit juice Plants (18): Iowa: Waukon; Minnesota: Preston (dry blends, whey protein concentrate); Wisconsin: Alma Center, Appleton, Chilton, Clayton, De Pere, Lancaster, Marshfield, Milan, Plover, Reedsburg, Richland Center, Rothschild, Sparta, Waukesha, Waumandee, Wilson.							
20. Darigold Inc.	Seattle, WA	John Underwood, CEO	C/S	P-Northwest Dairy Assn. S-Dairy Export Co.	3/31/2007	\$1,500	1,500
Brands: Darigold Products: Milk, cheese, cultured, butter, whey, dairy powders Plants (10): Idaho: Boise (milk, soy products, ultrapasteurized products), Caldwell (powders, bulk cream and butter); Jerome (powders, ultrafiltered milk products, bulk cream, condensed products). Oregon: Medford (milk), Portland (ultrapasteurized products, soy beverages); Washington: Chehalis (powders, bulk cream); Issaquah (cultured, butter), Lynden (powder, condensed products, bulk cream), Seattle (milk), Sunnyside (cheese, dry whey)							
21. Yoplait-Colombo	Minneapolis, MN	Bob Waldron, President	S	P-General Mills Inc.	12/31/2007	\$1,450*	1300*
Brands: Yoplait, Colombo, Nouriche Products: Cultured Plants (4): Carson, Calif.; Methuen, Mass.; Murphreesboro, Tenn.; Reed City, Mich. (all make yogurt and yogurt drinks)							
22. Wells' Dairy Inc.	LeMars, IA	Mike Wells, CEO	Pr		12/31/2007	\$1,350*	1,280
Brands: Blue Bunny, Weight watchers (licensed) Products: Ice cream, novelties Plants (3): LeMars, Iowa (2 ice cream & novelties); Saint George, Utah (ice cream)							
23. Glanbia Foods Inc.	Twin Falls, ID	Jeffrey O. Williams, President	S	P-Glanbia Plc (Ireland)	12/31/2007	\$1,346	847^
Brands: None Products: Cheese, whey protein concentrates, milk calcium, whey protein isolate, lactose, lactoferin Plants (4): Idaho-Gooding (cheese, whey); Richfield (whey); Twin Falls (cheese); New Mexico-Clovis (South West Cheese LLC, joint venture with DFA and other cooperatives).							
24. Fonterra USA	Rosemont, IL	Don Learmonth, Pres.	S	P-Fonterra S-DairiConcepts LLC		\$1,100	1,000
Products: Cheese, milk proteins, cheese ingredients Plants (6): Allerton, Iowa; Pollock, S.D. (both dairy ingredients); Greenwood Valley Cheese, Greenwood, Wis.; (following are part of DairiConcepts joint venture with DFA): Kansas City & Springfield, Mo., Hummelstown, Pa.							
25. ConAgra Foods Inc.	Omaha, NE	Bruce Rohde, Chairman/CEO	Pu		5/25/2008	\$1,080*	1,060
Brands: County Line, Dorman's, Healthy Choice, Reddi-wip, Blue Bonnet, Fleischmann's, Parkay, Snack Pack, Squeeze 'n Go Hershey's Products: Cheese, ice cream, whipped topping, margarine and spreads, pudding							
26 (T). Dannon Co. Inc.	White Plains, NY	Juan Carlos Dalto, President	S	P-Groupe Danone S.A.	12/31/2007	\$1,000	1,000
Brands: Activia, DanActive, Danimals, Dannon, Frusion, la Creme, Light & Fit. Products: Cultured Plants (3): Minster, Ohio; Fort Worth, Texas; West Jordan, Utah (all yogurt and dairy drinks)							
26 (T). Safeway Dairy Div.	Pleasanton, CA	Lawrence Jackson, Sr. V.P., Supply Operations	S	P-Safeway Inc., S-Vons, Randall's, Dominick's, Carr-Gottstein, Genuardi's	12/31/2007	\$1,000*	970*
Brands: Lucerne, Dairy Glenn, Safeway, Products: Milk, cultured, ice cream, novelties. Plants (17): Arizona-Tempe (milk); California- Los Angeles (2-milk, ice cream), San Leandro (milk); Colorado-Denver (2-milk, cheese); Maryland-Capital Heights (ice cream); Oregon-Clackamas (2-milk, cultured); Washington-Bellevue (2-milk, ice cream), Moses Lake (milk); Alberta-Edmonton (2-milk, cultured & ice cream); British Columbia-Vancouver (milk); Manitoba-Winnipeg (2-milk, ice cream & cheese)							
28. Grassland Dairy Products Inc.	Greenwood, WI	Dallas Wuethrich, President	Pr		12/31/2007	\$850*	817
Brands: Grassland, private labels Products: Butter, butter oil, butter blends, buttermilk, milk Plants (3): Greenwood, Wis.; West Point, Neb., and Hiram, Utah. (acquired West Point Dairy)							
29. Agri-Mark Inc.	Methuen, MA	Paul Johnston, CEO	C	S-Cabot Creamery (sales figures include Cabot), Cheese	11/29/2007	\$836	682
Brands: Cabot, McCadam Products: Cheese, butter, milk, cultured, non-fat powder Plants (4): West Springfield, Mass.; Cabot, Vt.; Middlebury, Vt.; Chateaugay, N.Y.							
