

Code to Type (ownership): C=Cooperative; Pr=Privately held company; Pu=Publicly traded company; An asterisk on a sales figure denotes a Dairy Foods estimate.

In Millions

COMPANY	LOCATION	DAIRY EXECUTIVE	TYPE	PARENT COMPANY, LOCATION	FY END	SALES '12	SALES '11
<b>1. Nestlé USA</b>	Oakland, CA	Chris Johnson, EVP, Zone Director	Pu	Nestle, Vevey Switzerland	12/2012	\$11,174	\$10,443
<p>Includes powdered and liquid beverages, milk products and ice cream in the Americas. Converted from Swiss francs. <b>Brands:</b> Dreyer's/Edy's Grand, Slow Churned, Dibs, Fruit Bars, Drumstick, Push-Up, Frosty Paws, Eskimo Pie, Skinny Cow, Häagen-Dazs, Nesquik, Coffee-mate <b>Product:</b> Ice cream, novelties, sherbet, sorbet, frozen yogurt, milk-based beverages, juices <b>Plants</b> (9). California: Bakersfield (ice cream, sherbet, novelties, frozen desserts), Tulare (ice cream, novelties, frozen yogurt, sorbet); Illinois: Jacksonville (Coffee-mate creamer); Indiana: Fort Wayne (ice cream, novelties); Anderson (RTD flavored milk, liquid nondairy creamers); Iowa: Waverly (Nestle Carnation instant breakfast, hot cocoa, Coffee-mate, Nestea, Newquik strawberry); Maryland: Laurel (ice cream, frozen desserts, novelties); New Jersey: Freehold (Taster's Choice soluble coffee, Nestea soluble tea); Utah: Salt Lake City (ice cream, sherbet, frozen desserts).</p>							
<b>2. Dean Foods Co.</b>	Dallas, TX	Gregg Tanner, CEO	Pu		12/2012	\$9,320	\$12,700
<p>Sold Morningstar business to Saputo. Retains minority interest in WhiteWave. <b>Brands:</b> Alta Dena, Arctic Splash, Atlanta Dairies, Barbers, Barbe's, Berkeley Farms, Broughton, Brown Cow, Brown's Dairy, Bud's Ice Cream, Chug, Country Churn, Country Delite, Country Fresh, Country Love, Creamland Dairy Fresh, Dairy Pure, Dean's, Dipzz, Fieldcrest, Foremost (licensed brand), Fruit Rush, Gandy's, Garelick Farms, Hershey's (licensed brand), Hygeia, Jilbert, Knudsen (licensed brand), Land O Lakes (licensed brand), Land-O-Sun &amp; design, Lehigh Valley Dairy Farms, Liberty, Louis Trauth Dairy Inc., Maplehurst, Mayfield, McArthur, Meadow Brook, Meadow Gold, Mile High Ice Cream, Model Dairy, Morning Glory, Nature's Pride, Nurture, Nutty Buddy, Oak Farms, Over the Moon, Pet (licensed brand), Pog (licensed brand), Price's, Purity, Reiter, Robinson, Saunders, Schenkel's All*Star, Schepps, Shenandoah's Pride, Stroh's, Swiss Dairy, Swiss Premium, Trumoo, T.G. Lee, Tuscan, Turtle Tracks, Verifine, Viva <b>Products:</b> milk, ice cream, cultured products, juices, teas, bottled water <b>Plants</b> (37). Alabama: Homewood (2); California: Buena Park, City of Industry (2), Hayward, Riverside; Colorado: Delta, Denver (2), Englewood, Greeley; Florida: Deland, Miami, Orlando; Georgia: Braselton; Hawaii: Hilo, Honolulu; Idaho: Boise; Illinois: Belvidere, Harvard, Huntley, O'Fallon; Indiana: Decatur, Huntington, Rochester; Iowa: LeMars; Kentucky: Louisville; Louisiana: New Orleans; Massachusetts: Franklin, Lynn; Michigan: Grand Rapids, Livonia, Marquette; Minnesota: Thief River Falls, Woodbury; Montana: Billings, Great Falls; Nevada: North Las Vegas, Reno; New Jersey: Florence; New Mexico: Albuquerque; New York: Rensselaer; North Carolina: High Point, Winston-Salem; North Dakota: Bismarck; Oklahoma: Tulsa; Ohio: Marietta, Springfield, Toledo; Pennsylvania: Erie, Lansdale, Lebanon, Schuylkill Haven, Sharpville; South Carolina: Spartanburg; South Dakota: Sioux Falls; Tennessee: Athens, Nashville (2); Texas: Dallas (2), El Paso, Houston, Lubbock, McKinney, San Antonio; Utah: Orem, Salt Lake City; Virginia: Richmond; Wisconsin: Ashwaubenon, Sheboygan</p>							
<b>3. Saputo Inc.</b>	Montreal, Québec	Lino A. Saputo Jr., CEO	Pu		12/2012	\$7,157	\$6,871
<p>Converted from Cdn\$. Acquired Morningstar from Dean Foods. <b>Brands:</b> Saputo, Alexis de Portneuf, Armstrong, Baxter, Dairyland, Dragone, DuVillage 1860, Friendship, Frigo Cheese Heads, Great Midwest, King's Choice, Kingsey, La Paulina, Milk2Go, Neilson, Nutrilait, Ricrem, Salemville, Stella, Treasure Cave <b>Products:</b> Cheese, fluid milk, extended shelf-life milk and cream products, cultured products and dairy ingredients, plant-based foods and beverages <b>Plants</b> (52). United States (26), including: Alabama: Homewood (Saputo Dairy Foods); California: Newman (mozzarella, provolone); South Gate (mozzarellas, string); Tulare-3 plants (1-mozzarella, provolone, whey products; 2-mozzarella, whey products, 3-mozzarella); Connecticut: Saputo Dairy Foods; Kentucky: Saputo Dairy Foods; Maryland: Hancock (mozzarella, provolone); Minnesota: Saputo Dairy Foods; New York: Saputo Dairy Foods; South Dakota: Big Stone (cheese); Texas: Dallas (Saputo Dairy Foods); Wisconsin: Almena (asiago, mozzarella, parmesan, provolone, ricotta, romano); Black Creek (asiago, brick, Cheddar, co-jack, colby, Edam, fontina, Monterey jack, mozzarella, Muenster, provolone, whey products); Fond du Lac (blue/gorgonzola, mozzarella)   Lena (mozzarella, provolone, ricotta, string); Monroe (whey products); New London (Swiss, whey products); Reedsburg (mozzarella); Waupun (Cheddar, co-jack, colby, fontina, Monterey jack, mozzarella, Muenster, Hispanic-style cheeses, parmesan, provolone); Green Bay (cheese). Canada (24), including Mont-Laurier, Québec; Saint-Léonard. Argentina (2)</p>							
<b>4. Schreiber Foods</b>	Green Bay, WI	Mike Haddad, President/CEO	Pr		10/1/2012	\$4,500	\$3,500
<p><b>Brands:</b> Schreiber, School Choice, Cooper, Clearfield Deli, La Feria, Menu, American Heritage, Pauly, Raskas, Ready-cut <b>Products:</b> Cheese, cream cheese, blends, yogurt, yogurt drinks, sour cream, specialty cheeses <b>Plants</b> (23). United States (17) Arizona: Tempe; California: Fullerton; Georgia: Gainesville; Missouri: Carthage-2 plants, Clinton-2 plants, Monett, Mount Vernon; Pennsylvania: Shippensburg; Texas: Stephenville; Utah: Logan, Smithfield; Wisconsin: Green Bay, Richland Center-2 plants, West Bend. Other plants in Austria, Brazil, Germany, India, Mexico, Uruguay</p>							
<b>5. Land O'Lakes Inc.</b>	Arden Hills, MN	Chris Policinski, President/CEO	C		12/2012	\$4,200	\$4,344
<p>Total co-op sales were \$14.1 billion. <b>Brands:</b> Land O'Lakes, Koru, Kozy Shack, Alpine Lace <b>Products:</b> Cheese, butter, yogurt, ingredients, pudding <b>Plants</b> (9). California: Orland (cheese), Tulare (cheese, butter, cultured); Minnesota: Melrose-IV DFA (cheese), Pine Island (dried cheese/seasonings); Ohio: Kent (spreads); Pennsylvania: Carlisle (butter); Wisconsin: Kiel (cheese), Spencer (processed cheese), Denmark (cheese)</p>							
<b>6. Kraft Foods Global Inc.</b>	Northfield, IL	George Zoghbi, President, Kraft Cheese & Dairy	Pu		12/2012	\$3,845	\$3,810
<p>Cheese revenues only. <b>Brands:</b> Kraft Singles, Kraft Natural Cheese, Philadelphia, Velveeta, Breakstone's, Athenos, Knudsen, Cracker Barrel, Polly-O <b>Products:</b> Natural cheese, processed cheese, Greek yogurt, cream cheese, sour cream, cottage cheese and cheese blends <b>Plants</b> (12). Arkansas: Bentonville; California: Tulare; Illinois: Champaign; Minnesota: Albany; New Ulm; Missouri: Springfield; New York: Campbell, Lowville, Walton; Pennsylvania: Lehigh Valley; Wisconsin: Beaver Dam, Waupaca, Wausau</p>							
<b>7. Agropur Cooperative</b>	Longueuil, Quebec	Robert Coallier, CEO	C		12/2012	\$3,653	\$3,690
<p>Converted from Cdn\$. <b>Brands:</b> ANCO, Iogo (joint venture with Ultima Foods), Natrel, Québec, Sealtest, Island Farms, Schroeder Milk, Trega Foods, Oka, L'Extra, Vaudreuil, Champfleury, Rondoux, Yoplait, La Lacteo <b>Products:</b> Cheeses, butter, milk, specialty milk, yogurt <b>Plants</b> (29). United States (7). Iowa: Hull (cheese and ingredients); Michigan: Grand Rapids (Natrel division); Minnesota: Maplewood (Schroeder milk); Wisconsin: La Crosse (Main Street Ingredients, cheese and ingredients); Little Chute (cheese and ingredients); Luxemburg (cheese and ingredients); Weyauwega (cheese and ingredients). Canada (20). Alberta: Lethbridge (cheese and ingredients); British Columbia: Chilliwack (Natrel division), Delta (Ultima Foods Inc. joint venture, Olympic Dairy), Victoria (Natrel division, Island Farms); Ontario: Ottawa (Natrel division), Toronto (Natrel division), Woodstock (cheese and ingredients); Quebec: Amqui (Natrel division), Beauceville (cheese and ingredients), Granby (cheese and ingredients), Granby (Ultima Foods Inc. joint venture), Notre-Dame-du-Bon-Conseil (cheese and ingredients), Oka (fine cheese division), Plessisville (cheese and ingredients), Quebec City (Natrel division), Saint-Bruno (Natrel division), Saint-Hyacinthe (fine cheese division), Saint-Laurent (Natrel division). Argentina (2). Ferreyra (La Lacteo joint venture); Villa Del Rosario (La Lacteo joint venture).</p>							

