

## FrieslandCampina Domo

### New Name, Same Trusted Partner

Formed as a result of the merger between the two Dutch dairy powerhouses, Friesland Foods and Campina in January 2009, the operational business unit FrieslandCampina Domo incorporates the companies formerly known as DMV International Nutritionals and FrieslandFoods Domo. FrieslandCampina is one of the world's leading multinational companies, with 22,000 employees and revenues over 9.1 billion Euros.

With roots in dairy cooperatives founded over 125 years ago, FrieslandCampina Domo has great expertise in all aspects of dairy-derived ingredient development, production and marketing. The company supplies ingredients for a range of market segments, including infant nutrition, medical nutrition, food, beverages and sports nutrition.

The company has a global scope, with manufacturing locations, research and development facilities and commercial offices in the US, Europe and Asia. FrieslandCampina Domo recently opened its new US commercial headquarters in New Jersey.

### Targeted Solutions for Today's Market

Surveys show that American consumers are becoming more sophisticated, seeking great-tasting products with functional ingredients that confer nutritional and health benefits for themselves and their children.

FrieslandCampina Domo's cross-functional capabilities and portfolio of ingredients distinguishes it as a leading supplier that offers integrated solutions to enable its customers meet today's market challenges. FrieslandCampina Domo offers a spectrum of functional ingredients with benefits in key consumer interest areas such as digestive health, immune support, proteins and peptides, calcium and sports nutrition.

### A Diverse Portfolio of Ingredients

FrieslandCampina Domo develops, produces and markets a broad range of high-



quality, distinctive ingredients and semi-finished products based on whey, milk and other dairy components. Some of these include:

- Vivinal® GOS (prebiotic galacto-oligosaccharide)
- Whey proteins
- Caseinates
- Demineralized whey products
- Lactose and lactose based products
- Hydrolysates
- Lactoferrin

FrieslandCampina Domo's ingredients are clinically and scientifically supported for various end-uses. These ingredients are also versatile: there are products that can be used in high-moisture applications such as clear beverages, as well as low-moisture applications such as bars and powder mixes. The company has tested these products for process and storage stability.

### Customer Engagement: Cross-functional Capabilities

FrieslandCampina Domo is continuously improving its ability to service customers and help them succeed. The company recently established a brand new applications lab at its commercial offices in northern New Jersey.

"In addition to a robust R&D team at our upstate New York manufacturing facility, we now have a dedicated applications lab here in New Jersey", says Dr. Lorraine Niba, Regional Marketing Manager –



Americas, for FrieslandCampina Domo. "This new facility provides an incredible opportunity for us to be even more directly engaged with our customers and to be able to work closely with them to provide hands-on demos, in-person projects, and applications development".

With exemplary R&D innovation, established production experience, applications expertise, and now commercial offices in the US industry hotbeds of Chicago and New Jersey, FrieslandCampina Domo's cross-functional capabilities offers customers an opportunity stay ahead of the competition.

Additional information can be found at: [www.frieslandcampina.com](http://www.frieslandcampina.com) or [www.domo.nl](http://www.domo.nl).

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