30. Hilmar Cheese Co.	Hilmar, CA	John Jeter, Pres./CEO	Pr	S-Hilmar Ingredients	12/31/2007	\$800	800
Brands: None Products: Cheese, whey protein concentrate, lactose Plants (2): Hilmar, Calif. (cheese, whey protein concentrate, lactose); Dalhart, Texas (cheese, whey protein).							
31. Lactalis America Group	Buffalo, NY	Frederick Bouisset, President/CEO	S	P-Groupe Lactalis S.A. (France). Am. subsidiaries Sorrento Lactalis, Lactalis USA	12/31/2007	\$700	621
Brands: President, Sorrento, Precious Products: Cheese Plants (5): Lactalis USA (all brie and Feta): Turlock, Calif. (brie, feta); Belmont, Wis. (brie, feta); Merrill, Wis. (acquired 2005). Sorrento Lactalis: Buffalo (mozzarella, ricotta and provolone); Nampa, Idaho (mozzarella, snacks).							

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32. Sargento Foods Inc.	Plymouth, WI	Louis P. Gentine, Chairman/CEO	Pr		12/31/2007	\$690*	540
Brands: Sargento Products: Cheese Plants (3): Hilbert, Wis. (processed cheese, sauces); Kiel, Wis. (snacks, shredded natural cheese); Plymouth, Wis. (slices, shreds, snacks)							
33. Bongrain N.A.	New Holland, PA	Jean Chavet, President	S	P-Groupe Soparind Bongrain	12/31/2007	\$600	635
Brands: Alouette, Andersen's, Chavrie, Holsberg, Il Villaggio, Ile de France, Saint André, Saladena, Cheese Sauce, Cream Dessert, Nutritional Drinks, Montrachet, Café Classics, Flor de Ronda Products: Cheese, cream cheese, cheese sauce, dips, spread, puddings, dairy beverages. Plants (7): BC USA subs.-City of Industry, Calif. (cheese); Los Angeles (cream cheese); Lena, Ill. (cheese); New Holland, Pa. (cream cheese); SFI Corp. subs.-Fairfield, N.J. (specialty cheeses); Adv. Food Prod. subs.-Visalia, Calif., New Holland, Pa., Clearlake, Wis. (cheese sauce, dips, puddings, spreads, dairy bevs) Plants (3): Lakeland, Fla.; Deerfield Beach, Fla.; Lawrenceville, Ga.							
34. Publix Supermarkets, Inc.	Lakeland, FL	Mike Smith, VP Manufacturing		PR Captive Dairy	12/31/2007	\$580	575
Brands: Publix; MorningSong Products: Milk, ice cream, frozen yogurt, cultured, juice, water, carbonated soft drinks, other beverages							
35. Upstate Niagara Cooperative Inc. (Upstate Farms and Niagara-O-At-Ka have merged)	Buffalo, NY	Bob Hall, CEO	C	S-O-At-Ka Milk Products (sales now included. Merged 2006)	12/31/2007	\$570	465
Brands: Bison, Wendt's, Upstate Farms, Intense Milk. Products: Milk, ice cream, cultured, juices Plants (3): Buffalo, N.Y. (2-milk & ice cream; cultured), Rochester, N.Y. (milk) Plants (3): Lakeland, FL; Deerfield Beach, FL; Dacula, GA							
36. Davisco Foods Int'l Inc.	Eden Prairie, MN	Mark Davis, President	Pr			\$565*	550
Products: Cheese, whey ingredients							
37. Stremicks Heritage Foods	Santa Ana, CA	Lou Stremick, Pres./CEO	Pr		12/31/2007	\$550	440
Brands: Stremicks Heritage, 8th Continents, NesQuik, CoffeeMate, Nestea, Kern's Nectar Products: Milk, non-dairy creamers, drinks, ice cream mixes, soy, juices. Plants (5): California: Santa Ana (UHT milk) Riverside (coffee creamer, juices) Cedar City (rice & soy drinks, CoffeeMate, juices); Missouri: Joplin (yogurt-based beverages, milk, other beverages, coffee creamers, soups) Mexico - Mexicali B.C. (nectars, clam & tomato juice).							