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In Millions

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8. Dairy Farmers of America Inc.	Kansas City, MO	Rick Smith, President/CEO	C		12/2012	\$3,544	\$3,365
<p><b>Brands:</b> Borden Cheese, Borden Butter, Breakstone's, Cache Valley Cheese, Cache Valley Butter, Cass-Clay Creamery, Falfurias, Guida's Milk, Hotel Bar, Keller's Creamery, Kemps, La Vaquita, Plugra, Sport Shake <b>Products:</b> Fluid milk, chocolate milk, condensed milk, sweetened condensed milk, buttermilk, cream, sweet cream, adult nutritional beverages, Sport Shake, butter, butterfat blends, cottage cheese, yogurt, yogurt-based drinks, smoothies, sour cream, dairy dips and salsa, cheese (American-style, Gouda, hard Italian, artisanal Hispanic, longhorn Cheddar, Monterey jack, pepper jack, specialty cheese), cut and wrap natural cheese, industrial shredded cheese, process cheese, ice cream, ice cream mixes, sherbets, dairy-based coffee beverages, energy protein beverages, fruit drinks, fruit juices, orange juice, water, anhydrous milkfat, whole milk powder, buttermilk powder, cream powder, skim milk powder, dry whey, fluid whey, liquid whey, malted milk powder, milk permeate powder, milk protein concentrate <b>Plants:</b> (29). California: Hughson (butter, condensed milk, cream, nonfat dry milk), Turlock (Italian-style cheese, liquid whey) and Ventura (dairy-based coffee beverages); Colorado: Fort Morgan (condensed milk, cream, nonfat dry milk); Connecticut: New Britain (cream, ice cream mixes, milk, as well as non-dairy items including fruit drinks, fruit juices, water); Indiana: Goshen (condensed milk, cream, nonfat dry milk); Michigan: Adrian (condensed milk, cream, nonfat dry milk); Minnesota: Duluth (buttermilk, chocolate milk, creams, fluid milk of various fat levels, juices), Farmington (cottage cheese, dips, smoothies, sour cream), Minneapolis (fluid milk, other beverages), Rochester (two plants — fluid milk, ice cream, light ice cream, sherbets, yogurt-based drinks), Winthrop (anhydrous milkfat, butterfat blends, sweetened condensed milk) and Zumbrota (American-style cheese, cream powders, fluid whey, Gouda, hard Italian, specialty cheese); Missouri: Cabool (adult nutritional beverages, dairy-based coffee beverages, energy protein beverages, Sport Shake) and Springfield (dairy-based coffee beverages); New Mexico: Portales (condensed skim, cream, milk permeate powder, milk protein concentrate, nonfat and skim milk powders); North Dakota: Fargo (butter, cottage cheese, cream, dips, fluid milk, ice cream, juice, sour cream, yogurt); Pennsylvania: Mechanicsburg (dairy-based coffee beverages), Middlebury Center (condensed milk, cream, cream powder, malted milk powder, nonfat dry milk, skim milk powder, whole milk powder), New Wilmington (dry whey, Italian-style cheese), Reading (cream, condensed milk, malted milk powder, nonfat dry milk, skim milk powder, whole milk powder) and West Middlesex (industrial shredded cheese, process cheese); Texas: Houston (artisanal Hispanic cheeses and creams), Schulenburg (dairy dips and salsa) and Winstboro (anhydrous milkfat, butter, buttermilk powder, nonfat dry milk, sweet cream); Utah: Beaver (condensed milk, cream, longhorn Cheddar, Monterey jack, pepper jack); Wisconsin: Cedarburg (fluid milk, orange juice) and Plymouth (cut and wrap natural cheese, process cheese, shreds)</p>							
9. Lactalis USA	New York, NY	Frederick Bouisset, President/CEO	Pr	Lactalis Group, France	12/2012	\$3,230	\$1,571
<p>Converted from Euros. <b>Brands:</b> Astro, Balderson, Beatrice, Black Diamond, Cheestrings, Ficello, Lactantia, Parmalat, Sensational Soy, BioBest.Black Diamond, Galbani, President, Sorrento, Rondele <b>Products:</b> Milk, buttermilk, cream, ice cream mix, sour cream, yogurt, cottage cheese, butter, French cheeses, Italian cheese, dairy ingredients, soy beverages <b>Plants:</b> (23). California, Tipton (fresh mozzarella); Idaho, Nampa (mozzarella, snacks); New York: Buffalo (mozzarella, provolone, ricotta); Wisconsin: Belmont (brie, feta); Merrill (cheese spreads). Canada (18). Alberta: Calgary (milk, cream, milk shake and ice cream mixes, buttermilk); Lethbridge (yogurt, sour cream, cottage cheese); Manitoba: Grunthal (cheese); St. Claude (butter, milk powders, evaporated products); Winnipeg (milk, cream, milk shake and ice cream mixes); Ontario: Belleville (cheese); Brampton (milk, cream, milk shake and ice cream mixes, soy beverages, lactose reduced products, eggnog), Mitchell (butter, cream cheese, evaporated products, SWC); Niagara on the Lake (yogurt, sour cream, yogurt drinks); Sudbury (milk cream, milk shake and ice cream mixes, buttermilk); Thunder Bay (milk, cream); Rakely (yogurt, sour cream); Winchester (butter, cheese, whey powder and liquids, skim powder and liquids, buttermilk powders, margarine cups); Quebec: Laverlochere (butter, evaporated products, milk powders); Marieville (cheese, cream, concentrated whey); Montreal (milk, cream, milk shake and ice cream mixes, buttermilk, eggnog); St. Hyacinthe (milk, cream); Victoriaville (butter, cheese, evaporated products, milk powders, margarine, special ingredient powders)</p>							
10. Prairie Farms Dairy	Carlinville, IL	Edward L. Mullins, CEO/Executive VP	C		9/2012	\$2,730	\$2,700
<p><b>Brands:</b> Prairie Farms Dairy, Hiland Dairy, Roberts Dairy, Turner Dairy, Coleman Dairy, LuVel, Southern Belle, Tiller Foods, Swiss Valley, Muller Pinehurst, Belfonte, North Star <b>Products:</b> Milk, egg nog, buttermilk, cottage cheese, sour cream, yogurt, butter, ice cream, novelties, sherbets, sorbets, juice, fruit punch, iced tea, coffee beverages <b>Plants:</b> (36). Illinois: Carlinville (milk); Carbondale (cultured); Decatur (frozen dessert, ice cream); Granite City (milk, ice cream mix); O'Fallon (ice cream, ice cream mix); Olney (milk); Peoria (milk); Quincy (cultured); Springfield (ice cream mix); Indiana: Anderson (milk, juice/drinks, ice cream mix); Ft. Wayne (milk, cultured, ice cream mix, drinks); Holland (milk, juice/drinks); Lafayette (novelties); Iowa: Dubuque (milk, juice/drinks); Kentucky: Somerset (milk, juice/drinks); Michigan: Battle Creek (milk, juice/drinks); Mississippi: Kosciusko (milk, juice/drinks, ice cream mix); Missouri: Hazelwood (milk, juice/drinks, sour cream); Jefferson City (milk, juice/drinks, cultured, ice cream, ice cream mix); St. Louis (novelties); Ohio: Dayton (creamers). Joint Venture Facilities - Hiland Dairy Foods (DFA): Kansas: Kansas City (ice cream, cultured); Springfield (milk, juice/drinks, ice cream mixes); Arkansas: Fayetteville (milk, juice); Ft. Smith (milk, drinks); Kansas: Wichita (milk, drinks, cultured); Oklahoma: Chandler (milk, juice/drinks, ice cream mix, cultured); Norman, (milk, juice/drinks, ice cream mix, sour cream, dips) Roberts Dairy: Missouri: Kansas City (milk, juice/drinks); Nebraska: Norfolk (ice cream), Omaha (milk, sour cream, dips); Turner Dairy (Prairie Farms/Hiland): Arkansas: Little Rock (milk, juice/drinks); Kentucky: Fulton (milk, juice/drinks, ice cream mix); Tennessee: Memphis (milk, juice/drinks, ice cream mix); Muller Pinehurst (Midwest Dairymen's Co-op): Illinois: Rockford (milk, drinks, ice cream, ice cream mix); Madison Farms (Land O'Lakes): Missouri: St. Louis (butter, butter oil)</p>							
11. Leprino Foods Co.	Denver, CO	James Leprino, Chairman	Pr		12/2012	\$2,600*	\$2,600*
<p><b>Brands:</b> Proprietary brands <b>Products:</b> Mozzarella, reduced-fat Monterey jack, provolone, reduced-fat Cheddar, cheese blends, whey protein concentrate, whey protein isolate, sweet whey, lactose, calcium <b>Plants:</b> (10). California: Lemoore East (cheese, dairy powders), Lemoore West (cheese, dairy powders), Tracy (cheese, dairy powders); Colorado: Ft. Morgan (cheese, dairy powders), Greeley (cheese, dairy powders); Michigan: Allendale (cheese, dairy powders), Remus (cheese, dairy powders); Nebraska: Ravenna (cheese, dairy powders); New Mexico: Roswell (cheese, dairy powders); New York: Waverly (cheese, dairy powders). 2 joint venture plants with Glanbia in Northern Ireland, Wales</p>							
12. Kroger Co.	Cincinnati, OH	Calvin J. Kaufman, President of Manufacturing	Pu		12/2012	\$2,433*	\$2,488*
<p><b>Brands:</b> Kroger, Private Selection, regional brands <b>Products:</b> Milk, ice cream, novelties, cultured, juice/drinks, water <b>Plants:</b> (20). Arizona: Tolleson-Tolleson Dairy; California: Compton-Compton Creamery, Riverside-Riverside Creamery; Colorado: Denver-Jackson Ice Cream; Georgia: Atlanta-Centennial Farms Dairy, Marietta-Southern Ice Cream Specialties; Indiana: Indianapolis-Crossroad Farms Dairy, Crawfordsville-Pace Dairy of Indiana; Kansas: Hutchinson-Jackson Dairy; Kentucky: Winchester-Winchester Dairy Farms; Michigan: Livonia-Michigan Dairy; Minnesota: Rochester-Pace Dairy; Ohio: Cincinnati-Springdale Ice Cream &amp; Beverage, Newark-Tamarack Farms Dairy; Oregon: Portland-Swan Island Dairy; Pennsylvania: Conestoga-Turkey Hill Dairy; Tennessee: Murfreesboro-Heritage Farms Dairy; Texas: Fort Worth-Vandervoort's Dairy; Utah: Layton-Layton Dairy; Virginia: Lynchburg-Westover Dairy.</p>							

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13. Great Lakes Cheese Co.	Hiram, OH	Gary Vanic, President/CEO	Pr		12/2012	\$2,350	\$2,250
<p><b>Brands:</b> Great Lakes, Adams Reserve, Rico Mia, America's Accent <b>Products:</b> Cheese, processed cheese, whey products <b>Plants:</b> (8): New York: Adams (Cheddar, Monterey Jack, WPC, WPI, other whey products), Cuba-Empire Cheese (mozzarella, provolone, whey products); Ohio: Hiram (cut/wrap); Utah: Filmore (cut/wrap); Wisconsin: LaCrosse (processed cheese), Plymouth (cut/wrap), Seymour (blue cheese), Wausau (cut/wrap)</p>							
14. Darigold Inc.	Seattle, WA	Jim Wegner, President/CEO	C	Northwest Dairy Association	3/2013	\$2,200	\$2,100
<p><b>Brands:</b> Darigold <b>Products:</b> Fluid milk, egg nog, buttermilk, cottage cheese, yogurt, butter, Cheddar cheese, dairy ingredients <b>Plants</b> (12). Idaho: Boise (Fluid Milk, Ultra-Pasteurized Fluid Products, Cultured Products); Idaho: Caldwell (Nonfat Dry Milk, Skim Milk Powder, Milk Protein Concentrate, Bulk Cream, Butter, Buttermilk Powder); Idaho: Jerome (Nonfat Dry Milk, Skim Milk Powder, Milk Protein Concentrate, Ultra-Filtered Milk Products, Bulk Cream, Condensed Products); Washington: Issaquah (Cultured Products, Butter); Washington, Seattle (Fluid Milk); Washington, Spokane (Fluid Milk, Sour Cream); Washington, Chehalis (Nonfat Dry Milk, Skim Milk Powder, Other Dry Dairy Ingredients, Bulk Cream, Whey, Whey Protein Concentrate, Buttermilk Powder); Washington, Lynden (Nonfat Dry Milk, Skim Milk Powder, Other Dry Dairy Ingredients, Bulk Cream); Washington: Sunnyside (Cheese, Dry Whey, Whey Protein Concentrate); Oregon: Medford (Fluid Milk); Oregon: Portland (Ultra-Pasteurized Fluid Products); Montana: Bozeman (Fluid Milk)</p>							
15. Borden Dairy Co.	Dallas, TX	Michael A. Bell, COO	Pr	Grupo Lala, Mexico	12/2012	\$2,000	\$2,000
<p><b>Brands:</b> Borden, LaLa, Promised Land, Skim Plus, Frusion <b>Products:</b> Milk, ESL milk, cream, egg nog, buttermilk, cottage cheese, dips, sour cream, frozen dessert mixes, milkshake mixes, juices, drinks <b>Plants</b> (20). Alabama: Cowarts (milk), Pritchard (milk); Colorado: Colorado Springs (milk, buttermilk, cottage cheese, creams, dips, sour cream) Georgia: Decatur (frozen dessert mixes); Florida: Miami (milk, cream, eggnog), Winter Haven (milk, cream); Kentucky: London (milk), Madisonville (milk, cream); Louisiana: Baker (milk, eggnog), Lafayette (milk, buttermilk); Mississippi: Hattiesburg (milk); Nebraska: Omaha (yogurt); New Jersey: Wallington (milk, ESL milk, cream); Ohio: Cleveland (milk, cottage cheese, dips, cream, sour cream, yogurt), Cincinnati (milk); South Carolina: Charleston (milk, buttermilk, cream); Texas: Austin (milk, cream, juice/drinks, milkshake mixes), Conroe (milk, cream), Dallas (milk, cream), Floresville (milk, eggnog)</p>							
15. HP Hood LLC	Lynnfield, MA	John A. Kaneb, Chairman/CEO	Pr		12/2012	\$2,000	\$2,000
<p><b>Brands:</b> Axelrod, Booth Bros., Bringham's Ice Cream, Calorie Countdown, Crowley Foods, Green's, Hagan, Heluva Good!, Hood, Maggio, Penn Maid, Rosenberger's, Simply Smart. Licensed brands: Baileys Coffee Creamers, Blue Diamond Almond Breeze, Fiber One Cottage Cheese, Hershey's Milk &amp; Milkshakes, Lactaid, Southern Comfort EggNog <b>Products:</b> Milk, egg nog, buttermilk, cottage cheese, sour cream, yogurt, Greek yogurt, cheese, ice cream, sherbets, sorbets, novelties, juice, fruit punch, iced tea, coffee beverages, other nondairy beverages <b>Plants</b> (15). California: Sacramento (aseptic and UHT fluid products); Connecticut: Suffield (ice cream, novelties, frozen desserts); Maine: Portland (milk); Massachusetts: Agawam (milk, juices, drinks); New Hampshire: Concord (fluid); New York: Arkport (cultured), LaFargeville (cultured), Oneida (UHT fluid products), Sodas (Heluva Good! cheese), Vernon (cultured), Wolcott (Heluva Good! cheese and spreads); Pennsylvania: Hatfield (milk), Philadelphia (UHT products); Virginia: Winchester (UHT fluid products); Vermont: Barre (milk)</p>							
17. California Dairies Inc.	Visalia, CA	Andrei Mikhalevsky, President/CEO	C		12/2012	\$1,990	\$2,160
<p><b>Brands:</b> California Dairies, Challenge Dairy Products, Danish Creamery <b>Products:</b> Milk, cream, cheese, butter, powder, condensed milk, UF products cream and condensed, AMF <b>Plants:</b> (6) California: Artesia (milk, cream, condensed milk, powder), Fresno (butter, powder, cream and condensed), Los Banos (powder, cheese, cream and condensed), Tipton (butter, powder, UF products cream and condensed), Turlock (butter, powder), Visalia (butter, MAF, powder, cream and condensed)</p>							
18. Unilever	Englewood Cliffs, NJ	Kees Kruythoff, President North America	Pu	Unilever, Rotterdam, NL	12/2012	\$1,963*	\$2,160
<p>Estimated revenues of dairy operations only. <b>Brands:</b> Ben &amp; Jerry's, Breyers, Popsicle, Klondike, Good Humor, Magnum, Starbucks Ice Cream, Fruttare <b>Products:</b> Ice cream, novelties <b>Plants</b> (6). Florida: Clearwater (Good Humor, Klondike, Popsicle, Breyers); Indiana: Huntington (Breyers); Missouri: 2 Sikeston (Good Humor, Klondike, Popsicle, Breyers, Magnum); Nevada: Henderson (Good Humor, Klondike, Popsicle, Breyers, Ben and Jerry's); Tennessee: Covington (Good Humor, Klondike, Popsicle, Breyers); Vermont: St. Albans (Ben &amp; Jerry's, Breyers, Starbucks, Good Humor), Waterbury (Ben &amp; Jerry's)</p>							
19. WhiteWave Foods	Broomfield, CO	Gregg Engles, CEO	Pu		12/2012	\$1,921	\$1,657
<p><b>Brands:</b> Alpro (Europe), Silk, International Delight and Land O Lakes (licensed brand) coffee creamers and beverages, Horizon Organics, TruMoo (licensed brand) single serve milk boxes <b>Products:</b> plant-based foods and beverages, coffee creamers and beverages, organic dairy products <b>Plants</b> (9). California: City of Industry; Florida: Jacksonville; New Jersey: Bridgeton; Virginia: Mt. Crawford; Texas: Dallas; Belgium: Wevelgem; France: Issenheim; Netherlands: Landgraaf; United Kingdom: Northamptonshire</p>							
20. Hilmar Cheese Co.	Hilmar, CA	John Jeter, President/CEO	Pr		12/2012	\$1,900	\$1,700
<p><b>Brands:</b> None <b>Products:</b> American-style cheeses (Cheddar, Monterey Jack, Pepper Jack, Colby and Colby Jack), WPC, WPI, WPH <b>Plants:</b> (2) California: Hilmar (40-pound and 640-pound block Natural American style cheeses, Cheddar, Monterey Jack, Pepper Jack, Colby and Colby Jack, WPC, WPI, WPH; lactose); Texas, Dalhart (40-pound and 640-pound block Natural American style cheeses, Cheddar, Monterey Jack, Pepper Jack, Colby and Colby Jack; WPC, WPI)</p>							
21. Glanbia Foods Inc.	Twin Falls, ID	Jeff Williams, President/CEO	Pu	Glanbia PLC, Kilkenny, Ireland	12/2012	\$1,800	\$1,600
<p><b>Brands:</b> None <b>Products:</b> Cheese, whey products <b>Plants</b> (4). Idaho: Gooding (cheese/whey products), Richfield (whey products), Twin Falls (cheese); New Mexico: Clovis (cheese/whey products), a Southwest Cheese joint venture</p>							
21. The Dannon Co.	White Plains, NY	Gustavo Valle, President/CEO	Pu	Groupe Danone S.A., France	12/2012	\$1,800	\$1,450
<p><b>Brands:</b> Dannon, Activia, Oikos, Light &amp; Fit, Danimals, Dan-o-nino, YoCream <b>Products:</b> Yogurt, Greek yogurt, drinkable yogurts, smoothies, frozen yogurt <b>Plants</b> (4). Ohio: Minster (yogurt, Greek yogurt, smoothies); Texas, Fort Worth (yogurt, smoothies); Utah, West Jordan (yogurt, Greek yogurt, smoothies), Oregon: Portland (frozen yogurt)</p>							