38. Maryland and Virginia Milk Producers Co-op.	Reston, VA	Jay Bryant, CEO	C	S-Valley Milk Products	12/31/2007	\$533	432
Brands: Maola, Marva Maid, Products: Milk, juice, ice cream mixes, condensed, cream, powder, butter. Plants (5): Laurel, Md. (cream, butter, powder, condensed); Landover Md. (milk), New Bern, N.C. (milk), Newport News, Va. (milk); Strasburg, Va. (powder, condensed, cream, butter).							
39. HEB Dairy Div.	San Antonio, TX	Tony Garcia, dir. of dairy operations	S	P-H. E. Butt Grocery Co.		\$500*	495*
Products: Milk, ice cream, cultured							
40. Swiss Valley Farms Co.	Davenport, IA	Donald A. Boelens	C		9/30/2007	\$490	419^
Brands: Swiss Valley Farms, Mindoro Blue, Mindoro Gorg Products: Milk, cheese, cultured Plants (6): Illinois-Chicago (milk); Iowa-Cedar Rapids (cultured), Dubuque (milk), Luana (swiss cheese); Wisconsin-Mindoro (blue cheese), Platteville (swiss cheese)							
41. First District Assn.	Litchfield, MN	Clinton Fall, President	C		9/30/2007	\$445	310
Brands: Fieldgate Products: Milk, cheese, whey protein concentrate, lactose Plants (1): Litchfield							
42. Super Store Industries	Stockton, CA	Jay Simon, Pres./CEO	S	P-Raley's, Save Mart Supermarkets		\$425	400
Brands: Sunnyside Farms, Bay View Farms Products: Milk, cheese, ice cream, novelties, cultured, juice, soy, drinks, water Plants: Fairfield, Calif.; Turlock, Calif.							
43. Neilson Dairy Ltd.	Georgetown, Ontario	Judy McCrie, VP/Gen. Mgr.	S	P-George Weston Ltd.	12/31/2007	\$385*	375
Brands: TruTaste, Neilson, Udderly Cool Products: Milk, cultured, drinks Plants (3): Ontario-Georgetown, Oakville, Ottawa (all milk, juices, drinks)							
44. Tillamook County Creamery Assn.	Tillamook, OR	Harold Strunk, Pres./CEO	C		12/31/2007	\$382	326
Brands: Tillamook, Bandon Products: Cheese, butter, ice cream, cultured, whey products Plants (2): Tillamook (cheese, ice cream, whey) Boardman, Ore. (cheese, whey)							

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COMPANY	LOCATION	DAIRY EXECUTIVE	TYPE	PARENT CO./SUBSIDIARIES	FY END	SALES '07	SALES '06
45. Hiland Dairy	Springfield, MO	L. G. Oller, Pres./Gen. Mgr.	Pr	P-Prairie Farms, Dairy Farmers of America	9/30/2007	\$355*	350
Brands: Hiland, Prairie Farms, store brands Products: Ice cream, cultured, milk Plants (6): Fayetteville, Ark.; Fort Smith, Ark.; Wichita, Kan.; Springfield, Mo.; Oklahoma: Norman, Chandler.							
46. Master Foods Inc	Hackettstown, NJ		Pr	P-Mars Inc. (formerly M&M Mars)	12/31/2006	\$350*	340*
Brands: Dove, Snickers, Milky Way, M&M's, Dreyer's Edy's presents Products: Novelties, ice cream Plants (1): Burr Ridge, Ill. (novelties, ice cream)							
47. Farmland Dairies LLC	Wallington, NJ	Martin Margherio, Pres./CEO	Pr		12/31/2007	\$332	300
Brands: Parmalat, Farmland, Clinton, Welsh Farms, Special Request Skim Plus, Lil' Milk Products: Milk, ultrapasteurized milk, ice cream mix Plants (2): Wallington, N.J.; Grand Rapids, Mich.							