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23. Associated Milk Producers Inc.	New Ulm, MN	Ed Welch, President/CEO	C		12/2012	\$1,748	\$2,000
<p><b>Brands:</b> AMPI, private label <b>Products:</b> Cheese, butter, bulk fluid milk, powdered dairy products <b>Plants</b> (10). Iowa: Arlington (NFD), Sanborn (cheese); Minnesota: New Ulm (butter), Paynesville (cheese), Rochester (cheese); South Dakota: Freeman (NFD), Hoven (cheese); Wisconsin: Blair (cheese), Jim Falls (cheese), Portage (processed cheeses, cut/wrap natural cheeses)</p>							
24. Foremost Farms USA	Baraboo, WI	David E. Fuhrmann, President	C		12/2012	\$1,638	\$1,664
<p><b>Brands:</b> Foremost Farms USA, 1950 127 Brand, Fratellino, Teklac, Daritek, Fast Flo <b>Products:</b> Cheese, butter, bulk fluid milk, whey products <b>Plants</b> (12). Minnesota: Preston (buttermilk, condensed skim milk, condensed skim milk powder, contract condensing and drying); Wisconsin: Appleton (mozzarella, LMPS mozzarella, LMWM mozzarella, condensed WPC); Chilton (mozzarella, LMPS mozzarella, reduced-fat mozzarella, provolone, smoked provolone, rope cheese, WPC, permeate); Clayton (mozzarella, LMPS mozzarella, provolone, condensed WPC, condensed permeate); Lancaster (milled Cheddar, milled marbled Cheddar, condensed whey, condensed WPC, condensed permeate); Marshfield (milled colored Cheddar, milled white Cheddar, low-fat Cheddar, Colby, farmers cheese, Monterey jack, condensed whey); Milan (mozzarella, LMPS mozzarella, reduced-fat mozzarella, provolone, smoke flavored provolone, condensed WPC, condensed permeate); Plover (whole whey powder, lactose, reduced-minerals whey, reduced-minerals WPC, WPC); Reedsburg (butter, condensed skim milk, condensed buttermilk, sweet cream); Richland Center (mozzarella, LMPS mozzarella, condensed WPC, whole whey powder, condensed permeate); Rothschild (dry permeate, pharmaceutical lactose); Sparta (Grade A WMP, Grade A NDM, Grade A Cream, condensed whole milk, condensed skim milk, WPC, cultured skim milk powder); Waumandee (milled Cheddar, Colby jack, Monterey jack, mozzarella, condensed whey, condensed permeate, condensed WPC)</p>							
25. Bongrain N.A.	New Holland, PA	Alex Bongrain, Chairman	Pu	Bongrain SA, Viroflay, France	12/2012	\$1,559*	\$1,250*
<p>Revenues are converted from Euros and exclude sales from European nations. <b>Brands:</b> Alouette, Andersen's, Chavrie, Holsberg, Il Villaggio, Ile de France, Saint André, Saladena, Cheese Sauce, Cream Dessert, Nutritional Drinks, Montrachet, Café Classics, Flor de Ronda <b>Products:</b> Cheese, cream cheese, cheese sauce, dips, spread, puddings, dairy beverages <b>Plants</b> (7). California: City of Industry (cheese); Los Angeles (cream cheese); Illinois: Lena (cheese); Pennsylvania: New Holland (cream cheese). SFI Corp: New Jersey: Fairfield (specialty cheeses). Advanced Food Products: California: Visalia (cheese sauce, dips, puddings, spreads, dairy beverages), Pennsylvania: New Holland; Wisconsin: Clearlake (cheese sauce, dips, puddings, spreads, dairy beverages)</p>							
26. Yoplait USA	Minneapolis, MN	Rebecca L. O'Grady, President, Yoplait	Pu	General Mills, Minneapolis	5/27/2012	\$1,418	\$1,499
<p><b>Brands:</b> Yoplait (Original, Light, Thick &amp; Creamy, Greek, Fiber One, Whips, Yoplus, GoGurt, Yoplait Kids, Trix, Delights and Splitz), Mountain High, Liberte <b>Products:</b> Yogurt, Greek yogurt, yogurt drinks <b>Plants</b> (4). California: Carson (yogurt, yogurt drinks); Massachusetts: Methuen (yogurt, yogurt drinks); Michigan: Reed City (yogurt, yogurt drinks); Tennessee: Murfreesboro (yogurt, yogurt drinks).</p>							
27. Safeway Dairy Division	Pleasanton, CA	Jerry Tidwell, Senior VP	Pu	Safeway Inc.	12/2012	\$1,300*	\$1,169*
<p>Estimated revenues of dairy operations only. <b>Brands:</b> Lucerne, Safeway Select, Safeway Kitchens, O Organics, Eating Right, Open Nature, Pantry Essentials, Tillamook <b>Products:</b> Fluid milk, creams, egg nog, water, juice, ice cream, nondairy ice cream, water ice novelties <b>Plants</b> (13). Arizona: Tempe (milk, juice/drinks), Phoenix (ice cream, novelties, frozen dessert mixes); California: City of Commerce/Los Angeles (milk, cultured, cultured drinks, juice/drinks), San Leandro (milk, juice/drinks); Colorado: Denver (milk, cultured, juice/drinks); Oregon: Clackamas (milk, cultured, juice/drinks); Washington: Bellevue-2 plants (1-milk, water, cultured; 2-ice cream, novelties); Alberta: Edmonton-2 plants (both milk, cultured, ice cream); British Columbia: Vancouver (milk); Manitoba: Winnipeg-2 plants (both milk, ice cream, cheese)</p>							
28. Grassland Dairy Products Inc.	Greenwood, WI	Dallas Wuethrich, President	Pr		12/2012	\$1,200*	\$1,200
<p><b>Brands:</b> Grassland, Fall Creek, Wüthrich, Country Cream, NutraPro, Nutrose, private label <b>Products:</b> Barrel cheeses, butter, butter oil, butter blends, cream, condensed milks/buttermilks, milk, UF milk, whey, powders, instantized dairy protein powders <b>Plants</b>: (5.) Nebraska: West Point (butter, cream, condensed sweet buttermilk, buttermilk powder, condensed skim milk, NFD); Utah: Hyrum (butter, cream, condensed sweet buttermilk, buttermilk powder, Cond Skim milk.); Wisconsin: Greenwood-2 plants (1-butter, butter oil, AMF, butter blends, condensed skim milk, NFD, condensed sweet buttermilk, buttermilk powder, cream; 2-milk, UF milk, MPC, whey, WPC, barrel cheeses MPI, Milk Permeate, MsPI, ), Zachow (butter, cream, condensed buttermilk, buttermilk powder).</p>							
28. Sargento Foods Inc.	Plymouth, WI	Louis P. Gentine, Chairman/CEO	Pr		12/2012	\$1,200	\$1,000
<p><b>Brands:</b> Sargento <b>Products:</b> Cut, package and market natural cheese shreds, slices and snacks; battered and breaded appetizers and sauces <b>Plants</b> (3). Wisconsin: Plymouth (shredded natural cheeses, sliced natural cheeses, snack natural cheeses); Kiel (IQF battered, breaded appetizers, sliced natural cheeses, shredded natural cheeses, cheese dip snacks); Hilbert (refrigerated and shelf-stable sauces, processed cheeses)</p>							
28. Super Store Industries	Stockton, CA	Jay Simon, President/CEO	Pr	Raley's, Save Mart	12/2012	\$1,200*	\$1,200*
<p><b>Brands:</b> Sunnyside Farms, Bay View Farms <b>Products:</b> Milk, cheese, ice cream, novelties, cultured, juice, soy, drinks, water <b>Plants</b> (2). California: Fairfield (milk, cream, juices/drinks, water), Turlock (ice cream, cultured, juices)</p>							
31. Publix Super Markets	Lakeland, FL	Jeff Stephens, VP Manufacturing	Pr		12/2012	\$1,080*	\$879*
<p><b>Brands:</b> Publix, MorningSong <b>Products:</b> Milk, ice cream, frozen yogurt, cultured, juice, water, carbonated soft drinks, other beverages <b>Plants</b> (3). Florida: Deerfield Beach (milk, juice/drinks, water, carbonated beverage, ice), Lakeland (milk, juice/drinks/water, ice cream, yogurt, cottage cheese, sour cream, dips); Georgia: Dacula (fluid milk, juice, drinks, iced tea, water, and ice cream).</p>							
32. Chobani	Norwich, NY	Hamdi Ulukaya, CEO	Pr		12/2012	\$1,000	\$626*
<p><b>Brands:</b> Chobani, Chobani Champions <b>Products:</b> Greek yogurt <b>Plants</b> (3). New York, South Edmeston; Idaho, (Twin Falls); Australia, Dandenong South</p>							