48 (T). Blue Bell Creameries LP	Brenham, TX	Paul Kruse, CEO and Pres.	Pr		12/31/2007	\$330	325
Brands: Blue Bell Products: Ice cream, novelties Plants (4): Sylacauga, Ala. (ice cream); Broken Arrow, Okla. (ice cream); Brenham, Texas (2-ice cream; novelties)							
48 (T). Roberts Dairy	Omaha, NE	Jeff Powell, Pres./Gen. Mgr.	Pr	P-Prairie Farms, Dairy Farmers of America; S-Hiland-Roberts Ice Cream	9/30/2007	\$330	290
Brands: Roberts, Prairie Farms, store brands Products: Milk, ice cream, novelties, cultured products, juices & drinks Plants (5) Nebraska- Omaha (fluid, culture), Missouri- Kansas City, Iowa City (both fluid); Des Moines, IA (fluid)							
50. Foster Farms Dairy	Livingston, CA	Ron Foster, CEO	Pr		12/31/2007	\$322*	317*
Brands: Foster Farm Dairy Products: Milk, ice cream, butter, cultured, juices, milk powder Plants (2): California-Fresno (milk); Modesto (milk, powder & butter; cultured & ice cream)							
51. Stonyfield Farm Inc.	Londonderry, NH	Gary Hirshberg, President/CEO	P	85% owned by Groupe Danone, France.	12/31/2007	\$320	250
Brands: Stonyfield Farm, YoBaby, YoKids, Brown Cow, Oikos. Products: Yogurt, frozen yogurt, yogurt smoothies, ice cream, cultured soy and milk Plants (2): Londonderry, N.H.; Antioch, Calif.							
52. Winn-Dixie Dairy Products	Jacksonville, FL		Captive dairy	Acquired by Southeast Milk Inc.	6/25/2005	\$300*	300
Brands: Winn-Dixie Products: Ice cream, cultured, milk Plants (2): ; Plant City, Fla. (milk, ice cream); Hammond, La. (milk); Closed plants: Montgomery, Ala.; High Point, N.C.; Greenville, S.C.; (milk, ice cream)							
53. Ben & Jerry's Homemade Inc.	South Burlington, VT	Yves Couette, CEO	S	P-Unilever Plc	12/31/2007	\$285*	278
Brands: Ben & Jerry's Products: Ice cream, novelties, frozen yogurt Plants (2): St. Albans & Waterbury, Vt. (Springfield plant sold to Ellsworth Ice Cream in 2003)							
54. Organic Valley/CROPP Cooperative	La Farge, WI	George Siemon, CEO	C	S-Organic Meat Co., S-Organic Logistics	12/31/2007	\$283	213
Brands: Organic Valley, Private Label Products: Packaged milk, cheese, butter, spreads, soft cheeses, powders juice, soy beverages Plants (1): Chaseburg Creamery, Chaseburg, Wis., and co-pack relationships with 39 plants							
55. Friendly Ice Cream Corp.	Wilbraham, MA	Donald N. Smith, Chairman	Pu	Primary business is ice cream shop restaurants	12/31/2007	\$240	240
Brands: Friendly Ice Cream Products: Ice cream, novelties Plants (1): Wilbraham							
56. The Breyers Yogurt Company	Longmont, CO	Chuck Marcy, Pres./CEO	Pr	S-Healthy Food Holdings	12/31/2007	\$225*	211
Brands: Breyers Light, Breyers FOB, Breyers Smooth and Creamy, Breyers Crème Saver, YoCrunch, YoCrunch Naturals Products: Yogurt Plants (2) North Lawrence N.Y., Naugatuck, Conn.							