Code by Type (ownership): C=Cooperative; Pr=Privately held company; Pu=Publicly traded company; An asterisk on a sales figure denotes a Dairy Foods estimate.

In Millions

COMPANY	LOCATION	DAIRY EXECUTIVE	TYPE	PARENT COMPANY, LOCATION	FY END	SALES '12	SALES '11
32. Fonterra (USA Inc.)	Rosemont, IL	Mark Piper, President/COO	Pu	Fonterra, New Zealand	7/31/2012	\$1,000	\$1,128
<p><b>Brands:</b> Mainland, Anchor, Kapati, NZMP <b>Products:</b> Cheese, cream, butter, whey proteins, milk proteins, casein/caseinates, organics <b>Plants</b> (9). Iowa: Allerton (whey powder); Minnesota: Dalbo (hard Italian cheeses); Missouri: El Dorado Springs (whey powders); Pennsylvania: Hummelstown (flavor systems); South Dakota: Pollock (hard Italian cheeses); Wisconsin: Bruce (whey powder dry/blend facility); Chili (grated Italian cheeses), Greenwood (grated Italian cheeses). DairyConcepts joint venture in Springfield, Mo.</p>							
34. Wells Enterprises Inc.	Le Mars, IA	Michael C. Wells, President/CEO	Pr		12/2012	\$990	\$1,046
<p><b>Brands:</b> Blue Bunny, 2nd Street Creamery, Bomb Pops, Weight Watchers Frozen Novelties (licensed), Yoplait Frozen Yogurt (licensed) <b>Products:</b> Ice cream, novelties, sherbet, sorbet, frozen yogurt <b>Plants:</b> (3). Iowa: Le Mars, 2 (packaged ice cream, frozen novelties, frozen yogurt, frozen desserts); Utah, St. George, (packaged ice cream)</p>							
35. Century Foods International	Sparta, WI	Donald H. Kremin, Group VP, Specialty Foods	Pu	Hormel Foods	12/2012	\$924	\$835
<p>Revenues are for Hormel's entire Specialty Foods segment <b>Brands:</b> Diamond Crystal Brands, Century Foods International, Hormel Specialty Products <b>Products:</b> Cheese, whey products, dry dairy ingredients, ready-to-drink and powder drinks, liquid portion products, dessert mixes, sports nutrition products, gelatin products, canned meats <b>Plants</b> (4). Wisconsin: Sparta-4 plants (cheese, whey products, dry dairy ingredients, ready-to-drink and powder drinks)</p>							
36. H.E. Butt Grocery Co.	San Antonio, TX	Ken Jorgensen, director of dairy operations	Pr		12/2012	\$910*	\$500*
<p><b>Brands:</b> H-E-B, Hill Country Fare <b>Products:</b> Milk, ice cream, cultured <b>Plants</b> (3). Texas: Houston (milk, drinks, water), San Antonio-2 plants (both milk, beverages, cultured, ice cream, novelties, frozen desserts).</p>							
37. Davisco Foods International	LeSueur, MN	Mark Davis, Chairman	Pr		12/2012	\$900	\$900
<p><b>Brands:</b> None <b>Products:</b> Cheese, whey powders, custom ingredients <b>Plants</b> (5). Idaho: Jerome (Cheddar, provolone, Italian cheeses, shredded cheeses, WPI, WPC, DPW, SDW); Minnesota: LeSueur-2 plants (1-Cheddar, Italian cheeses, lactose, WPI, WPC, lactose; 2-custom processing); South Dakota: Lake Norden-2 plants (1-mozzarella, provolone, hard Italian cheeses, lactose, WPC, 2-custom processing).</p>							
38. Agri-Mark Inc.	Methuen, MA	Richard Stammer, CEO	C		12/2012	\$880	\$900
<p><b>Brands:</b> Cabot, McAdam, Agri-Mark <b>Products:</b> cottage cheese, sour cream, Greek yogurt, butter, cheese (Cheddar, Muenster), ingredients, whey proteins <b>Plants</b> (4). Massachusetts: West Springfield (butter, cream, condensed products, NFD); New York: Chateaugay (Cheddar, Muenster, specialty cheese); Vermont: Cabot (Cheddar, cultured), Middlebury (Cheddar, whey protein)</p>							
39. Organic Valley	La Farge, WI	George Siemon, CEO	C	Cropp Co-operative	12/2012	\$856	\$715
<p><b>Brands:</b> Organic Valley, Organic Prairie (meat), private label <b>Products:</b> Milk, butter, ghee, cheese, yogurt, cultured, powders, juice, soy beverages, eggs, meat, produce <b>Plants</b> (2). Wisconsin: Choseburg (organic butters, ghee, skim reload); LaFarge (organic cheese conversion to retail)</p>							
40. ConAgra Consumer Foods Division	Omaha, NE	Andre J. Hawaux, President, Consumer Foods	Pu	ConAgra	5/27/2012	\$800*	\$775*
<p>Total Division sales were \$8.3 billion. Company sales were \$13.2 billion <b>Brands:</b> Reddi-wip, Blue Bonnet, Fleischmann's, Parkay, Snack Pack, Marie Callender's, Swiss Miss, Healthy Choice <b>Products:</b> Ice cream, whipped topping, margarine and spreads, pudding, frozen Greek yogurt <b>Plants</b> (4). Indiana: Indianapolis (table spreads); Iowa: Waterloo (aseptic pudding); Michigan: Holland (Reddi-wip real cream and whipped toppings); Missouri: StLouis (liquid eggs)</p>							
41. Masters Gallery Foods	Plymouth, WI	Jeff Giffin, President/CEO; Jeff Gentine, Co-owner/EVP	Pr		12/2012	\$783	Not listed
<p><b>Brands:</b> Masters Gallery Select, Wisconsin Premium <b>Products:</b> Cheese (in retail, foodservice and industrial formats) <b>Plant</b> (1). Wisconsin: Plymouth (cheese: shreds, bars and chunks, natural slices, snack sticks, dices and cubes, prints and loaves, bulk/industrial cheese (20 to 640 lb. blocks)</p>							
42. United Dairymen of Arizona	Tempe, AZ	Keith Murfield, CEO	C		9/30/2012	\$781	\$826
<p><b>Brands:</b> Arizona Farms, Seal of Arizona <b>Products:</b> Milk, powders, milk proteins, butter, condensed products, cream, lactose <b>Plant</b> (1). Arizona: Tempe (milk, powder, proteins, butter, condensed, cream, lactose)</p>							
43. Upstate Niagara Cooperative	Buffalo, NY	Lawrence C. Webster, CEO	C		12/2012	\$719	\$723
<p><b>Brands:</b> Upstate Farms, Bison, Intense Milk, Crave, Gold Cow <b>Products:</b> Milk, ice cream mix, yogurt, cottage cheese, sour cream, dips, evaporated milk, powders, butter, vondenses, liquid milk protein concentrate, organic, kosher <b>Plants</b> (5). New York: Batavia (milk-based beverages, powders, butter, evaporated milk, liquid milk protein concentrate), Buffalo (milk, juice, ice cream mix), Rochester (milk, cream, drinks), West Seneca (yogurt, cottage cheese, sour cream, dips), North Lawrence (yogurt)</p>							
44. Tillamook County Creamery Association	Tillamook, OR	Patrick Criteser, President/CEO	C		12/2012	\$515	\$477
<p><b>Brands:</b> Tillamook, Bandon <b>Products:</b> Cheese (Cheddar, medium, sharp, Special Reserve Extra Sharp, Vintage White medium, Vintage White sharp, Vintage White extra sharp, smoked, reduced fat and Kosher), Cheddar cheese curds, Monterey Jack, reduced fat Monterey Jack, Colby, Colby Jack, Pepper Jack, Hot Habanero Jack; ice cream, whey, concentrated whey, WPC 34 <b>Plants</b> (2). Oregon: Tillamook (cheese, ice cream, whey;) Boardman, (cheese, stirred curd cheese, concentrated whey, WPC 34)</p>							

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In Millions

COMPANY	LOCATION	DAIRY EXECUTIVE	TYPE	PARENT COMPANY, LOCATION	FY END	SALES '12	SALES '11
45. Crystal Creamery	Modesto, CA	Frank Otis, President/CEO	Pr		12/2012	\$500	\$600
Formerly listed as Forster Dairy Farms <b>Brands:</b> Crystal Creamery, Humboldt Creamery, McColl's <b>Products:</b> Milk, ice cream, butter, cultured, juices/drinks, milk powders <b>Plants</b> (2). California: Fortuna- Humboldt Creamery (fluid, milk powders, ice cream), Modesto (milk, cultured, ice cream, butter, juices/drinks, mixes, powder)							
45. T. Marzetti Co.	Columbus, OH	John B. Gerlach Jr., Chairman, President, CEO	Pu	Lancaster Colony Corp.	6/30/2012	\$500*	Not listed
Excludes sales of frozen breads, noodles, caviar and nonfood items. Total Specialty Foods sales were \$988 million. <b>Brands:</b> Marzetti, T. Marzetti, Otria, Pfeiffer, Simply Dressed, Cardini's Girard's <b>Products:</b> Refrigerated salad dressings (dairy and nondairy), shelf-stable salad dressings, vegetable dips, fruit dips, sauces <b>Plants</b> (3). California: Militas (sauces, dressings); Kentucky: Horse Cave (salad dressing); Ohio: Columbus (sauces, dressings, dips, sour cream)							
47. First District Association	Litchfield, MN	Clinton Fall, President	C		9/2012	\$475	\$477
<b>Brands:</b> Fieldgate WPC, Simplesse, Lactose, Sweet Energy <b>Products:</b> Cheese (Cheddar Barrels, Monterey Jack Barrels, Non-traditional Swiss barrels), WPC, lactose Plant (1). Minnesota: Litchfield (milk, cheese, WPC, lactose).							
48. Maryland & Virginia Milk Producers Cooperative	Reston, VA	Jay Bryant, CEO	C		12/2012	\$471	\$575
<b>Brands:</b> Maola, Marva Maid <b>Products:</b> Milk, juice, water, cream, condensed, powder, butter <b>Plants</b> (5). Maryland: Landover (milk, juice, water), Laurel (cream, condensed, powder, butter); North Carolina: New Bern (milk, juice, water); Virginia: Newport News (milk, juice, water) Strasburg (powder, cream, condensed, powder, butter)							
49. Stremicks Heritage Foods	Santa Ana, CA	Louis J. Stremick, President/CEO	Pr		12/2012	\$450	\$400
<b>Brands:</b> Stremicks Heritage, 8th Continent, Kern's Nectar & Teas. Co-pack NesQuik, Coffee-Mate <b>Products:</b> Milk, yogurt-based beverages, non-dairy creamers, juice/drinks, rice/soy drinks <b>Plants</b> (5). California: Riverside (coffee creamers, juices), Santa Ana (UHT milk); Missouri: Joplin (yogurt-based beverages, milk, other beverages, coffee creamers, soups); Utah: Cedar City (rice & soy drinks, creamers, juices); Mexico: Mexicali B.Cc (nectars, clam and tomato juice)							
50 Bongards' Creameries Inc.	Bongards, MN	Keith Grove, President/CEO	C		12/2012	\$414	\$367
<b>Brands:</b> Bongards Creameries, Perham Proteins, Perham Valley Cheese <b>Products:</b> Natural cheese, processed cheese, cream cheese, ingredients, analogs <b>Plants</b> (3). Minnesota: Norwood (processed cheese, cream cheese), Perham (natural cheese, whey fractions); Tennessee: Humboldt (processed cheese)							
51. Daisy Brand	Dallas, TX	David Sokolsky, CEO	Pr		12/2012	\$410*	Not listed
<b>Brands:</b> Daisy <b>Products:</b> sour cream, cottage cheese <b>Plants</b> (2). Arizona: Casa Grande; Texas: Garland							
52. Swiss Valley Farms	Davenport, IA	Donald A. Boelens, CEO	C		9/2012	\$404	\$397
<b>Brands:</b> Swiss Valley Farms, Mindoro Blue, Mindoro Gorg, AmaBlu, AmaGorg, St. Pete's Select, Fini, St. Mary's, Verdant, Jeffs' Select, Blues & Brews <b>Products:</b> Cheese (Swiss, Baby Swiss, smoked Swiss, smoked baby Swiss, grass-fed baby Swiss, blue, Gorgonzola, cream cheese, Neufchatel, Gouda, cold-blended club cheeses, process cheeses, enzyme-modified cheeses), ingredients <b>Plants</b> (6). Iowa, Luana (Swiss cheese, cream cheese, Neufchatel, whey), St. Olaf (cut and wrap operation); Minnesota: Spring Valley, Rochester Cheese subsidiary (cold-blended club cheeses, process cheeses, enzyme-modified cheeses), Caves of Faribault subsidiary (blue cheese, Gorgonzola cheese, cave-aging of Cheddar and Gouda); Wisconsin: Mindoro (blue cheese, Gorgonzola cheese), Shullsburg, (baby Swiss, Swiss varieties)							
53. Mars Ice Cream	Burr Ridge, IL	Craig Hall, General Manager	Pr	Mars Chocolate N.A	12/2012	\$375*	\$375*
<b>Brands:</b> Dove Ice Cream, Dovebar Ice Cream, M&M's Chocolate Candies, Milky Way, Snickers, Starburst, Twix <b>Products:</b> Ice cream novelties (stick, sandwiches, bars) <b>Plants</b> (1). Illinois: Burr Ridge							
54. Blue Bell Creameries	Brenham, TX	Paul Kruse, President/CEO	Pr		12/2012	\$354*	\$354*
<b>Brands:</b> Blue Bell <b>Products:</b> Ice cream, novelties <b>Plants</b> (4). Alabama: Sylacauga (ice cream, novelties); Oklahoma: Broken Arrow (ice cream); Texas: Brenham-2 plants (ice cream, novelties).							
55. Grande Cheese Co.	Lomira, WI	Wayne Matzke, President/CEO	Pr		12/2012	\$350*	\$350*
<b>Brands:</b> Grande, Piacci <b>Products:</b> Italian cheeses, whey <b>Plants</b> (6). Wisconsin: Brownville (mozzarella, fresh mozzarella, whey), Fond du Lac (cut and wrap, dice and shred, aging), Friendship (whey), Juda (mozzarella, ricotta), Rubicon (Italian specialty cheeses), Wyocena (mozzarella).							
55. Shamrock Farms	Phoenix, AZ	Kent McClelland, CEO	Pr		12/2012	\$350*	\$340*
<b>Brands:</b> Shamrock Farms, Rockin' Refuel <b>Products:</b> Milk, organic milk, whipping cream, sour cream, cottage cheese, creamers, ice cream, novelties <b>Plant</b> (1). Arizona: Phoenix (milk, organic milk, whipping cream, sour cream, cottage cheese, creamers, ice cream, novelties)							
57. Stonyfield Farm	Londonderry, NH	Esteve Torrens, CEO	Pu	Groupe Danone owns 85%	12/2012	\$347	\$353
<b>Brands:</b> Stonyfield Farm, YoBaby, YoToddler, YoKids, Oikos, O'Soy, Brown Cow All-Natural <b>Products:</b> Yogurt, frozen yogurt, yogurt smoothies, cultured soy, milk <b>Plants</b> (2). California: Antioch (Brown Cow Yogurt); New Hampshire: Londonderry (yogurt, yogurt smoothies, cultured soy)							