57. Gossner Foods Inc.	Logan, UT	Dolores Gossner Wheeler, Pres./CEO	Pr		9/30/2007	\$223	174^
Brands: Gossner, Imperial Valley, High Mountain (cheeses) Gossner, Hersey, Bordon, Moo Mates (milk) Products: Cheese, aseptic milk and drinks, whey powder. Plants (4): Logan, Utah (2) (cheese and milk); Heyburn, Idaho, (cheese); El Centro, Calif. (cheese)							
58. Heartland Farms Inc.	City of Industry, CA	Paul Bikowitz, Pres./CO	Pr	P-Stater Bros. (grocers)	12/31/2007	\$222*	218
Brands: Knudsen, Foremost, private labels Products: Milk, juices Plants (1): City of Industry							

COMPANY	LOCATION	DAIRY EXECUTIVE	TYPE	PARENT CO./SUBSIDIARIES	FY END	SALES '07	SALES '06
59. Shamrock Farms	Phoenix, AZ	Norman McClelland, Chairman/CEO	S	P-Shamrock Foods Co.	9/30/2007	\$219*	215
Brands: Shamrock Farms, Sunland Products: Milk, whipping cream, sour cream, cottage cheese, dairy and non-dairy creamers, ice cream and novelties Plants (1): Phoenix							
60. Bongards Creameries Inc.	Norwood, MN	Tom Otto, Gen. Mgr.	C		12/31/2007	\$200*	190*
Brands: Bongards Products: Cheese Plants (1): Norwood							
61. Schroeder Milk Co.	Maplewood, MN	Robert Kirchoff, CEO	Pr		9/30/2007	\$182	165
Brands: Schroeder, private label Products: Milk, creams, sauces, drinks, soy, rice, broth Plants (1): Maplewood							
62. United Dairy Inc.	Martin's Ferry, OH	Joseph L. Carson, President	Pr		12/31/2007	\$181	177
Brands: United Quality Chekd, United Valley Bell, Fike Products: Milk, cultured, ice cream, novelty Plants (3): Martins Ferry, Ohio; Charleston, W. Va.; Uniontown, Pa. (all products)							
63. Bel Brands U.S.A.	Little Chute, WI	Robert Gilbert, President	S	P-Fromageries Bel SA (France)	12/31/2007	\$175*	170
Brands: Laughing Cow, Kaukauna, Wispride, Mini Babybel, Price's Pimiento Spread, Merks and Owl's Nest Products: Cheese, cheese spreads Plants (2): Leitchfield, Ky.; Little Chute, Wis.							
64. Michigan Milk Producers Assn.	Constantine, MI	John Dilland, Gen. Mgr.	C		9/30/2007	\$170*	160
Brands: None Products: Milk, cream, butter, powder, condensed milk Plants (2): Constantine & Ovid, Mich. (all products at both locations)							
65. Producers Dairy Foods	Fresno, CA	Richard Shehadey, President	Pr		9/30/2007	\$160	150
Brands: Producers Products: Milk, ice cream, cultured, drinks Plants (1): Fresno							
66. Anderson Erickson Dairy Co.	Des Moines, IA	Miriam Erickson Brown, Pres./CEO	Pr		12/31/2007	\$155	145
Brands: Anderson Erickson, AE Farms, private label Products: Milk, cultured, juices Plants (1): Des Moines							
67. Instantwhip Foods Inc.	Columbus, OH	Douglas Smith, President	Pr			\$151*	150
Brands: Instantwhip, YAMI Yogurt, Ambrosia Gourmet Frozen Yogurt, private label, others Products: Dairy and non-dairy whipped toppings, creamers, yogurt, sour cream milk, ice cream, mixes. Plants (9): Phoenix, Ariz.; Brea, Calif.; Oakland, Calif.; Rockwood, Mich.; Buffalo N.Y. Syracuse, N.Y.; London, Ohio, Bethlehem, Pa., San Antonio, Texas.							