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In Millions

COMPANY	LOCATION	DAIRY EXECUTIVE	TYPE	PARENT COMPANY, LOCATION	FY END	SALES '12	SALES '11
58. Michigan Milk Producers Association	Novi, MI	Clayton Galarneau, General Manager	C		9/2012	\$340	\$335
<b>Brands:</b> MMMPA <b>Products:</b> Cream, condensed milk products, milk powders, butter, ingredients <b>Plants</b> (2). Michigan: Ovid (cream, condensed milk products, milk powders, butter; Constantine (cream, condensed milk products, milk powders, butter)							
59. Bel Brands USA	Chicago, IL	Lance Chambers, President/CEO	Pu	Fromageries Bel SA, Paris	12/2012	\$330	\$336
<b>Brands:</b> The Laughing Cow, Mini Babybel, Boursin, Kaukauna, Merkets, Price*s, Wispride, private label <b>Products:</b> Cheese, cheese spreads <b>Plants</b> (2). Kentucky: Leitchfield (cheese, cheese products); Wisconsin: Little Chute (cheese, cheese products); South Dakota: Brookings (under construction)							
60. Gossner Foods Inc.	Logan, UT	Dolores Gossner Wheeler, President/CEO	Pr		9/2012	\$318	\$312
<b>Brands:</b> Gossner, Imperial Valley, High Mountain, Hershey, Borden, Moo Mates, private label <b>Products:</b> fluid milk, cheese (Swiss, Muenster), WPC <b>Plants:</b> (4). Utah: Logan, 2 plants (Swiss cheese, Muenster, cream, WPC), (aseptic milk, formulated products, cream; Idaho: Heyburn (Swiss cheese, mini-horns, WPC); California, El Centro (Swiss cheese, Muenster, cream)							
61. Byrne Dairy	Syracuse, NY	Carl Byrne, CEO	Pr		12/2012	\$277	\$277
<b>Brands:</b> Byrne, co-packing <b>Products:</b> Milk, flavored milk, ESL milks and creams, eggnog, ice cream, butter, yogurt, sour cream, dairy-based dps, juices, iced tea, lemonade <b>Plants</b> (3). New York: East Syracuse (ultra-pasteurized conventional and organic milk, single serves, half-and-half, nondairy creamers, egg nog); Syracuse (milk, ice cream mix, half-and-half, juices); Syracuse (ice cream)							
62. Brewster Dairy Inc.	Brewster, OH	Fritz Leeman, CEO	Pr		12/2012	\$275	\$250
<b>Brands:</b> Private label <b>Products:</b> Cheese <b>Plants</b> (3). Idaho: Rupert (Swiss cheese, skim milk cheese); Illinois: Stockton (Swiss cheese); Ohio: Brewster (Swiss cheese)							
63. Friendly's Ice Cream LLC	Wilbraham, MA	John Maguire, CEO	Pr		12/2012	\$259	\$280
<b>Brands:</b> Friendly Ice Cream <b>Products:</b> Ice cream pre-pack containers, sundae cups, ice cream rolls, ice cream cakes, ice cream cupcakes, ice cream pizza, novelties <b>Plant</b> (1). Massachusetts: Wilbraham (pre-pack containers, sundae cups, ice cream cakes/rolls/cupcakes/pizza)							
64. Gehl Foods Inc.	Germantown, WI	Katherine M. Gehl, President	Pr		10/2012	\$249	Not listed
<b>Brands:</b> Gehl's, Main St. Cafe, private label and major national co-packed brands <b>Products:</b> Yogurt, cheese, cheese sauce, coffee beverages, nutritional beverages, other nondairy beverages, pudding, yogurt smoothies <b>Plant</b> (1). Wisconsin: Germantown (nutritional beverages, cheese sauces, puddings, yogurt & yogurt smoothies, iced coffees & chai)							
65. J&J Snack Foods Corp.	Pennsauken, NJ	Gerald B. Shreiber, President/CEO	Pu		9/29/2012	\$242	\$235
Revenues for frozen juices, ices and beverages only. Total revenues are \$830.7 million <b>Brands:</b> ICEE, Luigi's Real Italian Ice, Whole Fruit, Minute Maid, Barq's, Shape Ups, Chill <b>Products:</b> Frozen beverages, Italian ice, frozen juice bars Frozen product <b>Plants</b> (2). California: Norwalk (frozen juice treat and dessert); Pennsylvania: Scranton (frozen juice treat and dessert)							
66. Smith Dairy Products Co.	Orrville, OH	Steve Schmid, President	Pr		9/2012	\$225	\$170
<b>Brands:</b> Smith's, Ruggles, Festival, Whale of a Pail, Class Act, YoMazing <b>Products:</b> Fluid milk, organic milk, egg nog, buttermilk, cottage cheese, sour cream, ice cream, sherbets, sorbets, juice, fruit punch, iced tea, coffee beverages, mixes (ice cream, soft serve, yogurt) <b>Plants</b> (3). Indiana: Richmond (milk, organic milk, soft serve ice cream mix, UHT fluid products, eggnog); Missouri: Pacific (UHT ice cream, yogurt and soft serve mix); Ohio: Orrville (fluid milk, organic milk, ice cream, cottage cheese, sour cream, flavored dips, juice, tea, eggnog, ice cream mix)							
67. Producers Dairy Foods Inc.	Fresno, CA	Richard Shehadey, President	Pr		12/2012	\$220	\$220
<b>Brands:</b> Producers Dairy <b>Products:</b> Milk, cultured, mixes, drinks, juices <b>Plant</b> (1). California: Fresno (milk, ice cream, cultured, drinks)							
68. BelGioioso Cheese Inc.	Green Bay, WI	Errico Auricchio, President	Pr		12/2012	\$200	\$150*
<b>Brands:</b> BelGioioso, Cappello, Casaro <b>Products:</b> Specialty cheeses (8) <b>Plants</b> in Wisconsin: Byron (Provolone), Chase (Italian Cheeses), Freedom (Fresh Mozzarella), Glenmore (Fresh Mozzarella, Provolone, Mascarpone, Ricotta), Langes Corner (Gorgonzola, Specialties), Ledgeview (converting/packaging), Pulaski (Fresh Mozzarella Curd, specialties); New York: Schenectady (Italian specialty cheeses).							
69. Fieldbrook Foods Corp.	Dunkirk, NY	Kenneth Johnson, President/CEO	Pr		12/2012	\$194	\$183
<b>Brands:</b> Private label <b>Products:</b> Ice cream, novelties <b>Plants</b> (3). New York: Dunkirk (ice cream, novelties), Gloversville (ice cream, novelties); New Jersey: Lakewood (ice cream, novelties).							
69. United Dairy Inc.	Martin's Ferry, OH	Joseph L. Carson, President	Pr		12/2012	\$194*	\$194*
<b>Brands:</b> United <b>Products:</b> Milk, cultured, ice cream, novelties, juice/drinks <b>Plants</b> (3). Ohio: Martins Ferry (milk, drinks); Pennsylvania: Uniontown (milk, drinks, ice cream); West Virginia: Charleston (milk, drinks)							
71. F&A Dairy Products	Fairacres, NM	Jeff Terranova, President	Pr		9/2012	\$188	\$170
<b>Brands:</b> F&A, private label <b>Products:</b> Cheese <b>Plants</b> (2). New Mexico: Las Cruces (mozzarella, Muenster, asadero, provolone, dried cheeses, whey products); Wisconsin: Dresser (mozzarella, provolone, whey products).							

Code to Type: C=Cooperative; Pr=Privately-held company; Pu=Publicly-traded company; S=Subsidiary; An asterisk on a sales figure denotes a Dairy Foods estimate.

In Millions

COMPANY	LOCATION	DAIRY EXECUTIVE	TYPE	PARENT COMPANY, LOCATION	FY END	SALES '12	SALES '11
72. Sartori Foods Co.	Plymouth, WI	James Sartori, Chairman/CEO	Pr		6/30/2013	\$175*	\$175
<b>Brands:</b> Sartori, Blue Moose of Boulder, Ciolo <b>Products:</b> Cheese <b>Plants</b> (3). Wisconsin: Plymouth (specialty cheeses, Italian cheeses, whey), Antigo (Italian hard cheeses), Colorado: Boulder (dips, pestos, spreads, hummus, tapenades)							
73. Litehouse Foods Inc.	Sandpoint, ID	Jim Frank, President/CEO	Pr (ESOP)		12/2012	\$170	Not listed
<b>Brands:</b> Litehouse; Simply Artisan Reserve <b>Products:</b> Cheese, buttermilk, yogurt, dressings, vegetable dips, fruit dips, herbs, apple cider; marinade; sauces; salsa; caramel <b>Plants</b> (3). Idaho: Sandpoint (cheese, buttermilk, yogurt, dressing, veg dips, fruit dips marinade, sauce, salsa); Michigan: Lowell (dressing, veg dips, fruit dips, marinade, sauces, salsa, caramel); Utah: Hurricane (dressing, veg dips, fruit dips, sauces, marinades)							
74. Anderson Erickson Dairy Co.	Des Moines, IA	Miriam Erickson Brown, President/CEO	Pr		12/2012	\$162	\$162
<b>Brands:</b> Anderson Erickson Dairy <b>Products:</b> Milk, egg nog, buttermilk, cottage cheese, sour cream, yogurt, Greek yogurt, juice, ice cream mix <b>Plants</b> (1). Iowa, Des Moines							
75. Joseph Gallo Farms	Atwater, CA	Michael D. Gallo, CEO	Pr		12/2012	\$160	\$122
<b>Brands:</b> Joseph Farms, Gallo Global Nutrition <b>Products:</b> Natural cheese, whey products Plant (1). California: Atwater (natural cheese, whey products)							
76. Ellsworth Cooperative Creamery	Ellsworth WI	Paul Bauer CEO/ GM	C		12/2012	\$158	\$154
<b>Brands:</b> Ellsworth Cooperative Creamery, Ellsworth Valley rBST free, Blaser's, Antonella, Kammerude, Golden Aged <b>Products:</b> Cheese (Cheddar, specialty), ingredients <b>Plants</b> (2). Comstock, (specialty cheeses), Ellsworth (Cheddar, whey)							
77. The YoFarm Co.	Naugatuck CT	Ron Fugate, President	Pr	Healthy Food Holdings	12/2012	\$155	\$131
<b>Brands:</b> Yocrunch, Yopa <b>Products:</b> Swiss-style yogurt, Greek yogurt <b>Plants</b> (2). Connecticut: Naugatuck (Yocrunch Swiss Style Yogurt), New York: Batavia (YOPA Greek Yogurt)							
78. Johanna Foods Inc.	Flemington, NJ	Robert Facchina, President/CEO	Pr		12/2012	\$154*	\$154*
<b>Brands:</b> La Yogurt, Tree Ripe, Ssips, Sabor Latino, Earth Wise, Citrus Sunshine, Washington Natural <b>Products:</b> Yogurt, juices, aseptic juices, teas and drinks <b>Plants</b> (2). New Jersey: Flemington; Washington: Spokane.							
79. Clover Farms Dairy Co.	Reading, PA	Richard L. Hartman, President	Pr		12/2012	\$152	\$152
<b>Brands:</b> Clover Farms, private label <b>Products:</b> Milk, juices/drinks <b>Plant</b> (1). Pennsylvania: Reading (milk, juices/drinks)							
80. High Desert Milk	Burley, ID	Randy Robinson, President	C		6/2013	\$144	Not listed
<b>Brands:</b> High Desert milk powders, High Desert Milk Butter <b>Products:</b> Buttermilk, butter, ingredients Plant (1). Idaho: Burley							
81. Instantwhip Foods Inc.	Columbus, OH	Frederick Smith, President	Pr		12/2012	\$135*	\$135*
<b>Brands:</b> Instantwhip, YAMI Yogurt, Ambrosia Gourmet Frozen Yogurt, private label, others <b>Products:</b> Dairy and non-dairy whipped toppings, creamers, yogurt, sour cream milk, ice cream, mixes <b>Plants</b> (5). Arizona: Phoenix; Illinois: Chicago (sour cream); New York: Buffalo; Ohio: London; Washington: Auburn (cup yogurt, Greek yogurt)							
82. Milkco	Asheville, NC	L. Keith Collins, President	Pu	Ingles Markets	9/29/2012	\$131	\$131
<b>Brands:</b> Private label <b>Products:</b> Milk, flavored milk, drinks, ice cream mix, water, orange juice <b>Plant</b> (1). North Carolina: Asheville (milk, flavored milk, drinks, ice cream mix, water, orange juice)							
83. Braum's Inc.	Oklahoma City, OK	Drew Braum, President/CEO	Pr		12/2012	\$125*	\$125*
<b>Brands:</b> Braum's <b>Products:</b> Milk, ice cream, novelties, cottage cheese, yogurt, sour cream, orange juice, fruit drinks, apple juice <b>Plant</b> (1). Oklahoma: Tuttle (milk, ice cream, novelties, cultured)							
83. Cloverland Farms Dairy	Baltimore, MD	Ralph Kemp, President	Pr		12/23/2012	\$125	\$125
<b>Brands:</b> Cloverland, Coffee Top, Snow Mountain <b>Products:</b> Milk, egg nog, buttermilk, ice cream, fruit punch, iced tea <b>Plant</b> (1). Maryland, Baltimore, (milk, tea, drinks, juice, spring water)							
85. Emmi Roth USA	Monroe, WI	Steve Millard, President/CEO	Pu	Emmi, Switzerland	12/2012	\$124	\$175
<b>Brands:</b> Emmi, Grand Cru, Buttermilk Blue, MezzaLuna, Landhaus, Van Gogh, Ostenborg, Kronenost, co- packing <b>Products:</b> Yogurt, cheese, aseptic dairy products <b>Plants</b> (3). New York: Penn Yan (beverages, yogurt); Wisconsin: Monroe (specialty cheese production and curing facilities); Platteville (specialty cheese production - focus on Gruyere and curing)(cheese produced to spec, aged/ packaged at Monroe facilities)							
86. Berner Food & Beverage Inc.	Dakota, IL	Stephen Kneubuehl, CEO	Pr		12/2012	\$110*	\$110
<b>Brands:</b> Private label/store brands <b>Products:</b> Natural cheeses, process cheeses, cheese spreads, snack dips, coffee beverages, energy beverages <b>Plants</b> (3). Illinois: Dakota (Natural cheeses, process cheeses, cheese spreads, snack dips, coffee beverages, energy beverages), Freeport, Rock City (warehouse).							