68. Carvel Corp.	Rocky Hill, CT	Steve Romaniello, Pres./CEO	Pr/Su	P-Focus Brands	12/31/2007	\$150*	148
Brands: Carvel Products: Ice cream, ice cream cakes Plants (3): Commerce, Calif.; Marlborough, Mass.; Jessup, Md. (all ice cream, ice cream cakes, novelties)							
69. Smith Dairy Products Co.	Orrville, OH	Steve Schmid, President	Pr		9/30/2006	\$149*	145
Brands: SMITH'S, Ruggles, Festival, Whale of a Pail, Class Act Products: Milk, ice cream, cultured Plants (2): Richmond, Ind. (softserve mix, milk, UHT), Orrville, Ohio (milk, ice cream, cultured, juices, drinks)							
70. Sartori Foods Co.	Plymouth, WI	James Sartori, Pres.	Pr		12/31/2007	\$145*	140
Brands: Antigo, Blackfoot, Glacier Point Products: Cheese Plants: (3) Blackfoot, Idaho (Italian cheeses), Wisconsin: Antigo (Italian cheeses), Linden (specialty cheese), Plymouth (specialty cheeses, Italian cheeses, and whey)							
71. Johanna Foods Inc.	Flemington, NJ	Robert Facchina, Pres./CEO	Pr			\$143*	140*
Brands: La Yogurt, Tree Ripe, Ssips, Chiquita Coolers, Sabor Latino. Products: Cultured, juices, aseptic juices and drinks							
72. Clover Farms Dairy Co.	Reading, PA	Richard L. Hartman, Pres.	P		12/31/2007	\$140	138
Brands: Clover Farms, private labels Products: Milk, juices, teas, drinks Plants (1): Reading							
73. Guida's Milk and Ice Cream	New Britain, CT	Michael Guida, Pres./CEO	Pr		12/31/2007	\$139*	130*
Brands: Guida's Products: Milk, ice cream, ice cream mix, cultured, juices, drinks, water Plants (1): New Britain							

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COMPANY	LOCATION	DAIRY EXECUTIVE	TYPE	PARENT CO./SUBSIDIARIES	FY END	SALES '07	SALES '06
74. Century Foods International	Sparta, WI	Tom Miskowski, President	Su	Hormel Foods Corp.	10/26/2008	\$135*	137
Brands: CenPrem, Lacey Delite, Ready Cheese, Nu-Century Whey, Isolac Products: Cheese, whey products, dry dairy ingredients, ready-to-drink and powder drinks, nutritional bars Plants (4): Sparta, Wis. (4 plants) (Agglomeration, blending, packaging and griding services; RTD and tableting capabilities)							
75. BelGioso Cheese Inc.	Denmark, WI	Errico Auricchio, Pres.	Pr		12/31/2007	\$135	130
Brands: BelGioso Products: Specialty cheese Plants (5): Wisconsin: Chase; Denmark (2); Langes Corner; Pulaski							
76. Wilcox Dairy Farms LLC	Roy, WA	Jim Wilcox, Barrie Wilcox, co-CEOs	Pr		12/31/2007	\$130	160
Brands: Wilcox, Curly's Products: Milk Plants (3): Salem, Ore.; Cheney & Roy, Wash. (Wilcox exited the dairy business earlier this year)							
77. Milkco Inc.	Asheville, NC	Charles Gaither, President	S	Ingles Markets		\$130	128
Brands: Private Label Products: Milk, flavored milk, drinks, ice cream mix, water Plants (1): Asheville							
78. Cloverland Farms Dairy	Baltimore, MD	Ralph Kemp, President	Pr		12/31/2007	\$122	120
Brands: Cloverland Products: Milk, beverages, and ice cream. Plants (1): Baltimore							
79. Plainview Milk Products	Plainview, MN	Dallas Moe, Gen. Mgr.	C		9/30/2007	\$119	80
Products: Milk, butter, powder Plants (1): Plainview							
80. F&A Dairy Products	Fairacres, MN	Jeff Terranova, Pres.	Pr		12/31/2007	\$117	112
Products: Cheese Plants (2): Las Cruces, N.M.; Dresser, Wis. (both cheese)							
81. Bareman Dairy Inc.	Holland, MI	Stan Bareman, President	Pr		9/30/2007	\$116	98
Products: Milk, ice cream, novelties, cultured, juices, drinks Plants (1): Holland							
82. Humboldt Creamery	Fortuna, CA	Rich Ghilarducci, President/CEO	C		12/31/2007	\$113	110
Brands: Humboldt Creamery Products: Milk, powdered milk, ice cream Plants: (2) Fortuna (fluid powdered and ice cream), Los Angeles (ice cream)							
83. Brewster Dairy Inc.	Brewster, OH	Fritz Leeman, President	Pr			\$110*	107*