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In Millions

COMPANY	LOCATION	DAIRY EXECUTIVE	TYPE	PARENT COMPANY, LOCATION	FY END	SALES '12	SALES '11
87. Plainview Milk Products	Plainview, MN	Troy Gascoigne, General Manager	C		9/30/2012	\$107	\$108
<b>Brands:</b> Plainview <b>Products:</b> Milk, cream, butter, powders, condensed skim and cream <b>Plant</b> (1). Minnesota: Plainview (milk, condensed skim milk, butter, NFDM, sweet cream buttermilk powder, WMP)							
88. Hershey Creamery Co.	Harrisburg, PA	George Hugh Holder, President	Pu		12/2012	\$105	\$100
<b>Brands:</b> Hershey's Ice Cream <b>Products:</b> Ice cream, novelties, sherbet, yogurt <b>Plant</b> (1). Pennsylvania: Harrisburg (ice cream, novelties)							
88. Meijer	Holland, MI	Rick Keyes, EVP Supply Chain and Mfg.	Pr		12/2012	\$105*	\$100*
<b>Brands:</b> Purple Cow <b>Products:</b> Milk, ice cream, novelties, cultured, juices, drinks <b>Plant</b> (1). Michigan: Holland (milk, ice cream, novelties, cultured, juices, drinks).							
90. Plains Dairy	Amarillo, TX	Dub Garlington, President	C	Affiliated Foods of Amarillo	12/2012	\$102	\$98
<b>Brands:</b> Plains, private labels, Culligan water, Tampico (punch), Red Diamond (tea) <b>Products:</b> Milk, water, juice/drinks, tea <b>Plant</b> (1). Texas: Amarillo (milk, water, juice/drinks, tea).							
91. Cedar's Mediterranean Foods	Ward Hill, MA	Charles I. Hanna, President/CEO	Pr		12/2012	\$101*	Not listed
Cedar's, T.G.I. FRIDAYS, private label Greek yogurt dips, tzatziki, Greek yogurt, snack packs <b>Plants:</b> (1) Massachusetts: Ward Hill (hummus, Mediterranean salads, tzatziki, Greek yogurt dips, wraps, salsa, Greek yogurt, pickles, snack packs)							
92. BGC Manufacturing	Tyler, TX	Mike Giles, VP Manufacturing	Pr	Brookshire Grocery Co.	10/2/2012	\$100	\$94
<b>Brands:</b> Food Club, Value Time, Full Circle (Topco Brands), Dairy Pride, Goldenbrook Farms, Brookshires <b>Products:</b> Milk, egg nog, buttermilk, sour cream, yogurt, ice cream, sherbets, sorbets, juice, fruit punch, iced tea, lemonade, other nondairy beverages <b>Plants</b> (4). Texas: Tyler-4 plants (1-milk, 2-cultured, 3-ice cream/frozen desserts, 4-drinks/water).							
92. Grecian Delight Foods	Elk Grove Village, IL	Peter Parthenis Jr., President	Pr		12/2012	\$100	Not listed
<b>Brands:</b> Grecian Delight, One Republic <b>Products:</b> Greek yogurt, flat breads, Mediterranean specialties <b>Plant</b> (1). Illinois: Elk Grove Village							
92. Schneider's Dairy Inc.	Pittsburgh, PA	William D. Schneider, President	Pr		3/31/2013	\$100	\$98
<b>Brands:</b> Schneider's Dairy, Schneider-Valley Farms, Schneider-Mong's Fluid milk, flavored milks, buttermilks, sour cream, chip dips, cottage cheeses, bulk yogurt, 100% juices/fruit drinks iced teas; fresh creams, ice cream mixes <b>Plants</b> (2). Schneider's Dairy - Pennsylvania: Pittsburgh (fluid milk, flavored milks, buttermilks, sour cream, sour cream, chip dips, cottage cheeses, bulk yogurt, 100% juices/fruit drinks/iced teas). Schneider-Valley Farms Dairy - Pennsylvania: Williamsport (fluid milk, flavored milks, fresh creams, ice cream mixes, 100% juices/fruit drinks/iced teas)							
95. Oakhurst Dairy	Portland, ME	John H. Bennett, Thomas A. Brigham, co-Presidents	Pr		12/2012	\$99	\$100
<b>Brands:</b> Oakhurst, Smiley's <b>Products:</b> Milk, cream, cultured, juice/drinks, private label <b>Plants</b> (1). Maine, Portland (milk, cream, cultured, juice/drinks)							
96. Wawa Inc.	Wawa, PA	Craig Faragalli, Director of Wawa Beverage Co.	Pr		12/2012	\$90*	\$90*
<b>Brands:</b> Wawa <b>Products:</b> Fluid milk, cream, 100% juice, teas, 10% <b>Plants</b> (1). Pennsylvania: Wawa (fluid milk, cream, 100% juice, teas, 10% drinks).							
97. Rich Products Corp.	New Britain, CT	William G. Gisel Jr., President/CEO	Pr		12/2012	\$86*	\$85
<b>Brands:</b> Carvel, Snickers, Oreo, Chips Ahoy! <b>Products:</b> Ice cream cakes, ice cream rolls <b>Plant</b> (1). Connecticut: New Britain							
98. Perry's Ice Cream Co.	Akron, NY	Robert Denning, President/CEO; Brian Perry, Exec. VP & Vice Chairman	Pr		12/2012	\$85	\$79
<b>Brands:</b> Perry's, Country Goddess, private label, co-packing <b>Products:</b> Ice cream, frozen yogurt, sorbet, fruit bars <b>Plants</b> (1). New York, Akron (ice cream, frozen yogurt, sorbet, fruit bars)							
99. Lifeway Foods	Niles, IL	Julie Smolyansky President/CEO	Pu		12/2012	\$81	\$70
<b>Brands:</b> Lifeway, Helios, First Juice, Fresh Made Dairy <b>Products:</b> yogurt, cheese (farmer cheese, sweet cheese spread), kefir <b>Plants</b> (2). Illinois: Morton Grove (kefir); Pennsylvania: Philadelphia (kefir)							
100. Franklin Foods Inc.	Delray Beach, FL	Jon Gutknecht President/CEO	Pr		12/2012	\$80	\$70
<b>Brands:</b> Hahn's, Green Mountain Farms, Lombardi's, All Season's Kitchen, Vermont Gourmet <b>Products:</b> Cultured cream cheese, cream cheese, mascarpone, bakers cheese, direct-set cream cheese, yogurt cream cheese, Greek yogurt cream cheese, Greek cream cheese, Greek cream cheese spreadable cheese, organic cream cheese, flavored cream cheese dips and spreads, baking cheese blend, imitation cream cheese <b>Plants</b> (2). Arizona: Casa Grande (cream cheese) Vermont: Ensborg Falls (cream cheese)							
100. United Dairy Farmers Inc	Cincinnati OH	A. Bradford Lindner, CEO	Pr		12/2012	\$80	\$80
<b>Brands:</b> United Dairy Farmers, Homemade Brand, Micro Shake <b>Products:</b> Milk, ice cream, novelties, cultured <b>Plant</b> (1). Ohio: Cincinnati (milk, ice cream, novelties, cultured)							