Brands: Amish Classics Products: Cheese Plants (2): Stockton, Ill., Brewster, Ohio (both cheese)							
84. Ellsworth Co-op Creamery	Ellsworth, WI	Ken McMahon CEO				\$105*	NA
Products: Butter, cheese and powders; Plants: (1) Ellsworth							
85. Braum's Ice Cream Co.	Oklahoma City, OK	William H. Braum, Owner & President	S	P-W. H. Braum Inc. (Main business is dairy stores/restaurants)		\$102*	100
Brands: Braum's Products: Milk, ice cream, novelties, cultured Plants (1): Tuttle, Okla. (all products)							
86 (T). Dietrich's Milk Products Inc.	Reading, PA		S	Susidiary of DFA	12/31/2007	\$100*	98
Products: Powder, cream, skim milk, non-dairy dry whey, lactose Plants (2): Middlebury Center & Reading, Pa. (all products)							
86 (T). Joseph Gallo Farms	Atwater Texas	Michael D. Gallo, CEO			12/31/2007	\$100	95
Products: Cheese, whey protien isolate Plants (1) Atwater							
88. Schneider's Dairy	Pittsburgh, PA	William Schneider, Pres.	Pr		3/31/2008	\$99	96
Brands: Schneider Valley Farm, Mong Products: Milk, cheese, drinks, ice cream mix							

COMPANY	LOCATION	DAIRY EXECUTIVE	TYPE	PARENT CO./SUBSIDIARIES	FY END	SALES '07	SALES '06
89. United Dairy Farmers Inc.	Cincinnati OH	A. Bradford Lindner, CEO	Pr		12/31/2007	\$96*	93*
Brands: United Dairy Farmers, Home Made Brand, Krazy Kreams, Micro Shake Products: Milk, ice cream, novelties, cultured Plants (1): Cincinnati							
90. Oakhurst Dairy	Portland, ME	Stanley Bennett, President	Pr		12/31/2007	\$94	92
Brands: Oakhurst Products: Milk, cream, cultured, juices, and drinks Plants (1): Portland							
91. Hershey Creamery Co.	Harrisburg, PA	George Hugh Holder, Pres.	Pu		12/31/2007	\$93*	91*
Products: Ice cream, novelties Plants (1): Harrisburg							
92. Fieldbrook Foods	Dunkirk, NY	Kenneth Johnson, President, COO	Pr	S-Deering Ice Cream Co.	12/31/2007	\$90*	89*
Products: Ice cream, novelties, whipped topping Plants (1): Dunkirk							
93. Wawa Dairies	Wawa, PA	There du Pont, VP	Pr	P-Wawa Inc.		\$87*	84*
Brands: Wawa Products: milk, juices, drinks							
94. BGC Manufacturing (formerly SouthWest Dairy)	Tyler, TX	Jim Pitner, V.P. of Manufacturing	S	P-Brookshire Grocery Co.	10/2/2007	\$82*	75
Brands: Food Club, Full Circle (Organic), Goldenbrook Farms, Red Diamond Tea, Lala, PJ Madisons Ice cream (Organic) Products: Milk, ice cream, drinks, water, yogurt Plants (4): All in Tyler							
95. Plains Dairy LLC	Amarillo, TX	Dub Garlington, President	S	P-Affiliated Foods	9/30/2007	\$80	66
Brands: Plains, private label, Tampico, Red Diamond Tea, Culligan water. Products: Milk, water, drinks, Tampico punch Plants (1): Amarillo							
96. Roth Käse USA	Monroe, WI	Fermo Jaeckle, CEO	Pr		12/31/2007	\$77	62
Brands: Roth Käse, Grand Cru, Buttermilk Blue, Mezzaluna, Landhaus, Van Gogh, Ostenborg Products: Specialty cheese Plants (3): Monroe (1 production and 2 curing facilities)							
97. Perry's Ice Cream	Akron, N.Y.	Robert Denning, Pres./CEO	Pr		12/31/2007	\$75	73
Brands: Perry's Products: Ice cream, frozen yogurt, novelties							
98. Supervalu Fluid Dairy Inc. (acquired in January by Dean Foods)	Richmond, VA	Rich Eichelberger, VP/GM	S	Sold this year to Dean Foods	2/24/2007	\$74*	74
Brands: Richfood, store brands Products: Milk, cream, drinks, soy Plants (1): Richmond							
99. TCBY Systems LLC.	Salt Lake City, UT	Larry Hodges, Pres./CEO	Pr	P-Capricorn Investors (under Mrs. Fields Famous Brands) S-Americana Foods		\$71*	70*
Brands: TCBY Products: Ice cream & frozen yogurt, novelties							
100. Oberweis Dairy	N. Aurora, IL	Bob Renaut, President & CEO	Pr		12/31/2007	\$67*	63
Brands: Oberweis Products: Ice cream, milk, cultured Plants (1): N. Aurora							